Procurement updates

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December 2 – 5, 2019
Copenhagen, Denmark
Scope of Presentation

UNFPA - Who we are?
What’s new in UNFPA?
Where we are going?
Statistics – let the numbers speak
Who we are?
Delivering a world where every pregnancy is wanted, every childbirth is safe and every young person’s potential is fulfilled

We are the lead United Nations agency that expands the possibilities for women and young people to lead healthy sexual and reproductive lives. We are on the ground improving the lives of millions of women and young people in more than 150 countries and in humanitarian crises.
UNFPA’s Three Transformative Results

End preventable Maternal Death
Everyone has the right to health, including women and mothers; some 830 women and adolescent girls die each day from preventable causes.

End unmet need for family planning
Family planning is central to women’s empowerment and sustainable development. More than 214 million women who want to plan their births do not have access to modern family planning.

End gender-based violence and harmful practices
We work to prevent and respond to gender-based violence through its work with policymakers, justice systems, health systems and humanitarian partners.
In 2018, UNFPA delivered RH Supplies to 119 Countries
UNFPA procured more than:

1.1 billion male latex condoms

52.4 million cycles of combined low dose oral contraceptives

56.2 million vials of injectable contraceptives

In 2018
2018 Impact: Contraceptive procurement had the potential to provide 68 million Couple Years of Protection. This is a 49% increase over 2017.
So what’s new @UNFPA
Where are we going?

Decade of Action
Where are we going?

Decade of Action
Where are we going?

- Product standardization
- Increase in scope of Product coverage
  - Contraceptives
  - Pharmaceuticals
  - Medical Devices
- We are facing challenges
  - Laboratories
  - Contraceptives
  - Pharmaceuticals
  - Medical Devices
We focus much more than just price & quality
2018 Results:
Green procurement of male & female condoms

- 2,100 tonnes of non-emitted CO₂e
- 1,900 million m³ of water treated
- 302 thousand m³ of water saved
- 132 thousand kilos of solid waste reduction per month
- Recycled post-consumer materials: 79% in outer boxes and shipping materials
- All male and female condom manufacturers hold the ISO 14001 certification
- 5.1 million kWh of electricity saved
- The condoms are packed in FSC certified or equivalent cardboard boxes
Dignity Kits are a critical part of the UNFPA humanitarian response effort.

Packaging modifications to address the environmental impact of the basic kits has enabled UNFPA to reduce the yearly carbon footprint by over 13 metric tonnes of non-emitted CO2e.
How we do what we do...
Principles of Procurement

- Best Value for Money
- Fairness, integrity and transparency
- Open and effective international competition
- The Interest of the UNFPA
How UNFPA procures essential Reproductive Health Commodities

- UNFPA carries out International open competitive bidding processes to identify suppliers for our Essential Reproductive Health Commodities
  - In case where applicable direct contracting is possible due to pre-existing conditions in the market
- Samples will be requested & expected
- Several steps in the evaluation processes – will be clearly explained
- Complete process is reviewed by our Contracts Review Committee prior to any award
- Bidding process usually result in the award of non-exclusive Long Term Agreements (LTA)
  - Usual duration of such are 3 years with possibility of 1 year extension
How UNFPA manages their essential Reproductive Health Commodities

• All product information is entered on our on-line catalogue, www.unfpaprocurement.org
• Who has access & procures the products:
  • Products can be procured on behalf of a Country Office / Programmatic need, on behalf of another UN Organization or on behalf of a Third Party (Government, NGO’s etc.)
  • UNFPA procure for stock keeping;
• RFQ will be sent to suppliers
• Specific purchase orders will be issued for products required.
• As quality assurance is crucial for UNFPA, all POs will be subject to quality control prior to shipment.
UNFPA Procurement Statistics
Historical Procurement Information
UNFPA Online Product Catalogue

- **45** Contraceptives
- **18** Reproductive health kits
- **4** Midwifery and Fistula repair kits
- **400+** Medical equipment items
- **100+** Pharmaceutical products

Pre-negotiated, long-term agreements for hundreds of reproductive health products
Total Procurement Spend 2014 - 2018
Total UNFPA Procurement vs PSB Procurement
Delivering supplies to ensure rights and choices for all

UNFPA Procurement Services Branch has been providing reproductive health supplies for the developing world for 50 years. Our expertise extends to managing a global supply chain that responds to the needs of our partners in development.

Today, UNFPA is the largest public sector procurer of Reproductive Health (RH) commodities.

In 2018 RH supplies procured for over $236 million

- $172.5M: Contraceptives
- $14.6M: Medical Equipment
- $11.1M: Pharmaceuticals
- $38.2M: Medical/RH/Dignity Kits
UNFPA 2018 Total Procurement Spend by Categories

- Contraceptives
- Emergency RH, Dignity & Other Kits
- IT & Communication
- Varied Services
- Premises
- Freight, Transport
- Travel Services, Events & Hospitality
- Medical Devices
- Vehicles
- Pharmaceutical
- Other Operating expenses
- Printing, Publication
- Office Furniture, Equipment & Supplies

$172,598,671.00
Total UNFPA Procurement Spend for RH Commodities 2014-2018

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<thead>
<tr>
<th>Year</th>
<th>Contraceptives</th>
<th>Medical Devices</th>
<th>Pharmaceuticals</th>
<th>Medical/ERH/Dignity Kits</th>
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<td>132,784,821</td>
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<td>2017</td>
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<td>2018</td>
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<td>14,616,456</td>
<td>11,057,762</td>
<td>38,223,396</td>
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USD
2018 Contraceptives Expenditure (USD)

- Combined Low Dose Pill, Overall
- CopperT, Overall Total
- Female condom, Overall Total
- Male condom, overall Total
- Progestogen Only Pill, Overall Total
- Combined Low Dose Pill, Overall Total
- Emergency Pill, Overall Total
- Injectable Contraceptive, Overall Total
- Progestogen Only Pill, Overall
- Subdermal Implants, Overall Total
The United Nations reproductive health and rights agency

Ensuring rights and choices for all

UNFPA
Citations of Images not belonging to UNFPA

- Bar Code Image: https://www.gs1.org/standards/barcodes/ean-upc