

UNDP Global Health Procurement and Supply Chain Architecture



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Copenhagen

UNDP's HIV and Health Strategy: At a glance

Vision	UNDP's work on HIV & Health contributes to eradicating poverty, reducing inequalities & enhancing sustainability		
Approach	A range of multidimensional risks and interconnected crises is threatening the very core of human health and that of the planet. UNDP's approach to HIV and health is integrated, multi-disciplinary and multisectoral with a strong focus on reducing widening inequalities within and between countries.		
Strategic Context	The UNDP Strategic Plan 2022 - 2025		
	Three directions of change	Six Signature solutions	Three enablers
	<ul style="list-style-type: none"> • Structural transformation • Leaving no one behind • Building resilience 	<ul style="list-style-type: none"> • Poverty and inequality • Governance • Environment • Energy • Gender equality 	<ul style="list-style-type: none"> • Strategic innovation • Digitalization • Development financing

HIV and Health Action Areas



Reducing inequalities and exclusion that affect health and drive epidemics



Promoting effective and inclusive governance for health



Building resilient and sustainable systems for health

UNDP works on HIV and Health in **150 countries**

104

countries on HIV

62

**countries on COVID-19
vaccination**

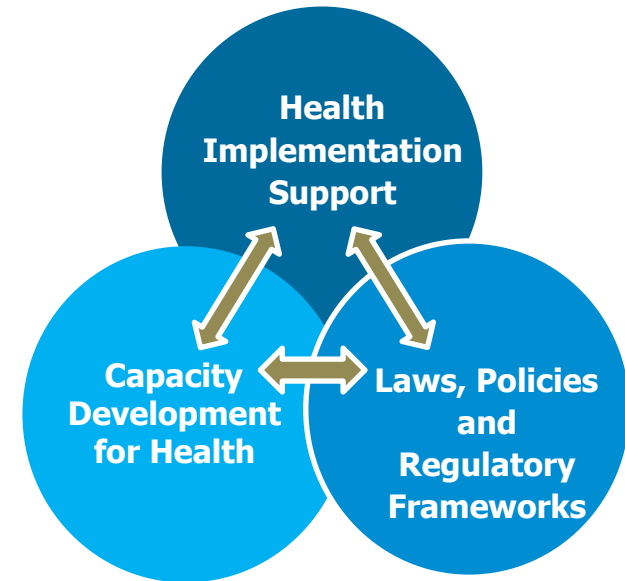
45

**countries through UNDP's
partnership
with the Global Fund to Fight
AIDS, Tuberculosis and Malaria**



Overview of UNDP-Global Fund Partnership

UNDP partners with the Global Fund, governments and civil society to defeat HIV, tuberculosis and malaria and achieve a more equitable, healthier and sustainable future.



Our three integrated areas of work comprise →

Since 2003, the partnership has

Helped save
9.1 million lives

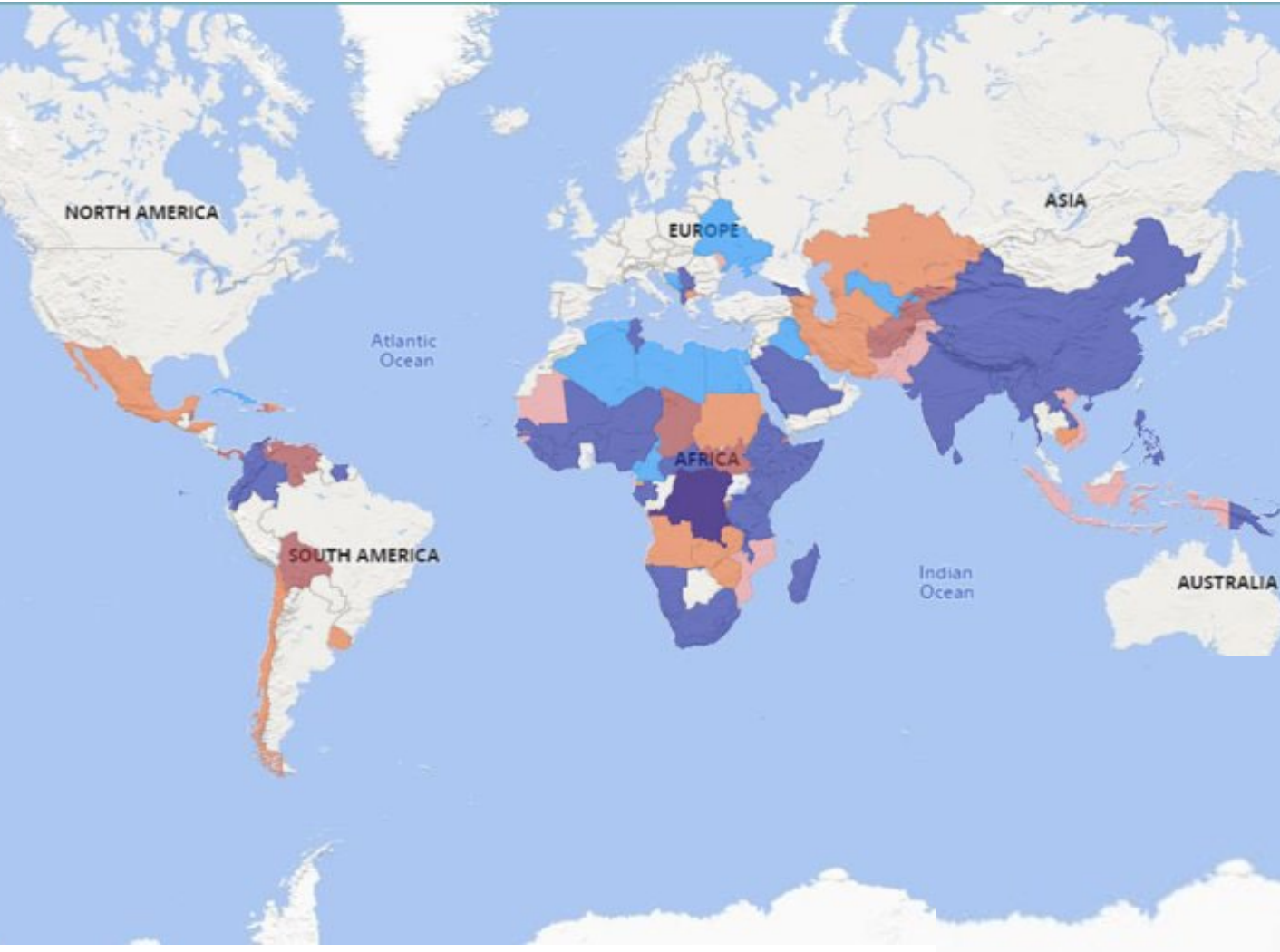
Carried out more than
63 million HIV tests

Provided care and support services to **1.7 million people living with HIV**

Currently, **UNDP serves as Principal Recipient (PR) in 22 countries** across Africa, Asia, Latin America and the Caribbean and Eastern Europe.

More: [HIV and Health Annual Report 2021-2022](#)

UNDP Health PSM: Key Facts



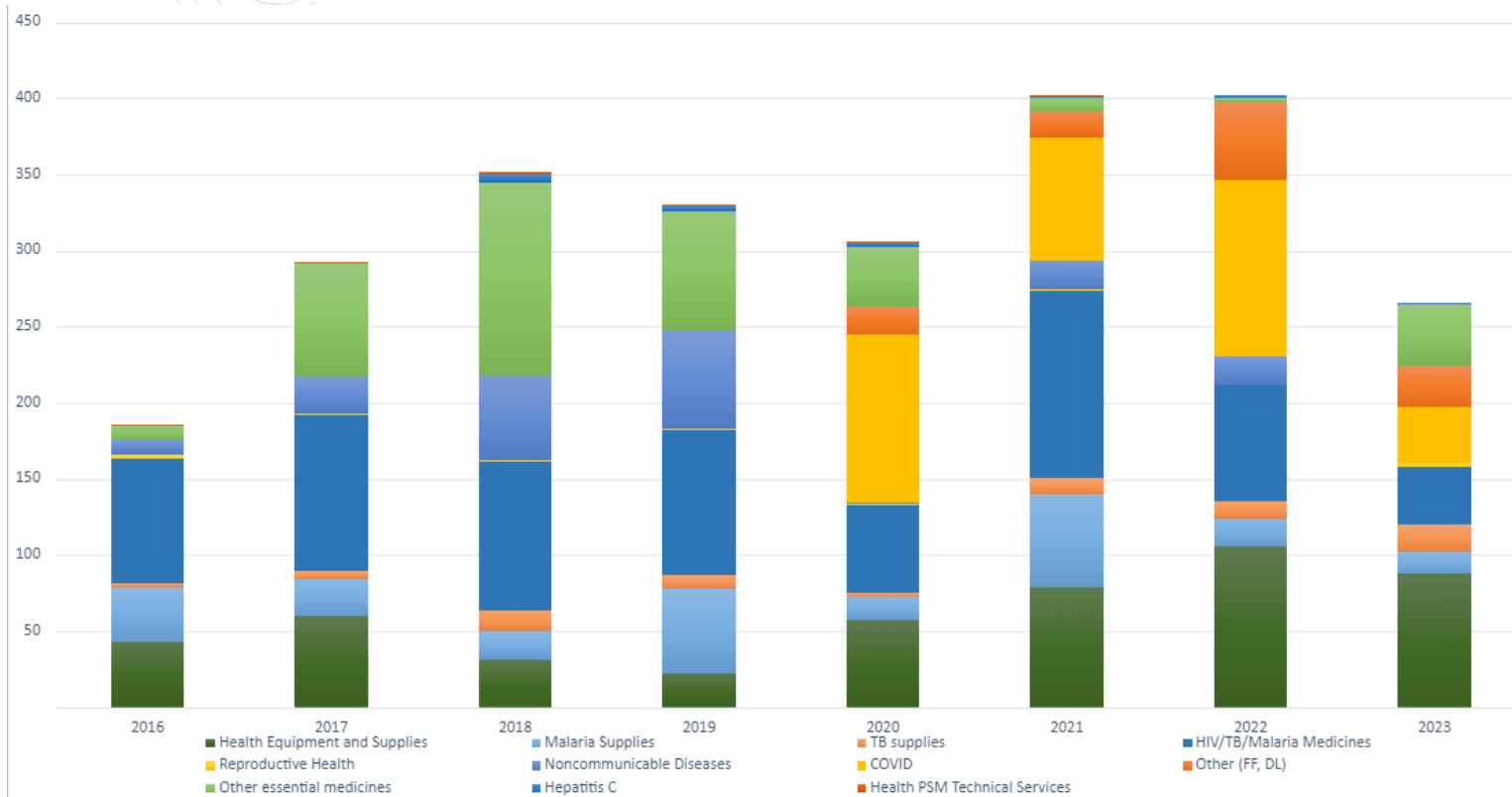
**US\$
1 Billion +**
2020-2023 Health
Procurement
Expenditure Delivered

**45
Countries**
Health Procurement
Support and Advisory

**100+
Countries**
COVID-19 Emergency
Procurement Support



HEALTH PROCUREMENT VOLUMES: 2016 - 2023



HEALTH PSM ARCHITECTURE

Health PSM	Copenhagen	Quality Assurance of Health Products	Product categories	Agreement
		Centralized Procurement of Medicines	Paediatric ARV medicines	MoU with UNICEF
		Centralized Procurement of Medical Devices, Diagnostics, Equipment & Other Health Products	Reproductive Health products	MoU with UNFPA
	GPN Roster	Roster of PSM Experts	Second line TB medicines	Through GDF/ Stop TB Partnership/UNOPS
Specialized Support	Copenhagen	ELMIS Support	ARV (adult formulation)	Global LTAs with manufacturers
			1st line TB medicines	
			Anti-malaria medicines	
	New York	Global Legal and IP expertise	Anti Hepatitis B/C medicines	Global LTAs with manufacturers and distributors
			Non-Communicable Diseases and other Essential Medicines	
			Covid-19 Therapeutics	Global prequalified Roster of manufacturers
	Istanbul	Digital Health	Health equipment, Medical devices and Laboratory consumables (including, ambulances and mobile clinics, IVDs, RDTs PPE, waste management etc.)	Global LTAs with manufacturers and distributors
			Vector control (ITNs, IRS, sprayers, PPE)	Global LTAs with manufacturers and distributors
			Auxiliary and Digital services	
			International Freight Forwarding services	Global LTAs
			Cargo and Warehouse Insurance	
			Pre-shipment inspection and independent sampling	
			Quality Control Laboratory testing	Global LTA
			ELMIS software services	
			Data loggers	Global LTA





Procurement Services Unit

Copenhagen, Denmark

- Procurement Support to Country Offices (advise, training, project management, purchasing & supply services)

New York, USA

- The main responsibility of the Procurement Support Office in NY is policy-making and oversight

Malaysia

- Operational procurement support and management of corporate LTAs and infrastructure

5 x Regional advisors

- Guidance and procurement advice

to COs

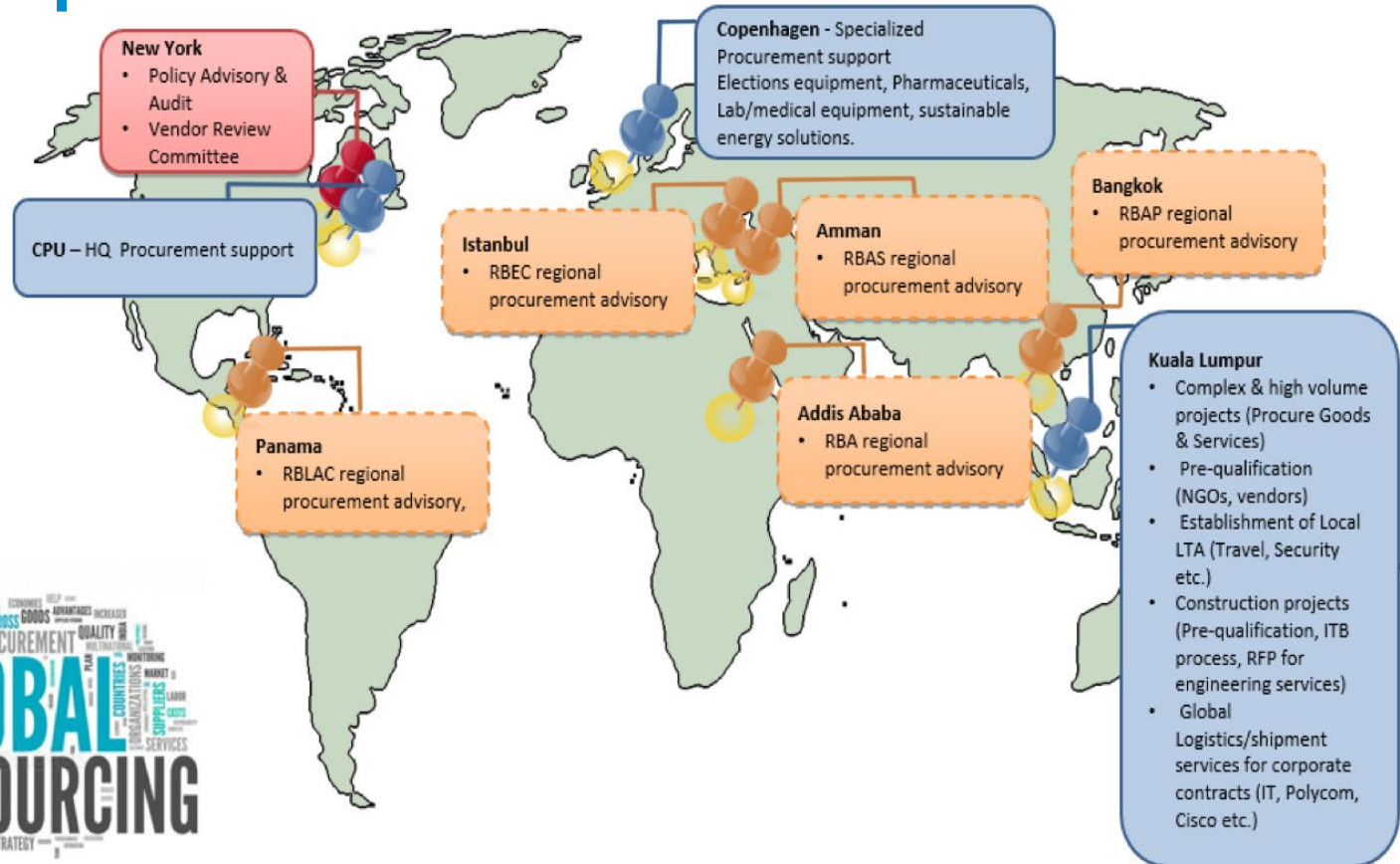
Joint Meeting

2 December – 5 December 2024





OFFICE OF PROCUREMENT Global Footprint





How is procurement organised?

- Decentralized to our country offices (165+)
- Every country office is a potential business partner
- Specialised HQ procurement centres (Health, QA, CPR, elections, energy and environment)
- Move towards regionalisation of procurement / clustering
- 70% of total spend with top 30 country offices
- Consult and review their websites at www.undp.org



Which are the major products?

- Pharmaceuticals
- Medical devices
- Laboratory & Medical Equipment
- PPE
- Vehicles & Parts
- IT Equipment – Hardware & Software
- Renewable energy systems
- Election Equipment
- Office Equipment
- Agricultural & Forestry Equipment
- Environmental monitoring equipment
- Shelter Items



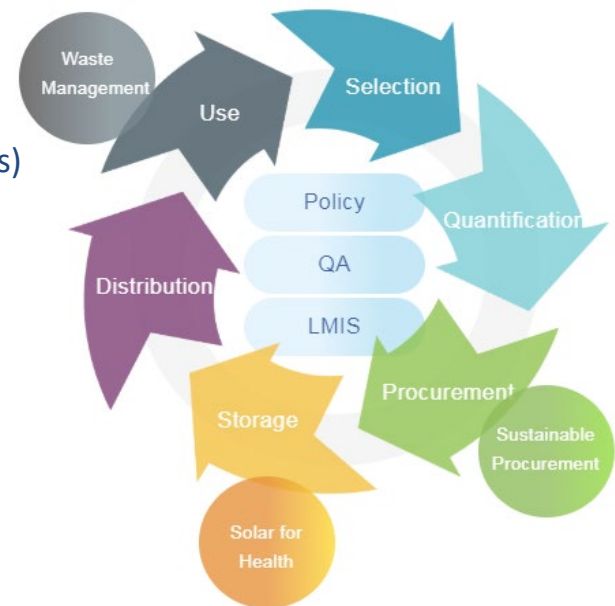
Framework agreements

Strategic procurement partnerships with UN Agencies

- **MoU with UNICEF** (paediatric ARV medicines)
- **MoU with UNFPA** (reproductive health commodities)
- **GDF - Stop TB Partnership with UNOPS** (2nd Line TB medicines)

Global Long-Term Agreements

- **LTAs with Manufacturers**
- **LTAs with Procurement Agencies (Consolidators)**
- **Roster of prequalified suppliers (Covid therapeutics, NCDs)**
- **Ad-hoc procurement processes**
- **Auxiliary services**



Key success factors

- **Understand your client(s)** – a targeted approach focused on countries or projects that are most relevant to your offering is better than a broad approach
- **Read documentation carefully**; if in doubt, request clarifications. Pay attention to details
- **Invest resources in understanding the requirements of tenders** – too many tender responses fail to meet minimum requirements
- **Performance is key** - problems will arise, how you respond to them will distinguish your company

How to do Business with UNDP



United Nations Development Programme

Our Work Millennium Development Goals Our Perspective

Home > About Us > Procurement >

Procurement at UNDP

- What We Buy
- How We Buy
- Statistics
- About Us
- Doing Business with UNDP
- Qualifications and Eligibility
- Vendor Registration
- Procurement Protest and Vendor Sanctions
- Sustainable Procurement
- Interagency Procurement
- Procurement Training
- Frequently Asked Questions
- Contact Us
- Procurement FAQ

Procurement at UNDP

In order to fulfill its mandate and achieve its vision of empowered lives and resilient nations, UNDP must procure a significant volume of goods and services. As a public organization entrusted with donor funds and committed to supporting developing economies, UNDP abides by the following principles:



Best Value for Money, which consists of the selection of the offer that best meets the end-users' needs and that presents the best return on investment. Best Value for Money is the result of several factors, including quality, experience, the vendor's reputation, life-cycle costs and benefits, and parameters that measure how well the good or service allows the organization to meet its social, environmental or other strategic objectives.

Fairness, Integrity and Transparency, which ensures that competitive processes are fair, open, and rules-based. All potential vendors should be treated equally, and the process should feature clear evaluation criteria, unambiguous solicitation instructions, realistic requirements, and rules and procedures that are easy to understand.

Effective International Competition, understood as giving all potential vendors timely and adequate information on UNDP requirements, as well as equal opportunity to participate in procurement actions, and restricting them only when it is absolutely necessary to achieve UNDP development goals.

In the best interest of UNDP, which means that any business transactions must conform to the mandates and principles of UNDP and the United Nations.

UNDP has to strictly observe its financial rules and regulations. While this may sometimes lengthen the procurement process, UNDP delegates a significant amount of authority to its Country Offices, has introduced more flexible methods for low-value/low-risk purchasing, and

SHARE

What We Buy
Visit Our Procurement Interactive Map



Latest Tenders

26 Nov: ITB-UNDP-AFG-ELECT-2013-66 for Transportation Services of Materials on basis of Long Term Agreement - UNDP ELECT - AFGHANISTAN

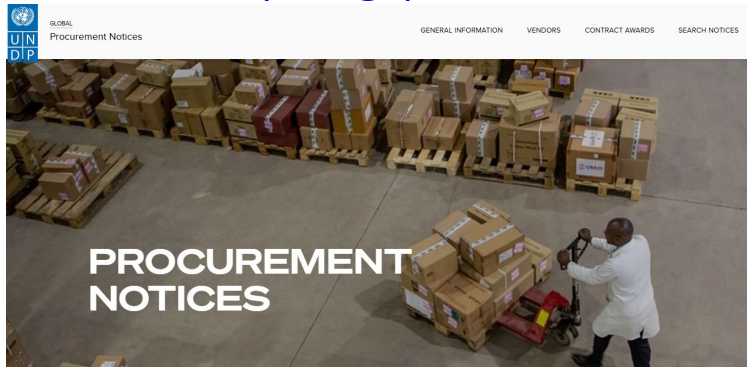
26 Nov: RECRUTEMENT D'UN CONSULTANT CHARGE DE L'EVALUATION DU PROJET D'APPUI A LA RECONCILIATION ENTRE LA POPULATION ET LA POLICE NATIONALE - UNDP Côte d'Ivoire - COTE D'IVOIRE

MORE PROCUREMENT NOTICES >

Business Opportunities

UNDP Procurement Portal

www.undp.org/procurement

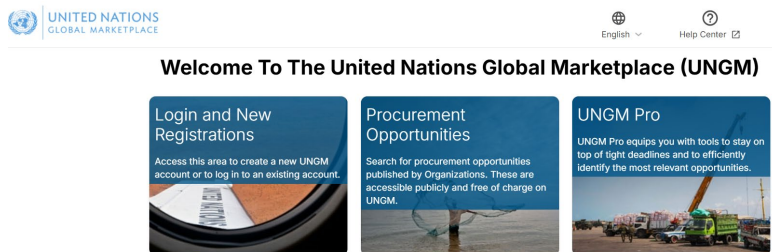


Procurement at UNDP

- Best Value for Money
- Fairness, Integrity and Transparency
- Effective international competition
- In the best interest of UNDP

UNGM

<https://www.ungm.org/>



UNDP ANNUAL REPORT



THANK YOU!!!



North America

- New York headquarters

Latin America and the Caribbean

- Panama Regional Hub**
 - Argentina
 - Barbados and the Eastern Caribbean (covering Anguilla, Antigua and Barbuda, Barbados, the British Virgin Islands, Dominica, Grenada, Montserrat, Saint Kitts and Nevis, Saint Lucia, Saint Vincent and the Grenadines)
 - Bolivia
 - Brazil
 - Chile
 - Colombia
 - Costa Rica
 - Cuba
 - Dominican Republic
 - Equador
 - El Salvador
 - Guatemala
- Guyana
- Haiti
- Honduras
- Jamaica (covering the Bahamas, Belize, Bermuda, Cayman Islands, Jamaica, Turks and Caicos Islands)
- Mexico
- Panama
- Paraguay
- Peru
- Suriname
- Trinidad and Tobago (covering Aruba, Curacao, Sint Maarten, Trinidad and Tobago)
- Uruguay
- Venezuela

Europe and Central Asia

- Istanbul Regional Hub**
 - Albania
 - Armenia
 - Azerbaijan
 - Belarus
 - Bosnia and Herzegovina
 - Cyprus
 - Georgia
 - Kazakhstan
 - Kosovo (as per UN Security Council Resolution 1244 (1999))
 - Kyrgyzstan
 - Moldova
 - Montenegro
 - North Macedonia
 - Serbia
 - Tajikistan
 - Turkiye
 - Turkmenistan
 - Ukraine
 - Uzbekistan

REPRESENTATION OFFICES

- Brussels Representation Office (covering European Union)
- Geneva Representation Office
- Germany Representation Office
- Nordic Representation Office (covering Denmark, Finland, Norway, Sweden)
- Tokyo Representation Office
- Washington Representation Office

POLICY CENTRES

- Doha (Partnership and Technical Advice Office)
- Istanbul International Centre for Private Sector in Development
- Nairobi Global Centre on Resilient Ecosystems and Desertification
- Oslo Governance Centre
- Rome Centre for Sustainable Development
- Seoul Policy Centre for Knowledge Exchange through SDG Partnerships
- Singapore Global Centre for Technology, Innovation and Sustainable Development

UNDP working at the global, regional and local levels

THE FUTURE IS FOR ALL. AND WE CAN SHAPE IT.

Africa

- Addis Ababa Regional Service Centre**
 - Angola
 - Benin
 - Botswana
 - Burkina Faso
 - Burundi
 - Cameroon
 - Cape Verde
 - Central African Republic
 - Chad
 - Comoros
 - Cote d'Ivoire
 - Democratic Republic of the Congo
 - Equatorial Guinea
 - Eritrea
 - Eswatini
 - Ethiopia
- Gabon
- The Gambia
- Ghana
- Guinea
- Guinea-Bissau
- Kenya
- Lesotho
- Liberia
- Madagascar
- Malawi
- Mali
- Mauritania
- Mauritius and Seychelles
- Mozambique
- Namibia
- Niger
- Nigeria
- Republic of the Congo
- Rwanda
- Sao Tome and Principe
- Senegal
- Sierra Leone
- South Africa
- South Sudan
- Togo
- Uganda
- United Republic of Tanzania
- Zambia
- Zimbabwe

Arab States

- Amman Regional Hub**
 - Algeria
 - Bahrain
 - Djibouti
 - Egypt
 - Iraq
 - Jordan
 - Kuwait
 - Lebanon
 - Libya
 - Morocco
 - Programme of Assistance to the Palestinian People
 - Saudi Arabia
 - Somalia
 - Sudan
 - Syrian Arab Republic
 - Tunisia
 - Yemen

Asia and the Pacific

- Bangkok Regional Hub**
 - Afghanistan
 - Bangladesh
 - Brunei
 - Cambodia
 - China
 - Democratic People's Republic of Korea
 - India
 - Indonesia
 - Iran, Islamic Republic of
 - Lao People's Democratic Republic
 - Malaysia (covering Brunei Darussalam, Malaysia, Singapore)
 - Maldives
 - Mongolia
 - Myanmar
 - Nepal
 - Pacific Office in Fiji (covering Federated States of Micronesia, Fiji, Kiribati, the Marshall Islands, Nauru, Palau, Solomon Islands, Tonga, Tuvalu, Vanuatu)
 - Pakistan
 - Papua New Guinea
 - Philippines
 - Samoa (covering Cook Islands, Niue, Samoa, Tokelau)
 - Sri Lanka
 - Thailand
 - Timor-Leste
 - Viet Nam