Procurement for UNDP Country Offices

Presentation by Jacqueline Pontré
(UNDP Procurement Specialist)

UNICEF Supplier Meeting
24th September 2012
Current portfolio

- Interim Principal Recipient in 29 countries (65 grants, 1.4 billion, 12% of GF resources)
- Mix of countries in the African, CIS and Latin American regions
- Exited as PR from 14 countries (2 in last 6 months)
- Transition/handover underway in 8 countries
- To become new PR in 2-3 countries in 2012
Results in countries where UNDP serves as interim PR

- 47 million people reached by prevention services
- 7 million people received HIV counselling and testing
- 774,000 people on ARV treatment (current)
- 1.1 million cases of STI treated
- 493,000 TB cases detected and treated
- 32 million cases of malaria treated
- 403 million condoms distributed
- 14 million bed nets distributed

Procurement Volume

UNDP Procurement levels - Years 2008-2011

US $ Millions

- LTAs
- UN MoUs

2008: 25 (34), 60
2009: 17 (115)
2010: 5 (128)
2011: 11
Procurement product distribution 2011
(Total USD)

- Non-Pharma: $59 million (42%)
- Pharma: $82 million (58%)
Main product categories

Pharma:

- ARVs, Anti-malarials, 1\textsuperscript{st} and 2\textsuperscript{nd} Line TB drugs, drugs against opportunistic infections, other essential drugs.

Non-pharma:

- Lab equipment, medical devices, reagents, test kits, RDTs and bed nets.
Main requirements for UNDP procurement of pharmaceuticals

- Quality Assurance (Global Fund requirement)
- Broad supplier base
- Timeliness of deliveries
Main requirements for UNDP procurement of pharmaceuticals

- Attention for all countries where we are PR
- Right price & right time, right product, right quality, right quantity, right place and right source
- A complete range
WHO Pre-qualification

- Only WHO pre-qualified ARVs, ACTs and TB drugs can be procured for Global Fund grants.
- For some drugs categories, ERP approval is sufficient.
- Global Fund quality assurance criteria must be met in all procurement.
- The pre-qualification guidelines can be found on the Global Fund website: http://www.theglobalfund.org/en/procurement/quality/pharmaceutical/
WHO Pre-qualification

• We encourage suppliers to do pre-qualification for those drugs where there are only one or few suppliers that meet the criteria at this moment.

• Important also that countries with smaller quantities/needs are given similar attention as for large orders.

• Our mandate is to assist countries in saving and improving quality of lives and the co-operation of suppliers to achieve this goal is pivotal.
Some special needs

• **Pediatrics:** we need easier access
  – At this moment, obtaining smaller quantities in time is challenging
  – Therefore, we need additional effort in this area

• **Registration of drugs:**
  – National requirement and GF condition
  – Suppliers compliance

• **Data-loggers:**
  – Monitoring of quality from the manufacturer to the patient
  – Transparency & benefits for both supplier and end user
Thank you!