U.S. Department of Justice Washington, D.C. 20530



Report of the Attorney General to the Congress of the United States on the Administration of the

Foreign Agents Registration Act

of 1938, as amended, for the Calendar Years 1988, 1989, 1990 and 1991

Volume II

REPORT OF THE ATTORNEY GENERAL TO THE CONGRESS OF THE UNITED STATES ON THE ADMINISTRATION OF THE FOREIGN AGENTS REGISTRATION ACT OF 1938, AS

AMENDED, FOR THE CALENDAR YEARS 1988, 1989, 1990 AND 1991

VOLUME 11

TABLE OF CONTENTS

.																
	• • •	• •	• •	٠	•	•	•	• •	•	٠	•	•	•	•		I.1
Text of Report																
Afghanist																1
Albania																2
Algeria																3
Andorra																4
Angola .																5
Anguilla																16
Antigua a	🗴 Barbı	ıda	• •	•	•	•	•		•	•	•	•	•	•		17
Argentina																21
Aruba .																28
Australia	э	• •	• •	•	•	• .	•		•	•	٠	•	• •	•		33
Austria		• •												•		51
Bahamas				•	•	•	•		•	•	•	•	• •	•		58
Bahrain																64
Banglades	sh			•			•			•	•	•	•			65
Barbados				•			•			•	•	•	•			67
Belgium																74
Belize .																80
Benin .																81
Bermuda																82
Bolivia																91
Bophuthat																93
Botswana					-	-	,									94
Brazil .		•••														95
British	•															109
Brunei .																111
Bulgaria																112
Burkina 1																114
																115
burma .	• • •	• •	• •	• •	•	•	•	• •	• •	•	٠	•	•	• •		115
Cambodia																116
Cameroon	• • •	• •	• •	• •	•	•	•	• •	• •	•	٠	•	•	• •		117
	•••													•••		119
Cape Ver													•	• •		198
Cayman Is		• •	• •	••	٠	٠	•	•	• •	•	•	•	•	• •		200
Chile .	stanus	• •	•	• •	•	•	•	•	• •	•	•	•	•	• •		200
China .	• • •	• •	•	• •	•	•	•	•	• •	•	•	•	•	• •		204
	• • •	• •	•	• •	•	•	•	•	• •	•	•	•	•	• •		
Taiwan .	• • •	• •	•	•••	•	•	•	•	••	•	•	•	•	• •		220 243
Ciskei .	• • •	• •	•	•••	٠	•	•	•	•••	•	•	•	•	• •		243
Colombia		• •	•	• •	٠	•	٠	•	• •	•	•	•	•		•	
Congo .	• • •	• •	•	• •		•	•	•	• •	•	•	•	•	• •	•	253
Cook Isl		• •		• •		•	,	•	• •	•	•	•	•	• •	•	256
Costa Ri		• •				•	•	•	• •	•	•	•	•	• •	•	257
Curacao	• • •		-		-	•	•	•	•••	•	•	•	•	• •	•	263
Cyprus .			•	• •	•	•	•	•	• •	•	•	•	•	• •	•	266
Czechosl	ovakia		. · · ·					-				-	-			271

<u>Page</u>

German Democratic Republic Germany (Federal Republic of) Guadeloupe & Martinique International *****743 . Korea (Republic of)

	-														
	Laos	٠	•	•	•	٠	•	• •	•	•	•	•	•	•	783
	Latvia	•	٠	٠	٠	•	•	• •	•	٠	•	•	. •	• ,	784
	Lebanon	•	٠	•	٠	٠	• ' •	•	•	٠	•	٠	•	•	785
	Lesotho	٠	•	٠	٠	•	•	•	•	۰.	•	•	•	•	789
	Liberia	•	•	•	•	•	•	•	•		•	•	•	•	790
	Libya	•	•	•	•	•	•	•						•	794
	Lithuania		•	•		•									795
	Luxemburg		•			_			-		·	•	•	•	796
		-	-	-	-	•	• •	•	•	•	•	•	•	•	790
	Macao			2											801
	Malawi			Ţ	•	•	• •	• •	•	•	•	•	•	•	801
	Malaysia	•	•	•	•	•	• •	•	•	٠	٠	•	•	•	
	Mali	•	•	•	•	•	• •	•	•	•	•	•	•	•	803
	Malta	•	•	•	•	•	• •	•	•	•	•	•	•	•	809
	Marshall Islands	•	•	•	٠	•	• •	•	•	•	•	•	٠	•	810
	Mauritiua	•	•	•	•	•	• •	•	٠	٠	•	٠	•	•	812
	Mauritius	•	•	•	٠	•	• •	•	٠	٠	٠	٠	٠	•	815
	Mexico	•	•	•	٠	٠	• •	•	٠	٠	٠	•	٠	•	816
	Micronesia	•	•	٠	٠	•	• •	•	•	٠	•	•	•	•	846
		•	•	•	•	•	• •	•						-	847
	Mongolia	•	•	•		•					•				849
	Montserrat	•	•	•	•	•		•	•	•				•	850
	Morocco	•	•	•	•	•			•					•	852
	Mozambique	•	•								Ţ		•	•	855
	-			•	-	•	•••	•	•	•	•	•	•	•	900
	Namibia					_									859
	Nauru		•		•	•	•••	•	•	•	•	•	•	•	
	Netherlands	•	•	•	•	•	• •	•	•	•	•	•	٠	•	863
	Netherlands Antilles	•	•	•	•	•	• •	•	•	٠	•	٠	٠	•	865
	New Calodonia	٠	•	•	•	•	• •	•	•	٠	•	٠	٠	•	875
	New Caledonia	•	•	•	•	•	• •	•	٠	٠	٠	٠	•	•	880
	New Zealand	•	•	٠	•	•	• •	٠	•	٠	٠	•	•	•	881
	Nicaragua	•	۶	•	•	•	• •	•	•	٠	•	•	•	•	886
	Niger	•	٠	•	•	•		٠	•	•	•	•	•	•	894
	Nigeria	٠	•	•	•	•	• •		•	•		•	•	•	895
	Northern Ireland	•	•.	•	•	•		•	•	•	•				900
	Norway	•	•	•	•	•			•						904
									•	•	•	•	•	-	204
	Oman	•	•									_			911
				-	-				•	•	•	•	•	•	911
•	Pakistan			_											912
	Palestine	•	•	•	•	•					•	•	•	•	
	Panama	•	•	•	•	• •	•	•	•	•	•	•	•	•	917
· · · ·	Papua New Cuinca	•	•	•	•	• •	•	•	•	•	•	•	•	•	919
	Papua New Guinea	•				• •	•	٠	•	٠	•	٠	٠	•	930
	Paraguay	•	•	•	•	• •	•	٠	•	•	٠	٠	٠	•	931
	Peru			•		• •	•	•	٠	•	•	•	•	•	932
	Philippines	•	٠	•	•	• •	•	è	•	•	٠	•	•	•	936
	Poland	•	•	•	•		•			•	•		•	•	947
	Portugal	•	•	•	•	• •	•		•		•	•			954
	•												-	-	
	Qatar	•	•			• •		_		-			_		958
•					-	• •	•	•	•	•	*	•	•	•	200
	Romania	-													050
	Rwanda		•	•	•	• •	•	•	•	•	•	•	٠	•	959
		•	•	•	•	• •	•	•	•	٠	•	٠	٠	•	967

4 .

	San Marino	968
	Saudi Arabia	969
	Scotland	976
	Senegal	981
	Seychelles	982
	Sierra Leone	983
	Singapore	
	Somali Democratic Republic	984
	South Africa	989
	South Moluccas	992
	South Moluccas	1005
	Spain	1006
	Spanish Sahara	1014
	Sri Lanka	1015
	St. Christopher-Nevis	1017
	St. Eustatius	1018
	St. Lucia	1019
	St. Vincent and the Grenadines	1021
	Sudan	1022
	Sulu and North Borneo	1024
	Suriname	1025
·	Swaziland	1023
	Sweden	1028
	Switzerland	
	Syria	1037
		1051
	Tabiti	
	Tahiti	1053
	Tanzania	1054
	Thailand	1055
,	Tibet	1062
	Togo	1064
	Tonga	1065
	Transkei	1066
	Trinidad and Tobago	1067
	Tunisia	1069
	Turkey	1070
•	Turks and Caicos Islands	1077
		10//
	Uganda	1079
	United Arab Emirates	
	Uruguay	1080
		1084
	USSR	1085
	Vanuatu	
	Vanuatu	1105
	Venezuela	1106
	Virgin Islands (British)	1114
	Yemen	1115
	Yugoslavia	1117
	Zaire	1123
	Zambia	1126
	Zimbabwe	1120
		~ /

Akin, Gump, Strauss, Hauer & Feld, #3492 1333 New Hampshire Ave., N.W. Suite 400 Washington, DC 20036

Fujitsu America, Inc.

In 1988, the registrant contacted U.S. Government officials to discuss foreign investment disclosure legislation. In 1989, the registrant contacted U.S. Government officials to discuss the Super 301 trade retaliation list and the impact of retaliation on the foreign principal with respect to its products. In 1990 and 1991, the registrant provided legal advice to the foreign principal with regard to United States law and policy in the areas of high technology, trade and investment.

\$167,498.08 for the 12 month period ending December 24, 1988. \$457,069.54 for the 12 month period ending December 24, 1989. No receipts for the 12 month period ending December 24, 1990. \$1,331,009.82 for the 12 month period ending December 24, 1991. Political Propaganda: None Reported

Fujitsu, Ltd.

Registrant provided legal advice to the foreign principal with regard to U.S. law and policy in the areas of high technology, trade and investment. In 1989, registrant contacted U.S. Government officials to discuss the Super 301 trade retaliation list and the impact of retaliation on the foreign principal with respect to its products.

\$324,702.78 for the 12 month period ending December 24, 1988.

\$976,512.62 for the 12 month period ending December 24, 1989.

No receipts for the 12 month period ending December 24, 1990.

\$1,792,545.78 for the 12 month period ending December 24, 1991.

In 1989, registrant disseminated information to public officials concerning the effect of the proposed Section 301 retaliation on Fujitsu Limited and its U.S. subsidiaries. In 1991, registrant disseminated to public officials the foreign principal's press announcement of investment and cooperative relationship with Hal Computer Systems, Inc. Fujitsu Microelectronics, Inc. - Fujitsu, Ltd.

Registrant provided legal advice to the foreign principal with regard to U.S. law and policy in the areas of high technology, trade and investment. In 1989, the registrant contacted U.S. Government officials to discuss the Super 301 trade retaliation list and the impact of retaliation on the foreign principal with respect to its products.

No receipts for the 12 month period ending December 24, 1988.

\$149,899.05 for the 12 month period ending December 24, 1989.

No receipts for the 12 month period ending December 24, 1990.

\$165,251.53 for the 12 month period ending December 24, 1991.

In 1989, the registrant disseminated information to public officials concerning the effect of the proposed Section 301 retaliation on Fujitsu Limited and its U.S. subsidiaries.

Matsushita Electronics Corporation (MEC)

Registrant provided general legal services to the foreign principal and furnished information to federal, state and local officials regarding the acquisition of facilities and equipment in Puyallup, Washington.

Finances: None Reported

In 1990, registrant disseminated to U.S. public officials a press release announcing that National Semiconductor Corporation signed a letter of intent with MEC for the sale of its Puyallup plant site, and a fact sheet concerning National Semiconductor's sale of assets to MEC.

Matsushita Electric Industrial Co., Ltd.

Registrant contacted members of Congress and executive branch officials and their staffs to furnish information about and discuss the impact of the acquisition of MCA Inc., by the foreign principal. Registrant also provided general legal counsel and advice regarding U.S. mergers and acquisitions and international trade law.

No receipts for the one month period ending December 24, 1990.

\$6,496,113.32 for the 12 month period ending December 24, 1991.

Registrant disseminated to U.S. public officials a press release regarding the foreign principal's acquisition of MCA, Inc., and three fact sheets which provided information about MCA, Inc., Matsushita Electric Industrial Co., Ltd., and the transaction. Registrant also circulated to public officials press releases, correspondence and resolutions regarding Yosemite Park.

Mazda (North America), Inc.

Registrant contacted members of Congress and executive branch officials and their staffs to explain company policy regarding automotive issues in general, including related unfair trade cases and trade legislation.

\$18,358.25 for the four month period ending December 24, 1991.

Registrant disseminated to public officials a fact sheet and press release regarding Mazda's program for purchase of U.S. parts.

Mazda Motor Corporation

Registrant contacted members of Congress and executive branch officials and their staffs to explain company policy regarding automotive issues in general, including related unfair trade cases and trade legislation.

\$387,295.50 for the four month period ending December 24, 1991.

Registrant disseminated to public officials a fact sheet and press release regarding Mazda's program for purchase of U.S. parts.

Anderson & Pendleton, C.A., #2696 1000 Connecticut Avenue, N.W. Suite 1200 Washington, DC 20036

Japan Tuna Fisheries Co-operative (t89)

In 1988 the registrant provided legal research and consultation to the foreign principal regarding laws and regulations applicable to foreign flag vessels that fish in territorial waters of Chile.

\$6,664.33 for the 12 month period ending November 9, 1988.

No receipts for the 12 month period ending November 9, 1989.

Anderson, Hibey, Nauheim & Blair, #3208 1708 New Hampshire Ave., N.W. Washington, DC 20009

Communications Industry Association of Japan (t91)

Registrant contacted U.S. Government officials to discuss legislation under consideration by Congress as part of the Omnibus Trade Bill that related to telecommunications issues, along with other provisions of the bill that affected the Japanese telecommunications industry, to oppose the imposition of sanctions for alleged violations of the MOSS Agreements on telecommunications, in connection with renewal of the NTT Procurement Agreement, the review of telecommunications trade agreements with Japan under Section 1377 of the Omnibus Trade and Competitiveness Act of 1988, and/or with respect to other aspects of Administration policy regarding international telecommunications issues.

\$291,729.37 for the 12 month period ending September 9, 1988. \$246,995.15 for the 12 month period ending September 9, 1989. \$204,647.81 for the 12 month period ending September 9, 1990. \$244,544.42 for the 12 month period ending September 9, 1991.

In 1989, the registrant disseminated to U.S. Government officials, a newsletter entitled "New Era of Telecommunications in Japan," and a position paper concerning designation of priority foreign countries under Section 1374 of the Telecommunications Trade Act of 1988.

Electronic Industries Association of Japan (EIAJ) (t91)

Registrant contacted U.S. Government officials regarding the operation of the 1986 U.S.-Japan Semiconductor Arrangement, sanctions imposed by the U.S. Government against Japan for alleged non-compliance therewith, and/or other matters related to U.S.-Japanese trade in semiconductors.

\$189,746.24 for the 12 month period ending September 9, 1988. \$315,706.97 for the 12 month period ending September 9, 1989. \$311,154.91 for the 12 month period ending September 9, 1990. \$429,477.40 for the 12 month period ending September 9, 1991. In 1989, the registrant assisted in the preparation and dissemination of an information packet regarding the March 6, 1989 EIAJ Semiconductor Seminar held in Santa Clara, California. Japan Machine Tool Builders' Association (JMTBA) Japan Machinery Exporters' Association (JMEA) Japan Metal Forming Machine Builders' Association (JMFMBA)

Registrant monitored and provided reports to these foreign principals, and contacted U.S. Government officials regarding the voluntary restraint agreement between the U.S. and Japan governing machine tool imports.

\$125,000.00 for the 12 month period ending September 9, 1988 received jointly from JMFMBA, JMEA, and JMTBA.

\$100,000.00 for the 12 month period ending September 9, 1989 received jointly from JMFMBA, JMEA, and JMTBA.

\$100,384.27 for the 12 month period ending September 9, 1990 received jointly from JMFMBA, JMEA, and JMTBA.

\$100,000.00 for the 12 month period ending September 9, 1991 received jointly from JMFMBA, JMEA, and JMTBA.

Political Propaganda: None Reported

NHK (Japan Broadcasting Corporation) (t91)

Registrant monitored developments in the executive branch and in Congress relating to high definition television, contacted U.S. Government officials to communicate the views of the foreign principal regarding high definition television, arranged meetings between NHK Chairman Shima and members of Congress and the Federal Communications Commission, and provided assistance to the foreign principal in connection with certain commercial activities in the United States.

\$100,751.51 for the 12 month period ending September 9, 1990.

Political Propaganda: None Reported

Toshiba Corporation (t88)

Registrant contacted U.S. Government officials to oppose provisions of the Omnibus Trade Bill imposing sanctions against Toshiba for alleged diversion of high-technology equipment to the Soviet Union and monitored developments in the Administration and Congress that could affect the foreign principal.

\$149,642.59 for the 12 month period ending September 9, 1988.

\$100,656.27 for the six month period ending March 9, 1989.

Political Propaganda: None Reported

615

Arent, Fox, Kintner, Plotkin & Kahn, #2661 Washington Square 1050 Connecticut Avenue, N.W. Washington, DC 20036-5339

Sony Corporation (t91)

Registrant provided general legal services, and advised and represented the foreign principal in connection with U.S. Government export control policy pertaining to the sale of electronic components and equipment.

\$1,725.66 for the 12 month period ending August 18, 1988.

\$1,478.17 for the 12 month period ending August 18, 1989.

\$83,970.05 for the 12 month period ending August 18, 1990.

\$74,664.29 for the 12 month period ending August 18, 1991.

Political Propaganda: None Reported

Toyota Motor Corporation

Registrant provided formal representation in connection with U.S. international trade matters, and advised the foreign principal with respect to legislation affecting their U.S. operation. In 1988, the registrant advised and represented the foreign principal in connection with an application to establish a Foreign Trade Subzone for the purpose of constructing and operating a motor vehicle production facility.

\$463,682.28 for the 12 month period ending August 18, 1988.

\$272.50 for the 12 month period ending August 18, 1989.

\$54,883.89 for the 12 month period ending August 18, 1990.

\$457,641.59 for the 12 month period ending August 18, 1991.

Political Propaganda: None Reported

Arnold & Porter, #1750 1200 New Hampshire Ave., N.W.

Washington, DC 20036

Japan Fair Trade Center (t89)

The registrant rendered advice on U.S. laws, regulations and policies concerning international trade, trade developments, and proposed trade legislation. The registrant also represented the principal on antidumping matters. \$15,000.00 for the 12 month period ending December 4, 1988. \$22,028.69 for the six month period ending June 4, 1989. Political Propaganda: None Reported

Komatsu, Ltd.

Registrant rendered advice to the foreign principal on U.S. laws, regulations, and policies concerning antitrust, customs, export controls, securities, corporations, intellectual property, international trade and transactions, including the Exon-Florio Amendment, taxation, tort, product liability, and insurance law.

\$1,219,477.18 for the ten month period ending December 4, 1990.

\$647,317.69 for the 12 month period ending December 4, 1991.

In 1990, registrant disseminated material to public officials and newspapers regarding the matters referred to above.

Arter & Haddem, #3942 1919 Pennsylvania Avenue, N.W. Suite 400 Washington, DC 20006

ZENCHU, The Central Union of Agricultural Cooperatives

On behalf of the foreign principal, the registrant contacted members of Congress, USTR staff and trade association and farm group representatives to discuss trade legislation and issues related to agricultural trade with Japan, particularly GATT items, Japan's beef, rice and citrus policies, the Omnibus Trade Bill of 1988, Super 301 actions, the Uruguay Round of Trade negotiations and progress on the 1990 Farm Bill.

\$287,293.18 for the 12 month period ending September 3, 1988.

\$444,344.52 for the 12 month period ending September 3, 1989.

\$274,383.54 for the 12 month period ending September 3, 1990.

\$345,517.00 for the 12 month period ending September 3, 1991.

In 1988, the registrant provided written fact sheets and analysis to congressional staff and trade associations concerning trade legislation and U.S.-Japan agricultural trade. In 1989, the registrant disseminated a brochure entitled "Basic Strategy of Agricultural Cooperatives Looking Toward the 21st Century," a pamphlet entitled "A Japanese Perspective of Farm Trade," and a videotape entitled "Iowa in the Orient 1987." In 1990, the registrant disseminated a copy of a speech entitled "The New Japan -U.S. Agricultural Equation." APCO Associates, #3597 (T91) Three Lafayette Centre 1155 21st Street, N.W. #1000 Washington, DC 20036

Fair Trade Center (t89)

During 1988, the registrant assisted Arnold & Porter in representing the principal and rendering advice in connection with the Omnibus Trade Bill.

Finances: None Reported

Political Propaganda: None Reported

Komatsu, Ltd.

In 1990, registrant assisted Arnold & Porter in advising the foreign principal on matters related to the Exon-Florio Amendment and the acquisition of Union Carbide Chemicals and Plastics Company's polysilicon and silane gas businesses by the Komatsu subsidiary, Komatsu Electronic Metals Co. Ltd.

\$27,458.94 for the ten month period ending December 20, 1990.

No receipts for the 12 month period ending December 20, 1991.

In 1990, registrant disseminated material to public officials, legislators, government agencies, trade associations, and corporate representatives concerning the matters referred to above.

Baker, Worthington, Crossley, Stansberry & Woolf, #4397 801 Pennsylvania Avenue, N.W. Suite 800 Washington, DC 20004

MCA, Inc.

Registrant represented the foreign principal in the disposition of the Yosemite Park and Curry Co. Registrant contacted U.S. Government officials concerning park concessions to encourage agreement between the Park Service and MCA to reach closure without coming up against prohibitive legislation.

\$1,623,073.00 for the six month period ending July 31, 1991.

Ball, Janik, and Novack, #4230 (T91) 101 S.W. Main Street, Suite 1100 Portland, Oregon 97204

Fujitsu Microelectronics, Inc.

In 1989, registrant met with members of Congress and their staffs to convey the foreign principal's concerns relating to the implementation of Section 2443 of the Omnibus Trade and Competitiveness Act of 1988. In 1990, registrant monitored through trade publications and public media, the implementation of the above-referenced Act. In 1991, registrant provided non-political legal services to the foreign principal.

\$10,129.21 received prior to registration and \$34,335.68 for the six month period ending September 30, 1989.

\$29,765.80 for the 12 month period ending September 30, 1990.

\$1,470.51 for the six month period ending March 31, 1991.

Political Propaganda: None Reported

Baron/Canning & Company, Inc., #2270 (T90) 555 Madison Avenue 12th Floor New York, New York 10022

Electronic Industries Association of Japan

Registrant disseminated EIAJ publications, maintained a file of all press coverage relating to EIAJ interests and replied to inquiries about EIAJ to the media.

\$17,310.00 for the 12 month period ending July 23, 1988.

\$15,770.00 for the 12 month period ending July 23, 1989.

\$88,910.00 for the 12 month period ending July 23, 1990.

Registrant disseminated publications entitled "Facts & Figures on the Japanese Electronics Industry," "Electronics Industries Association of Japan," "EIAJ Newsletter" and "A Perspective on the Japanese Electronics Industry."

Bernhagen & Associates, #3992 10233 26th Avenue, S.W. Seattle, Washington 98146

Consulate General of Japan

Registrant provided public relations services to the foreign principal which included arranging speaking engagements for the Consul General with schools, service clubs and other organizations, arranging meetings for the Consul General with the news media, and conducting a survey of public opinion. Registrant also reported on news articles and issues and events of interest to the foreign principal.

\$6,900.00 for the ten month period ending December 15, 1988. \$7,232.45 for the 12 month period ending December 15, 1989. \$6,900.00 for the 12 month period ending December 15, 1990. \$6,900.00 for the 12 month period ending December 15, 1991. Political Propaganda: None Reported

Japan Fisheries Association

Registrant monitored the news media for articles on commercial fishing, and reported the nature of the articles, along with perceived public interest, in memorandums to the foreign principal. Registrant also arranged meetings for the foreign principal with news media reporters or editors to discuss fishing issues and provide information on various fisheries.

\$1,041.00 for the one month period ending December 15, 1989. \$6,000.00 for the 12 month period ending December 15, 1990. \$8,300.00 for the 12 month period ending December 15, 1991. Political Propaganda: None Reported

Black, Manafort, Stone & Kelly Public Affairs Company, #3600 211 North Union Street Suite 300 Alexandria, Virginia 22314

Eitaro Itoyama (t89)

The registrant provided a newsletter to the foreign principal on legislative activities and administration policies regarding Japan.

Finances: None Reported

Boyko, Breeze & Flansburg, P.C., #4458 840 K Street Suite 100 Anchorage, Alaska 99501-3395

Government of Japan, Consulate General

Registrant provided general legal counsel to the foreign principal primarily relating to personnel matters. Registrant provided legal counsel in interpreting agreements between various agencies of the State of Alaska and various agencies of local governments in eastern Siberia.

\$1,150.00 for the 12 month period ending December 31, 1991.

Political Propaganda: None Reported

Business Network Corporation, #4513 245 Peachtree Center Avenue Suite 2206 Atlanta, Georgia 30303

Japan Economic Foundation

Registrant agreed to compile a mailing list and to disseminate in the U.S. copies of the "Journal of Japanese Trade & Industry," which is published bimonthly by the foreign principal.

Finances: None Reported

Political Propaganda: None Reported

Capital International Information Services, Inc., #4472 2000 Pennsylvania Avenue, N.W. Suite 5500 Washington, DC 20006

Fujitsu, Ltd.

Registrant agreed to engage in activities on behalf of the foreign principal with respect to U.S. law and policy, primarily in the areas of trade and intellectual property.

Finances: None Reported

Capitoline International Group, Ltd., #4529 2001 M Street, N.W. 4th Floor Washington, DC 20036

Committee to Establish City of America (through Perkins Coie)

Registrant met with the administration, and members of Congress and their staff to acquaint them with the foreign principal's aims and plans, and to secure support for legislation to authorize the Secretary of the Navy to transfer the decommissioned aircraft carrier U.S.S. Oriskany to be the centerpiece of an American cultural and trade complex in Japan. Registrant prepared and disseminated informational kits to the media covering the hearing by the Seapower Subcommittee of the House Armed Services Committee concurring the transfer authorization.

\$52,710.00 for the six month period ending December 31, 1991.

Political Propaganda: None Reported

Charles von Loewenfeldt, Inc., #810 4332 Fern Valley Road Medford, Oregon 97504

Consulate General of Japan at San Francisco (t88)

Registrant assisted in arranging speaking engagements for the Consul General before civic and business groups on the status of the U.S.-Japanese relationship, and advised the foreign principal on various projects and activities.

\$5,500.00 for the 12 month period ending July 5, 1988.

Political Propaganda: None Reported

Embassy of Japan

Registrant provided advice and resource materials to educators in various parts of the U.S., to assist them in putting on workshops for classroom teachers on the subject of teaching about contemporary Japanese society in the context of global perspectives.

\$46,600.00 for the 12 month period ending July 5, 1988.

\$33,600.00 for the 12 month period ending July 5, 1989.

\$51,000.00 for the 12 month period ending July 5, 1990.

\$24,600.00 for the 12 month period ending July 5, 1991.

Japan Air Lines Company, Ltd.

Registrant advised the foreign principal on promotional and publicity programs. \$12,000.00 for the 12 month period ending July 5, 1988. \$12,000.00 for the 12 month period ending July 5, 1989. \$12,000.00 for the 12 month period ending July 5, 1990. \$12,000.00 for the 12 month period ending July 5, 1991. Political Propaganda: None Reported

The Japan Foundation

Registrant prepared announcement brochures and organized judging of applications for the 1988, 1989, 1990 and 1991 NCSS/Japan Foundation Study Tours, handled notification of winners and made arrangements for travel to Japan for the social studies educators.

\$12,630.00 for the 12 month period ending July 5, 1988. \$10,657.00 for the 12 month period ending July 5, 1989. \$13,986.00 for the 12 month period ending July 5, 1990. \$17,875.00 for the 12 month period ending July 5, 1991. Political Propaganda: None Reported

Japan Institute for Social & Economic Affairs (Keizai Koho Center)

Registrant planned and publicized the 1988, 1989, 1990 and 1991 Keizai Koho Center Fellowship program for social studies educators, and made travel arrangements and escorted American teachers and business school deans to Japan, as guests of the foreign principal. \$96,045.73 for the 12 month period ending July 5, 1988. \$100,352.14 for the 12 month period ending July 5, 1989. \$102,536.21 for the 12 month period ending July 5, 1990. \$112,357.66 for the 12 month period ending July 5, 1991. Political Propaganda: None Reported Charles E. Butler & Associates, #3544 d/b/a Japan Steel Information Center, New York 60 East 42nd Street Room 541 New York, New York 10165

Japan Iron & Steel Exporters' Association

Registrant engaged in general public relations activities to present the view of the Japanese steel industry to the American public.

\$125,421.00 for the 12 month period ending December 29, 1988.

\$120,142.00 for the 12 month period ending December 29, 1989.

\$127,610.00 for the 12 month period ending December 29, 1990.

\$136,561.00 for the 12 month period ending December 29, 1991.

Registrant distributed news releases, backgrounders and speech texts to the news media and educational institutions, trade associations and U.S. Government officials.

Charles L. Fishman, P.C., #4054 (T89) d/b/a InTecTran, Inc. 1129 20th Street, N.W. Suite 500 Washington, DC 20036-3403

Japan Bearing Industrial Association (t88)

Registrant contacted U.S. Government officials for the purpose of promoting the interests of the foreign principal in regard to defeating the 232 bearing petition filed by the Anti-Friction Bearing Manufacturers Association being investigated by the Department of Commerce under Section 232 of the Trade Expansion Act of 1962.

\$100,000.00 for the 11 month period ending November 6, 1988.

Registrant sent letters to U.S. Government officials supplying supplementary background information regarding the Section 232 bearing case.

Nissan Aerospace Division, Nissan Motor Company, Ltd.

Registrant met with U.S. Government officials in order to gain support on a commercial arrangement for Nissan's licensed production of the Multiple Launch Rocket System, and provided advice to Nissan on proposals/actions most likely to result in achievement of Nissan's objectives for MLRS co-production in Japan. \$442,050.00 for the 12 month period ending November 6, 1988. \$170,930.00 for the 12 month period ending November 6, 1989. Political Propaganda: None Reported

Nissan Research and Development, Inc.

Registrant provided the foreign principal with a study of the lessons offered by the Fighter Support Experimental (FSX) agreement for future defense co-production and co-development agreements between the U.S. and Japan.

\$102,360.00 for the six month period ending November 6, 1989.

Political Propaganda: None Reported

Civic Service, Inc., #3385 Washington Square 1050 Connecticut Avenue, N.W. #870 Washington, DC 20036

International Public Relations Company, Ltd.

Registrant provided services consisting of monitoring activities, and analysis and preparation of factual reports on matters relating to U.S. policy with respect to Japan in the telecommunications and financial services industries. Registrant assisted the foreign principal in servicing its clients Nippon Telegraph and Telephone Corporation, Mitsubishi Trust and Banking Corporation, Sanwa Bank Limited, and the Central Union of Agricultural Co-operatives. Registrant disseminated literature encouraging U.S. participation in the International Garden and Greenery Exposition held in Japan in 1990.

\$332,965.55 for the 12 month period ending December 28, 1988. \$435,150.24 for the 12 month period ending December 28, 1989. \$456,560.34 for the 12 month period ending December 28, 1990. \$476,308.02 for the 12 month period ending December 28, 1991. Political Propaganda: None Reported

Mitsubishi Trust & Banking Corporation through International Public Relations Company, Ltd., Japan

Registrant provided services consisting of monitoring activities, and analysis and preparation of factual reports on matters relating to U.S. policy with respect to Japan in the financial services industry. All monies reported under International Public Relations Company, Ltd.

Political Propaganda: None Reported

Nippon Telegraph & Telephone Public Corporation (NTT) through International Public Relations Company, Ltd., Japan

Registrant provided services consisting of monitoring activities, and analysis and preparation of factual reports on matters relating to U.S. policy with respect to Japan in the telecommunications services industry.

All monies reported under International Public Relations Company, Ltd.

Political Propaganda: None Reported

PR Service Company, Ltd.

Registrant monitored developments regarding current U.S. political and economic issues, prepared factual reports and provided analysis. \$67,230.00 for the eight month period ending December 28, 1988. \$94,008.28 for the 12 month period ending December 28, 1989. \$90,931.05 for the 12 month period ending December 28, 1990. \$116,760.25 for the 12 month period ending December 28, 1991. Political Propaganda: None Reported

Sanwa Bank, Ltd., through International Public Relations Company, Ltd., Japan

Registrant provided services consisting of monitoring activities, and analysis and preparation of factual reports on matters relating to U.S. policy with respect to Japan in the financial services industry.

All monies reported under International Public Relations Company, Ltd.

Central Union of Agricultural Co-operatives through International Public Relations Company, Ltd., Japan

Registrant provided services consisting of monitoring activities, analysis, and preparation of factual reports on matters regarding U.S. economic policy and economic developments and U.S. political developments.

All monies reported under International Public Relations Company, Ltd.

Political Propaganda: None Reported

Universal Public Relations Company, Inc. (t88)

Registrant provided services consisting of reviewing and monitoring activities, analysis of published reports, and preparation of factual reports on matters relating to U.S. Government policy and action with respect to Japan and the world, in the general areas of economic policy, energy and macro-economics, and the U.S. political situation.

\$22,440.00 for the six month period ending December 28, 1988.

Political Propaganda: None Reported

Shin Nihon Kai Shimbun-saI (t91)

Registrant provided services consisting of monitoring activities, analysis, and preparation of factual reports on developments regarding U.S. political and economic issues.

\$110,000.00 for the 12 month period ending December 31, 1991.

Political Propaganda: None Reported

Colby, William E., #3957 3028 Dent Place, N.W. Washington, DC 20007

Nissho Iwai American Corporation

Registrant provided analysis of world and American political and economic developments.

\$2,683.50 for the six month period ending October 7, 1988. \$28,468.28 for the 12 month period ending October 7, 1989. \$3,488.80 for the 12 month period ending October 7, 1990. \$28,350.00 for the 12 month period ending October 7, 1991.

627

Political Propaganda: None Reported

Cosmo Public Relations, #4434 (T91) 500 Fifth Avenue Suite 300 New York, New York 10110

Ajinomoto U.S.A., Inc.

Registrant organized and administered a series of seminars, meetings and dinners on behalf of the foreign principal for domestic and foreign pharmaceutical companies interested in U.S.-Japan pharmaceutical business.

\$5,600.00 for the six month period ending May 31, 1991.

Political Propaganda: None Reported

Asahi Chemical Industry America, Inc.

Registrant organized and administered a series of seminars, meetings and dinners on behalf of the foreign principal for domestic and foreign pharmaceutical companies interested in U.S.-Japan pharmaceutical business.

\$5,320.00 for the six month period ending May 31, 1991.

Political Propaganda: None Reported

Chugai Pharma U.S.A., Inc.

Registrant organized and administered a series of seminars, meetings and dinners on behalf of the foreign principal for domestic and foreign pharmaceutical companies interested in U.S.-Japan pharmaceutical business.

\$5,000.00 received prior to registration on November 13, 1990.

\$5,520.00 for the six month period ending May 31, 1991.

Political Propaganda: None Reported

Daiichi Pharmaceutical Corporation

Registrant organized and administered a series of seminars, meetings and dinners on behalf of the foreign principal for domestic and foreign pharmaceutical companies interested in U.S.-Japan pharmaceutical business. \$7,240.00 for the six month period ending May 31, 1991.

Political Propaganda: None Reported

Dainippon Pharmaceutical Company, Ltd.

Registrant organized and administered a series of seminars, meetings and dinners on behalf of the foreign principal for domestic and foreign pharmaceutical companies interested in U.S.-Japan pharmaceutical business.

\$5,600.00 for the six month period ending May 31, 1991.

Political Propaganda: None Reported

Eisai America, Inc.

Registrant organized and administered a series of seminars, meetings and dinners on behalf of the foreign principal for domestic and foreign pharmaceutical companies interested in U.S.-Japan pharmaceutical business.

\$5,000.00 received prior to registration on November 13, 1990.

\$5,600.00 for the six month period ending May 31, 1991.

Political Propaganda: None Reported

Fujirebio America, Inc.

Registrant organized and administered a series of seminars, meetings and dinners on behalf of the foreign principal for domestic and foreign pharmaceutical companies interested in U.S.-Japan pharmaceutical business.

\$5,000.00 received prior to registration on November 13, 1990.

\$5,800.00 for the six month period ending May 31, 1991.

Political Propaganda: None Reported

Fujisawa Pharmaceutical Company

Registrant organized and administered a series of seminars, meetings and dinners on behalf of the foreign principal for domestic and foreign pharmaceutical companies interested in U.S.-Japan pharmaceutical business.

\$5,400.00 for the six month period ending May 31, 1991.

Political Propaganda: None Reported

The Green Cross Corporation

Registrant organized and administered a series of seminars, meetings and dinners on behalf of the foreign principal for domestic and foreign pharmaceutical companies interested in U.S.-Japan pharmaceutical business.

\$5,600.00 for the six month period ending May 31, 1991.

Political Propaganda: None Reported

Kyowa Hakko U.S.A., Inc.

Registrant organized and administered a series of seminars, meetings and dinners on behalf of the foreign principal for domestic and foreign pharmaceutical companies interested in U.S.-Japan pharmaceutical business.

\$5,000.00 received prior to registration on November 13, 1990.

\$5,800.00 for the six month period ending May 31, 1991.

Political Propaganda: None Reported

Meiji Seika (U.S.A.), Inc.

Registrant organized and administered a series of seminars, meetings and dinners on behalf of the foreign principal for domestic and foreign pharmaceutical companies interested in U.S.-Japan pharmaceutical business.

\$5,660.00 for the six month period ending May 31, 1991.

Political Propaganda: None Reported

Nippon Kayaku Company, Ltd.

Registrant organized and administered a series of seminars, meetings and dinners on behalf of the foreign principal for domestic and foreign pharmaceutical companies interested in U.S.-Japan pharmaceutical business.

\$5,600.00 for the six month period ending May 31, 1991.

Political Propaganda: None Reported

630

Sankyo U.S.A. Corporation

Registrant organized and administered a series of seminars, meetings and dinners on behalf of the foreign principal for domestic and foreign pharmaceutical companies interested in U.S.-Japan pharmaceutical business.

\$5,000.00 received prior to registration on November 13, 1990.

\$7,000.00 for the six month period ending May 31, 1991.

Political Propaganda: None Reported

Sapporo Breweries, Ltd.

Registrant organized and administered a series of seminars, meetings and dinners on behalf of the foreign principal for domestic and foreign pharmaceutical companies interested in U.S.-Japan pharmaceutical business.

\$5,200.00 for the six month period ending May 31, 1991.

Political Propaganda: None Reported

Shionogi U.S.A., Inc.

Registrant organized and administered a series of seminars, meetings and dinners on behalf of the foreign principal for domestic and foreign pharmaceutical companies interested in U.S.-Japan pharmaceutical business.

\$7,120.00 for the six month period ending May 31, 1991.

Political Propaganda: None Reported

Sumitomo Pharmaceuticals Company, Ltd.

Registrant organized and administered a series of seminars, meetings and dinners on behalf of the foreign principal for domestic and foreign pharmaceutical companies interested in U.S.-Japan pharmaceutical business.

\$5,460.00 for the six month period ending May 31, 1991.

Takeda U.S.A., Inc.

Registrant organized and administered a series of seminars, meetings and dinners on behalf of the foreign principal for domestic and foreign pharmaceutical companies interested in U.S.-Japan pharmaceutical business.

\$10,400.00 for the six month period ending May 31, 1991.

Political Propaganda: None Reported

Tanabe U.S.A., Inc.

Registrant organized and administered a series of seminars, meetings and dinners on behalf of the foreign principal for domestic and foreign pharmaceutical companies interested in U.S.-Japan pharmaceutical business.

\$6,980.00 for the six month period ending May 31, 1991.

Political Propaganda: None Reported

Teijin America, Inc.

Registrant organized and administered a series of seminars, meetings and dinners on behalf of the foreign principal for domestic and foreign pharmaceutical companies interested in U.S.-Japan pharmaceutical business.

\$5,400.00 for the six month period ending May 31, 1991.

Political Propaganda: None Reported

Toray Industries (America), Inc.

Registrant organized and administered a series of seminars, meetings and dinners on behalf of the foreign principal for domestic and foreign pharmaceutical companies interested in U.S.-Japan pharmaceutical business.

\$5,400.00 for the six month period ending May 31, 1991.

Political Propaganda: None Reported

Yamanouchi U.K., Ltd.

Registrant organized and administered a series of seminars, meetings and dinners on behalf of the foreign principal for domestic and foreign pharmaceutical companies interested in U.S.-Japan pharmaceutical business. \$5,000.00 received prior to registration on November 13, 1990.

\$9,980.00 for the six month period ending May 31, 1991.

Political Propaganda: None Reported

Yoshitomi Pharmaceutical Industries, Ltd.

Registrant organized and administered a series of seminars, meetings and dinners on behalf of the foreign principal for domestic and foreign pharmaceutical companies interested in U.S.-Japan pharmaceutical business.

\$5,400.00 for the six month period ending May 31, 1991.

Political Propaganda: None Reported

Zeria U.S.A., Inc.

Registrant organized and administered a series of seminars, meetings and dinners on behalf of the foreign principal for domestic and foreign pharmaceutical companies interested in U.S.-Japan pharmaceutical business.

\$5,200.00 for the six month period ending May 31, 1991.

Political Propaganda: None Reported

Coudert Brothers, #3743 1627 I Street, N. W. Washington, DC 20006

The Industrial Bank of Japan, Ltd. (t89)

Registrant's activities on behalf of its principal included discussions with officials of the Department of Education regarding the student loan program.

\$36,622.00 for the 12 month period ending October 2, 1989.

Political Propaganda: None Reported

Cove, Cooper & Lewis, Inc., #3067 (T91) 135 East 55th Street New York, New York 10022

Nissho-Iwai Company, Ltd.

Registrant distributed business magazines on behalf of the foreign principal. \$10,140.17 for the 12 month period ending November 6, 1988. \$4,361.31 for the 12 month period ending November 6, 1989. \$6,164.19 for the 12 month period ending November 6, 1990. \$2,076.63 for the six month period ending May 6, 1991. Registrant disseminated a magazine entitled "Tradepia

Daniel J. Edelman, Inc., #3634 1420 K Street, N.W. 10th Floor Washington, DC 20005

Fuji Photo Film U.S.A., Inc. (t89)

In 1988, the registrant monitored developments in the executive and legislative branches of the U.S. Government relating to U.S. Japan trade issues and progress of the Omnibus Trade Bill.

\$12,000.00 for the 12 month period ending July 31, 1988.

No receipts for the six month period ending January 31, 1989.

In 1988, the registrant disseminated to U.S. Government officials and newspapers, a background/position paper concerning the U.S.-Japan semiconductor arrangement.

Fujitsu, Ltd.

Registrant provided public relations litigation support activities on behalf of the foreign principal.

\$31,477.33 for the three month period ending July 31, 1991.

Political Propaganda: None Reported

Japan Tobacco, Inc. (t90)

In 1988, 1989 and 1990 the registrant monitored developments in the executive and legislative branches of the U.S. Government relating to tobacco and U.S.-Japan trade.

\$91,785.55 for the 12 month period ending July 31, 1988.

\$87,972.28 for the 12 month period ending July 31, 1989.

\$61,926.13 for the 12 month period ending July 31, 1990.

In 1988, the registrant disseminated a newsletter on behalf of the foreign principal to members of Congress, newspapers and tobacco organizations.

Yamazaki Mazak Corporation (t90)

Registrant arranged media interviews for representatives of the foreign principal in connection with the visit by Mazak's president to the United States, and developed and conducted a media relations program in connection with Mazak's expansion of its Florence, Kentucky facility.

Finances: None Reported

Registrant disseminated to the news media a news release announcing Mazak's intention to establish a research and development facility in the U.S.

Daniel J. Edelman, Inc., #3657 1500 Broadway 26th Floor New York, New York 10036

Government of Japan (t91)

Registrant prepared and disseminated general information about Japanese technology, research and development. Registrant organized luncheons for the media.

\$22,330.03 for the five month period ending September 12, 1991.

Registrant prepared and disseminated a speech regarding technology in Japan during two luncheons for the media.

Davis Wright Tremaine, #4382 (T91) 1752 N Street, N.W. Suite 800 Washington, DC 20036

American Honda Motor Co., Inc. (t90)

Registrant provided advice and represented American Honda with respect to congressional interests in consumer product safety and motor vehicle legislation, with a particular interest in all terrain vehicles and motor vehicle fuel economy legislation.

\$31,721.00 received prior to registration; \$34,324.72 for the six month period ending December 31, 1990.

Political Propaganda: None Reported

Embassy of Japan

Registrant provided legal analysis to the Embassy focusing on Japan-United States economic issues.

\$2,600.00 received prior to registration; \$15,000.00 for the six month period ending December 31, 1990.

\$23,500.00 for the 12 month period ending December 31, 1991.

Political Propaganda: None Reported

Debevoise & Plimpton, #3527 875 Third Avenue New York, New York 10022

International Telecom Japan, Inc.

Registrant researched regulatory, judicial and legislative initiatives that would affect the provision of international telecommunications services between the U.S. and Japan, prepared memoranda on such issues and contacted staff of the executive branch to discuss these issues.

\$50,547.92 for the 12 month period ending October 5, 1988.

\$35,433.11 for the 12 month period ending October 5, 1989.

No receipts for the 12 month period ending October 5, 1990.

No receipts for the 12 month period ending October 5, 1991.

Political Propaganda: None Reported

Sony Corporation

Registrant contacted members of Congress and their staffs to discuss positions with respect to pending legislative proposals that would amend the Copyright Act relating to digital audio tape recorders. Registrant prepared memoranda and other written materials relating to such legislative proposals, and participated in industry presentations on home audio taping issues at trade shows.

\$149,594.29 for the 12 month period ending October 5, 1988. \$106,912.61 for the 12 month period ending October 5, 1989. \$165,073.51 for the 12 month period ending October 5, 1990. \$116,031.92 for the 12 month period ending October 5, 1991. Political Propaganda: None Reported

Dechert, Price & Rhoads, #2777 1500 K Street, N.W. Suite 500 Washington, DC 20005

Embassy of Japan

Registrant provided research and consultation to the foreign principal on matters relating to U.S. securities regulations and developments in the securities industry, and provided information regarding certain provisions of U.S. tax laws and U.S. banking laws.

All monies reported under Export-Import Bank of Japan.

Political Propaganda: None Reported

Export-Import Bank of Japan

Registrant provided legal research and consultation relating to U.S. trade policy and other matters relevant to the responsibilities and areas of interest of the Export-Import Bank of Japan.

\$23,000.00 for the 12 month period ending October 27, 1988. \$25,500.00 for the 12 month period ending October 27, 1989. \$28,000.00 for the 12 month period ending October 27, 1990. \$38,136.79 for the 12 month period ending October 27, 1991. Political Propaganda: None Reported

Dentsu Burson-Marsteller, Inc., #3861 230 Park Avenue, South New York, New York 10003-1566

JETRO, New York

Registrant edited, produced and disseminated a monthly newsletter entitled "JETRO MONITOR."

\$96,000.00 for the 12 month period ending July 23, 1988.

\$83,000.00 for the 12 month period ending July 23, 1989.

\$90,400.00 for the 12 month period ending July 23, 1990.

\$105,600.00 for the 12 month period ending July 23, 1991.

637

Registrant disseminated the "JETRO MONITOR" newsletter which covered current economic and trade developments and presented JETRO's perspective on topics that shape economic relations between Japan and the U.S.

Derus Media Service, Inc., #3799 500 North Dearborn Street Chicago, Illinois 60610

> Japanese Information Service of the Japanese Consulate Registrant mailed radio scripts for the Japanese Consulate. \$51,445.00 for the 12 month period ending September 19, 1988. \$48,400.00 for the 12 month period ending September 19, 1989. \$6,650.00 for the 12 month period ending September 19, 1990. No receipts for the 12 month period ending September 19, 1991. Political Propaganda: None Reported

Dickstein, Shapiro & Morin, #3028 2101 L Street, N.W. Washington, DC 20037

Toshiba Corporation (t89)

Registrant contacted officials at the Department of State, Department of Defense and the National Security Council, members and staff of Congress and the media in an effort to oppose proposed legislation imposing trade sanctions on Toshiba in connection with Toshiba Machine Co., Ltd.'s involvement in the export of hightechnology equipment to the Soviet Union.

\$47,365.90 for the 12 month period ending December 7, 1988.

No receipts for the six month period ending June 7, 1989.

Political Propaganda: None Reported

Donald G. Lerch, Jr. & Company, Inc., #2089 (T90) 1030 15th Street, N.W. Suite 948 Washington, DC 20005

The Central Union of Agricultural Cooperatives (ZENCHU)

In 1988, the registrant arranged for the Washington representative of Zenchu to speak at a U.S.-Japan Agricultural Trade Conference, introduced a journalist to the chief Washington representative of Zenchu, and discussed the possibility of a Zenchu representative participating as a panel member in the Agricultural Communicators Congress in Washington, DC. In 1989, the registrant reported on the attitude of U.S. farm and commodity organizations relating to beef/citrus issues and rice, and made inquiries concerning the transition after the abolishment of global beef and citrus quotas as formally negotiated between the U.S. farm and commodity organizations related to trade and discussed arrangements wherein several U.S. farm organizations invite Japanese farm leaders to the U.S. in self-financed exchanges.

\$16,137.12 for the 12 month period ending October 22, 1988. \$19,037.58 for the 12 month period ending October 22, 1989. \$9,392.31 for the six month period ending April 22, 1990. Political Propaganda: None Reported

Embassy of Japan (t89)

Registrant provided reports to the foreign principal on the March, 1988 California-Japan Conference on Agricultural Trade and on the Japanese Ambassador's July 28, 1988 appearance before the Illinois Conference on U.S.-Japan Agricultural Trade in Chicago, Illinois. During the six-month period ending April 22, 1989, the long-standing beef/citrus relationship between the U.S. and Japan reached a formal settlement. The registrant periodically was asked questions by the Embassy concerning the attitude of U.S. farm and commodity organizations towards this issue.

\$15,600.00 for the 12 month period ending October 22, 1988.

\$6,500.00 for the six month period ending April 22, 1989.

Political Propaganda: None Reported

Japan Economic Institute

Registrant developed and finalized plans for the Illinois Conference on U.S.-Japan Agricultural Trade held July 28, 1988, and prepared reports on the March 3, 1988 California-Japan Conference and the Illinois Conference on U.S.-Japan Agricultural Trade. No services were rendered to the foreign principal in 1989. In 1990, the registrant assisted in the preparation and activities of the U.S.-Japan Agricultural Trade Conference held in Portland, Oregon, March 16, 1990, to discuss current and future agricultural trade with Japan. \$18,000.00 for the 12 month period ending October 22, 1988. No receipts for the 12 month period ending October 22, 1989. \$9,000.00 for the 12 month period ending October 22, 1990. Political Propaganda: None Reported

Evans, Walter H., III, #3021 (T90) c/o Davis Wright Tremaine 1752 N Street, N.W., Suite 800 Washington, DC 20036-2806

Embassy of Japan

Registrant provided to the foreign principal written memoranda and oral comments relating to bilateral economic issues, trade legislation assessment/analysis/outlook, and election preview/review for impact on Japan-U.S. economic relations.

\$15,600.00 for the 12 month period ending November 15, 1988.

\$15,600.00 for the 12 month period ending November 15, 1989.

\$7,800.00 for the six month period ending May 15, 1990.

Political Propaganda: None Reported

First Associates, Inc., #3941 (T91) 4320 Lorcom Lane Arlington, Virginia 22207

Toa Nenryo Kogyo Kabushiki Kaisha

Registrant provided consulting services and arranged for tests and evaluations in U.S. Government and private sector laboratories of carbon fiber produced by the foreign principal; and assisted in arranging meetings with U.S. companies who use carbon fibers in their products and services. Registrant also assisted in developing market assessment and future sales potential for high-performance carbon fibers, marketing plans and product development strategies for the use of high-performance carbon fibers.

\$22,769.07 for the 12 month period ending August 25, 1988.

\$31,820.25 for the 12 month period ending August 25, 1989.

\$9,402.50 for the 12 month period ending August 25, 1990.

\$3,129.50 for the 12 month period ending August 25, 1991.

Fleishman-Hillard, Inc., #3774 200 North Broadway St. Louis, Missouri 63102

Honda Motor Co., Ltd.

The registrant agreed to provide general public relations services to the foreign principal, and to utilize press releases, speeches and special events in order to coordinate its activities in the United States. In 1991 registrant assisted in the translation and dissemination of the parent company's New Year's address.

No receipts for the two month period ending August 5, 1991.

Political Propaganda: None Reported

International Business Communications, Inc.

Registrant conducted research and analytical projects for the foreign principal for internal purposes. Registrant agreed to provide general public relations services to the foreign principal in order to provide a cross-cultural understanding between the United States and Japan.

\$170,000.00 for the six month period ending February 5, 1991.

Political Propaganda: None Reported

Meitec Corporation (t91)

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

Ricoh Electronics, Inc. (t90)

During 1988, the registrant conducted a publicity program for the foreign principal's 15th anniversary reception which included securing U.S. Senator Pete Wilson as a guest speaker and obtaining letters of commendation from local and regional government officials. In 1989 the registrant monitored and reported on developments in Washington of potential interest to the foreign principal. In 1990, the registrant prepared press releases and contacted the media in connection with the opening of an Atlanta, Georgia branch of Acme Business Products, a distributor for a Ricoh Electronics subsidiary. No receipts for the 12 month period ending August 5, 1988. \$46,139.40 for the 12 month period ending August 5, 1989. \$56,302.70 for the 12 month period ending August 5, 1990. Political Propaganda: None Reported

Mr. Shintaro Ishihara (t90)

The registrant assisted the foreign principal in arranging appointments and scheduling for the three-city visit of Mr. Shintaro Ishihara to the United States in May 1990.

\$87,876.47 for the eight month period ending September 19, 1990.

The registrant disseminated media advisories in connection with Mr. Shintaro Ishihara's visit to the United States.

Tokyu Agency, Inc.

The registrant conducted a publicity program in 1988 and 1989, and assisted in event logistics for the grand opening of the Maruko Hotel in San Bernardino, California. In 1989, the registrant engaged in miscellaneous research projects on behalf of the principal. In 1990, the registrant coordinated distribution of a newspaper release and provided media relations surrounding the acquisition of the Hyatt Grand Champions Resort in Palm Desert by a Tokyu Agency client, the Maruko Corporation. In 1991, registrant assisted in the drafting and dissemination of a newspaper release concerning the launching of the Foundation for the support of the U.N. to national business and Japanese media.

No receipts for the 12 month period ending August 5, 1988.

No receipts for the 12 month period ending August 5, 1989.

No receipts for the 12 month period ending August 5, 1990.

\$1,790.57 for the six month period ending February 5, 1991.

Political Propaganda: None Reported

Fogarty & Klein Public Relations, #4504 7155 Old Katy Road Suite 100 Houston, Texas 77024

JETRO, Houston

Registrant provided public relations services to the foreign principal which included editing the JETRO publication "Impetus Japan," conducting library research on corporate philanthropy in the United States, preparing news releases and conducting marketing activities and strategy meetings to support JETRO's leisure and recreation 1992 trade fair.

\$44,302.66 received prior to registration; \$15,393.50 for the six month period ending October 31, 1991.

Registrant prepared press releases concerning U.S.-Japan trade relations.

Fowlkes, Frank Vaughan, #3917 (T88) 40 Grafton Street Chevy Chase, Maryland 20815

Japan Automobile Manufacturers' Association, Inc.

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

Francis & Nichols, Inc., P.S., #4186 (T88) 1600 Seattle Tower 1218 Third Avenue Seattle, Washington 98101

Ueki America Corporation

Registrant served as counsel to the foreign principal with respect to its legal needs and contacted members of Congress and their staffs to ascertain the purpose and status of H.R. 3888, a bill to deny depreciation deductions for buildings constructed with Japanese services.

\$906.40 received prior to registration on November 1, 1988.

Registrant sent letters to members of Congress which described H.R. 3888 and expressed the foreign principal's position regarding this bill.

Fujitsu Limited, Washington, DC Office, #4288 1776 I Street, N.W., Suite 880 Washington, DC 20006

Fujitsu Limited

Registrant monitored judicial, administrative and legislative developments in the U.S. which may have an impact upon the interests of the foreign principal. \$426,500.00 received prior to registration on September 11, 1989. \$1,267,000.00 for the 12 month period ending September 30, 1990. \$1,286,000.00 for the 12 month period ending September 30, 1991. Political Propaganda: None Reported

FCB/InterMarketing, #3628 (T91) 400 Madison Avenue 18th Floor New York, New York 10017

Kinki Nippon Tourist Company, Ltd.

Registrant disseminated information kits regarding trade shows and events for the "World Events Guide."

Finances: None Reported

Political Propaganda: None Reported

Nihon Agency, Inc.

From 1988 through 1989 the registrant gathered information on trade shows and conferences held in the U.S. for inclusion in the World Events Guide.

\$6,500.00 for the 12 month period ending November 6, 1988.

\$3,500.00 for the 12 month period ending November 6, 1989.

No receipts for the 12 month period ending November 6, 1990.

Political Propaganda: None Reported

Garvey, Schubert & Barer, #3047 1011 Western Avenue 10th Floor Seattle, Washington 98104-1023 Hokuten Trawlers' Association (HTA) Registrant advised the foreign principal on U.S. fisheries issues, rendered services on commercial and legal matters, and provided legal representation in administrative proceedings.

\$20,808.15 for the 12 month period ending August 9, 1988. \$3,704.97 for the 12 month period ending August 9, 1989. No receipts for the 12 month period ending August 9, 1990. \$1,080.00 for the 12 month period ending August 9, 1991. Political Propaganda: None Reported

Japan Deep Sea Trawlers' Association/Hokuten Trawlers' Association

Registrant rendered legal advice concerning substantive and procedural issues involved in the regulation of foreign fishing within the U.S. 200 mile zone, developed issues and information for presentation to the North Pacific Fishery Management Council, presented arguments to appropriate Departments of the U.S. Government, monitored congressional and administration action on fisheries issues, and provided information to foreign principals regarding proposed congressional actions affecting the foreign principals' interests.

\$190,991.45 for the 12 month period ending August 9, 1988. \$137,164.86 for the 12 month period ending August 9, 1989. \$74,550.52 for the 12 month period ending August 9, 1990. \$25,511.57 for the 12 month period ending August 9, 1991. Political Propaganda: None Reported

Japan Fisheries Association

Registrant monitored congressional and administrative action with respect to fisheries issues, U.S.-Japan GIFA negotiations and ratification, and reauthorization of Marine Mammal Protection Act. Registrant also attended congressional hearings and provided legal representation in court proceedings.

\$5,636.70 for the 12 month period ending August 9, 1988. \$87,789.50 for the 12 month period ending August 9, 1989. \$46,590.26 for the 12 month period ending August 9, 1990. \$66,000.00 for the 12 month period ending August 9, 1991. Japan Wood-Products Information and Research Center

Registrant agreed to monitor and analyze ongoing legislative and regulatory activities affecting the export of U.S. logs and wood products to Japan. Registrant also agreed to monitor and analyze developments in bilateral and multilateral trade negotiations affecting the export of U.S. logs and wood products to Japan.

Finances: None Reported

Political Propaganda: None Reported

Sumitomo Corporation of America

Registrant provided an assessment of scholarly research pertaining to the organization and economic role of keiretsus in Japan, analysis of the legislative proposals and administrative statements pertaining thereto, and analysis of economic data on U.S.-Japan trade. Registrant also provided analysis of the nature and prospects of legislative or administrative proposals, or regulatory actions, affecting U.S.-Japan trade relations, and contacted members of Congress and the executive branch in connection with the above analyses.

No receipts for the three month period ending August 8, 1990.

\$237,939.11 for the 12 month period ending August 8, 1991.

Political Propaganda: None Reported

The GCI Group Inc., #3856 (formerly: GreyCom International) d/b/a GCI International 777 Third Avenue 23rd Floor New York, New York 10017

Nagase Kenko Corporation (t91)

Registrant provided public relations services for the foreign principal, which included counseling, creating, planning and working on specific public relations projects. \$227,333.00 for the 12 month period ending July 11, 1991.

Political Propaganda: None Reported

Global U.S.A., Inc., #3489 2121 K Street, N.W. Suite 650 Washington, DC 20037

All Nippon Airways Company, Ltd.

Registrant monitored and prepared reports for the foreign principal on the activities of the U.S. Government regarding airline matters relating to U.S.-Japan air routes and service. In addition, registrant contacted U.S. Government officials regarding U.S.-Japan Bilateral Aviation Revision Talks, the 1989 MOU, and the operations of ANA in the United States. Further, registrant advised the foreign principal regarding commercial aircraft development.

\$151,407.35 for the 12 month period ending December 24, 1988.

\$201,902.92 for the 12 month period ending December 24, 1989.

\$201,902.00 for the 12 month period ending December 24, 1990.

\$200,000.00 for the 12 month period ending December 24, 1991.

In 1988, the registrant disseminated to U.S. Government officials a brochure outlining a plan to increase the number of Japanese tourists travelling abroad.

Fanuc, Ltd.

Registrant contacted U.S. Government officials regarding trade legislation, monitored trade legislation and activities of the executive branch which could have an effect on the foreign principal, including developments in the Departments of Commerce, Defense, State and USTR, and dealt with certain regulatory matters. \$209,000.27 for the 12 month period ending December 24, 1988. \$150,000.00 for the 12 month period ending December 24, 1989. \$202,031.36 for the 12 month period ending December 24, 1990. \$176,503.98 for the 12 month period ending December 24, 1991. Political Propaganda: None Reported Hitachi, Ltd.

Registrant contacted U.S. Government officials regarding trade legislation, regulatory matters, export controls and negotiations pertaining to semiconductors and electronics, and prepared reports for the foreign principal on issues relating to semiconductors, electronics and Hitachi's image in the U.S. Registrant also advised the foreign principal on trade investigations, export regulatory programs, and other administrative activities which had a potential impact on the foreign principal's interests.

\$247,097.30 for the 12 month period ending December 24, 1988. \$372,335.95 for the 12 month period ending December 24, 1989. \$292,394.01 for the 12 month period ending December 24, 1990. \$149.548.71 for the 12 month period ending December 24, 1991. Political Propaganda: None Reported

Japan Aero Engines Corporation/Japan Aircraft Development (t91)

Registrant contacted U.S. Government officials regarding the manufacture, sale, and performance of commercial aircraft in the U.S. and elsewhere. Registrant monitored the activities of the executive branch and Congress regarding various issues relating to commercial aviation.

\$175,406.29 for the 12 month period ending December 24, 1988. \$165,900.66 for the 12 month period ending December 24, 1989. \$182,778.52 for the 12 month period ending December 24, 1990. \$94,773.36 for the 12 month period ending December 24, 1991. Political Propaganda: None Reported

Japan Federation of Construction Contractors, Inc.

Registrant contacted U.S. Government officials regarding U.S.-Japan trade issues with specific reference to the U.S.-Japan construction market access issues, and monitored legislative and executive branch activities related to U.S. interests in the Japanese construction market.

\$187,500.00 for the 12 month period ending December 24, 1988. \$150,616.20 for the 12 month period ending December 24, 1989. \$153,016.49 for the 12 month period ending December 24, 1990. \$167,470.14 for the 12 month period ending December 24, 1991.

Komatsu Corporation

Registrant provided reports to the foreign principal and contacted U.S. Government officials regarding tax reform and trade legislation of interest to the foreign principal.

\$250,000.00 for the 12 month period ending December 24, 1988.

\$207,986.21 for the 12 month period ending December 24, 1989.

\$203,496.92 for the 12 month period ending December 24, 1990.

\$202,034.00 for the 12 month period ending December 24, 1991.

In 1988, the registrant disseminated to U.S. Government officials a letter and news release announcing the formation of a joint venture company.

Kyocera Corporation

Registrant contacted U.S. Government officials and advised the foreign principal on matters relating to tax reform and trade legislation.

\$150,000.00 for the 12 month period ending December 24, 1988. \$151,354.45 for the 12 month period ending December 24, 1989. \$150,000.00 for the 12 month period ending December 24, 1990. \$178,264.22 for the 12 month period ending December 24, 1991. Political Propaganda: None Reported

Mazak Corporation

Registrant contacted U.S. Government officials and advised the foreign principal on legislative branch activity relating to tax reform and trade legislation and the machine tool VRA.

\$255,919.95 for the 12 month period ending December 24, 1988. \$171,314.17 for the 12 month period ending December 24, 1989. \$285,291.52 for the 12 month period ending December 24, 1990. \$252,504.17 for the 12 month period ending December 24, 1991. Political Propaganda: None Reported

Murata Machinery, Ltd.

Registrant contacted U.S. Government officials regarding trade and tax legislation and the machine tool VRA, and advised the foreign principal on legislative branch activity relating to the facsimile machine market and trade and facsimile legislation. Registrant also monitored and provided reports on executive branch activities relating to machine tools and international trade.

\$75,098.75 for the five month period ending December 24, 1989.

\$152,869.25 for the 12 month period ending December 24, 1990.

\$144,347.57 for the 12 month period ending December 24, 1991.

Political Propaganda: None Reported

Government Research Corporation, #4170 (T89) 1250 Connecticut Avenue, N.W. Suite 600 Washington, DC 20036

Hitachi Research Institute

Registrant agreed to advise the foreign principal on U.S. Government policies and to assist in developing and implementing an effective government relations program.

\$11,096.57 for the six month period ending November 10, 1990.

Political Propaganda: None Reported

Japan Trade Center

Registrant agreed to advise the foreign principal on U.S. Government policies and to assist in developing and implementing an effective government relations program.

Finances: None Reported

Nintendo of America, Inc.

Registrant contacted members of Congress and congressional staffs regarding software rental legislation and video entertainment industry issues. Registrant also contacted officials of the Register of Copyrights on the software rental issue.

\$1,018,187.43 for the 12 month period ending November 10, 1989.

\$2,232,527.39 for the 12 month period ending November 10, 1990.

Political Propaganda: None Reported

Toyota

Registrant agreed to advise the foreign principal on U.S. Government policies and to assist in developing and implementing an effective government relations program.

Finances: None Reported

Political Propaganda: None Reported

Graham & James, #3275 2000 M Street, N.W. Suite 700 Washington, DC 20036

Japan Electronic Industry Development Association (JEIDA)

Registrant represented the foreign principal in discussions with officials of the Office of Information Procurement of the General Services Administration, and monitored developments in U.S. international trade policy, export controls, regulation of foreign investment and developments in intellectual property laws.

\$482,138.72 for the 12 month period ending September 23, 1990.

\$89,823.98 for the 12 month period ending September 23, 1991.

Political Propaganda: None Reported

Ohbayashi Corporation

Registrant assisted the foreign principal by monitoring and reporting on public developments in legislative and administrative actions relating to the construction industry, and assisted the foreign principal in preparation of a submission to the Section 301 committee relating to an investigation of the Japanese construction industry. \$45,000.00 for the 12 month period ending September 23, 1989. \$22,980.28 for the 12 month period ending September 23, 1990. \$4,796.12 for the 12 month period ending September 23, 1991. Political Propaganda: None Reported

Greve, Clifford, Diepenbrock & Paras, #4163 (T89) 1000 G Street, Suite 400 Post Office Box 2469 Sacramento, California 95812-2469

Government of Japan

Registrant monitored state legislation and lobbied at the California State Capitol against Assembly Bill No. 2118, Senate Joint Resolution No. 40 and Senate Bill No. 2892, relating to state regulation of Japanese business practices and international trade.

\$13,673.58 for the 12 month period ending July 29, 1989.

Political Propaganda: None Reported

Hastings, Jay Donald, #2867 1111 Third Avenue Suite 3305 Seattle, Washington 98101

Federation of Japan Salmon Fisheries

Registrant continued to represent the Japanese fishing industry before the North Pacific Fishery Management Council, the National Marine Fisheries' Service and the Department of State on fishery management matters within the U.S. 200 mile fishery zone. Registrant also provided the Japanese fishing industry with information on fisheries management, legislation, and developments within the U.S.

All monies reported under Japan Fisheries Association.

Political Propaganda: None Reported

Federation of Japan Tuna Fisheries

Registrant continued to represent the Japanese fishing industry before the North Pacific Fishery Management Council, the National Marine Fisheries' Service and the Department of State on fishery management matters within the U.S. 200 mile fishery zone. Registrant also provided the Japanese fishing industry with information on fisheries management, legislation, and developments within the U.S.

All monies reported under Japan Fisheries Association.

Political Propaganda: None Reported

Hokuten Trawlers' Association

Registrant continued to represent the Japanese fishing industry before the North Pacific Fishery Management Council, the National Marine Fisheries' Service and the Department of State on fishery management matters within the U.S. 200 mile fishery zone. Registrant also provided the Japanese fishing industry with information on fisheries management, legislation, and developments within the U.S.

All monies reported under Japan Fisheries Association.

Political Propaganda: None Reported

Japan Deep Sea Trawlers' Association

Registrant continued to represent the Japanese fishing industry before the North Pacific Fishery Management Council, the National Marine Fisheries' Service and the Department of State on fishery management matters within the U.S. 200 mile fishery zone. Registrant also provided the Japanese fishing industry with information on fisheries management, legislation, and developments within the U.S.

All monies reported under Japan Fisheries Association.

Political Propaganda: None Reported

Japan Fisheries Association (JFA)

Registrant monitored U.S. Government and industry activities on fishery management and policy matters as these activities related to Japanese fisheries both within and beyond the U.S. 200 mile fishery conservation zone, and provided advice to JFA and its member organizations including the Japan Deep Sea Trawlers' Assn., Hokuten Trawlers' Assn., North Pacific Longline Gillnet Assn., Federation of Japan Salmon Fisheries' Cooperative Assn. and the Federation of Japan Tuna Fisheries' on these management and policy matters. \$141,896.63 for the 12 month period ending September 14, 1988. \$128,057.03 for the 12 month period ending September 14, 1989. \$125,746.00 for the 12 month period ending September 14, 1990. \$137,306.74 for the 12 month period ending September 14, 1991. Political Propaganda: None Reported

Japanese Tanner Crab Association

Registrant continued to represent the Japanese fishing industry before the North Pacific Fishery Management Council, the National Marine Fisheries' Service and the Department of State on fishery management matters within the U.S. 200 mile fishery zone. Registrant also provided the Japanese fishing industry with information on fisheries management, legislation, and developments within the U.S.

All monies reported under Japan Fisheries Association.

Political Propaganda: None Reported

North Pacific Longline Gillnet Association

Registrant continued to represent the Japanese fishing industry before the North Pacific Fishery Management Council, the National Marine Fisheries' Service and the Department of State, on fishery management matters within the U.S. 200 mile fishery zone. Acquistrant also provided the Japanese fishing industry with information on fisheries management, legislation, and developments within the U.S.

\$534.54 for the 12 month period ending September 14, 1988.

All monies reported under Japan Fisheries Association for the 12 month period ending September 14, 1989.

All monies reported under Japan Fisheries Association for the 12 month period ending September 14, 1990.

All monies reported under Japan Fisheries Association for the 12 month period ending September 14, 1991.

Hendricks, Marshall L., #2848 (T89) Post Office Box 30070 Bethesda, Maryland 20814 International Public Relations Company, Ltd. Activities: None Reported Finances: None Reported Political Propaganda: None Reported Heron, Burchette, Ruckert & Rothwell, #3488 (T90) 1025 Thomas Jefferson Street, N.W. Suite 700 Washington, DC 20007 Daiwa Securities Company, Ltd. (t89) The registrant provided information and analysis of economic trends and issues as they may affect financial markets on behalf of the foreign principal. \$1,821.57 for the 12 month period ending December 23, 1988. \$2,347.61 for the six month period ending June 23, 1989. Political Propaganda: None Reported Yamaichi Securities Company, Ltd. (t89) The registrant provided general legal services and government relations services relating to economic issues as they may affect financial markets, and to the impact of prospective legislation on marketing of U.S. securities by Japanese underwriters. \$77,840.00 for the 12 month period ending December 23, 1988. \$2,000.00 for the six month period ending June 23, 1989. Political Propaganda: None Reported

Hill and Knowlton, Inc., #3301 Washington Harbour 901 31st Street, N.W. Washington, DC 20007

Association for the Advancement of Human Rights

Registrant contacted congressional members, members of the Sub-Committee on Monopolies and Commercial Law of the House Judiciary Committee, White House staff and media representatives regarding the Court Interpreters Improvement Act.

\$40,000.00 for the seven month period ending November 10, 1988. No receipts for the 12 month period ending November 10, 1989. No receipts for the 12 month period ending November 10, 1990. No receipts for the 12 month period ending November 10, 1991.

Registrant prepared and disseminated letters to media representatives regarding the Court Interpreters Improvement Act.

Brother Industries, Ltd. (t90)

Registrant provided counsel regarding licensing matters and also contacted certain congressional members with regard to the Moynihan amendment.

\$1,518.00 for the 12 month period ending November 10, 1988.

No receipts for the 12 month period ending November 10, 1989.

No receipts for the 12 month period ending November 10, 1990.

Political Propaganda: None Reported

Electronic Industries Association of Japan

Registrant researched and monitored congressional and media information regarding U.S./Japan trade issues. Registrant also edited and disseminated press releases.

\$32,589.65 for the 12 month period ending November 10, 1988.

\$227,030.35 for the 12 month period ending November 10, 1989.

\$114,613.00 for the 12 month period ending November 10, 1990.

\$3,294.06 for the 12 month period ending November 10, 1991.

Registrant disseminated press releases and a report regarding semiconductor issues. Embassy of Japan - Ministry of Foreign Affairs (t91)

Registrant conducted an analysis to determine U.S. policymakers' information needs for current material on Japan.

\$92,363.38 for the six month period ending November 10, 1991.

Political Propaganda: None Reported

Fujisawa Pharmaceutical Company, Ltd.

Registrant provided general monitoring and counseling regarding congressional activities with regard to the generic drug industry and legislation affecting that industry. Registrant also arranged courtesy visits to congressional members.

\$319,700.14 for the 12 month period ending November 10, 1991.

Political Propaganda: None Reported

Hitachi America, Ltd. (t88)

Registrant's activities included contacting staff members of the Energy and Water Appropriations Committee and Office of Management and Budget regarding construction funding of Army Corps of. Engineers.

\$20,194.66 for the 12 month period ending November 10, 1988.

Political Propaganda: None Reported

Hitachi, Ltd.

Registrant's various activities included contacting Department of Commerce officials and U.S. Senate staff members regarding legislation affecting U.S. trade with Japan. Registrant also arranged appointments for representatives of the foreign principal to meet with government officials and assisted the principal in establishing an office in Los Angeles. Registrant attended congressional hearings and congressional press conferences regarding trade issues. Registrant also advised its principal on philanthropic endeavors and sponsorship of local events and activities. Registrant produced and edited a quarterly internal newsletter. \$345,834.29 for the 12 month period ending November 10, 1988. \$467,272.46 for the 12 month period ending November 10, 1989. \$689,060.62 for the 12 month period ending November 10, 1990. \$799,238.33 for the 12 month period ending November 10, 1991. In 1991 registrant distributed press releases on behalf of the foreign principal.

Hitachi Research Institute (t91)

Registrant monitored legislative, trade and regulatory issues of importance to the foreign principal. Registrant also attended congressional hearings and press conferences regarding trade issues. The foreign principal was advised on philanthropic endeavors and sponsorship of local events and activities.

\$11,096.57 for the six month period ending November 10, 1990.

\$118,423.03 for the 12 month period ending November 10, 1991.

Political Propaganda: None Reported

INSEC

Registrant scheduled and planned a symposium on the semiconductor industry featuring speakers from various Japanese and American companies discussing the future of the semiconductor industry. Registrant wrote and distributed a press release to select members of the business and trade press, announcing the event, and inviting attendance.

\$70,334.38 for the nine month period ending November 10, 1991.

Political Propaganda: None Reported

Japan Trade Center

Registrant monitored and provided advice with regard to U.S. trade issues and policy. Registrant also provided analysis and research activities on multinational activities, taxation and labor issues.

\$2,000.00 for the six month period ending November 10, 1989.

\$84,182.20 for the 12 month period ending November 10, 1990.

\$55,484.15 for the 12 month period ending November 10, 1991.

Marubeni America Corporation

Registrant contacted Senate staff regarding status of legislation affecting U.S.-Japan relations. Registrant also researched and monitored U.S.-Japan trade issues.

\$85,088.84 for the 12 month period ending November 10, 1988. \$51,707.48 for the 12 month period ending November 10, 1989. \$86,335.64 for the 12 month period ending November 10, 1990. \$30,358.79 for the 12 month period ending November 10, 1991. Political Propaganda: None Reported

New Hampshire Ball Bearings, Inc. (t91)

Registrant counselled its principal and contacted congressional staff members regarding the ball bearing manufacturing industry. Registrant contacted the press and U.S. Government officials regarding investment in plants and equipment.

\$1,070.00 for the six month period ending November 10, 1988.

\$164,080.70 for the 12 month period ending November 10, 1989.

\$265,754.81 for the 12 month period ending November 10, 1990.

\$19,920.98 for the 12 month period ending November 10, 1991.

Registrant disseminated a press release regarding testimony before the Senate Small Business Committee relative to ball bearings.

Nihou Kotsu Bunka Kyokai Company, Ltd. (NKB) (t88)

Registrant provided public relations counsel pertaining to the American train project which is aimed at promoting U.S. exports to Japan. In this regard, registrant contacted Department of Commerce officials, U.S. Trade Representative, and NASA staff members.

\$241,379.26 for the 12 month period ending November 10, 1988.

Registrant produced and disseminated a "Washington Spotlight" radio program and two "Capitolink" radio programs regarding the announcement of the train. Registrant also wrote and produced a marketing video, news releases and a press kit. Nintendo of America, Inc.

Registrant contacted staff members of the House Judiciary Committee regarding H.R. 2740. Registrant contacted members of Congress and their staff regarding computer software rental legislation, copyright, antitrust and video entertainment industry issues. \$1,018,187.43 for the 12 month period ending November 10, 1989. \$2,232,527.39 for the 12 month period ending November 10, 1990. \$3,257,809.77 for the 12 month period ending November 10, 1991. Political Propaganda: None Reported

NEC Corporation

Registrant monitored and advised its principal on U.S.-Japan issues and provided counseling in media relations. Registrant also drafted case studies and assembled press kits.

\$185,660.84 for the 12 month period ending November 10, 1988.

\$559,569.37 for the 12 month period ending November 10, 1989.

\$334,427.63 for the 12 month period ending November 10, 1990.

\$588,029.37 for the 12 month period ending November 10, 1991.

Registrant disseminated a press release regarding the tenth anniversary of its principal's first manufacturing facility in the United States.

The Sanwa Bank, Ltd.

Registrant contacted media, arranging for background briefings between media representatives and Sanwa Bank officials. Registrant also provided general counsel and media relations services.

\$81,171.14 for the 12 month period ending November 10, 1988.

\$293,882.74 for the 12 month period ending November 10, 1989.

\$250,265.68 for the 12 month period ending November 10, 1990.

\$237,818.50 for the 12 month period ending November 10, 1991.

Registrant disseminated the principal's economic newsletter to the staff of the Ways & Means Committee of the House and the staff of the Senate Finance Committee. Registrant also prepared and disseminated letters to accompany the newsletter. Seibulite International, Inc. (t90)

Registrant developed a marketing/public affairs program to assist its principal in marketing retro-reflective sheeting to state governments. Registrant also prepared and distributed a background brochure regarding the benefits of the product.

\$30,000.00 for the six month period ending May 10, 1988.

\$80,316.91 for the 12 month period ending November 10, 1989.

\$1,664.08 for the six month period ending May 10, 1990.

Political Propaganda: None Reported

Toyo Kogyo, Ltd. aka: Mazda Motor Corporation

Registrant contacted members of the Senate Foreign Relations Committee as well as the Departments of Commerce, Energy and Transportation and congressional staff regarding trade legislation. Registrant also monitored trade and regulatory issues, media coverage of related issues and legislation regarding South African sanctions.

No receipts for the 12 month period ending November 10, 1988.

\$1,814,872.94 for the 12 month period ending November 10, 1989.

\$2,778,480.14 for the 12 month period ending November 10, 1990.

\$4,163,460.92 for the 12 month period ending November 10, 1991.

In 1991, registrant developed and disseminated press releases on behalf of the foreign principal.

Toyota Corporation (t91)

Registrant provided its principal with information and opinions relating to U.S. policies. Registrant also monitored and conducted research on trade policy, taxation and labor issues.

\$21,653.80 for the six month period ending November 10, 1989.

\$54,424.65 for the 12 month period ending November 10, 1990.

\$74,293.80 for the 12 month period ending November 10, 1991.

Hitachi, Ltd., #3855 1850 K Street, N.W. Suite 475 Washington, DC 20006

Hitachi, Ltd.

Registrant contacted U.S. Government officials for the purpose of explaining the business policies of Hitachi, Ltd., to investigate the present conditions of foreign investments in the U.S. and the trends of control, legislation, and regulations by the U.S. Government on the investments, on import of foreign components, and acquisitions by foreign companies.

\$501,400.00 for the 12 month period ending July 18, 1988.

\$571,800.00 for the 12 month period ending July 18, 1989.

\$747,000.00 for the 12 month period ending July 18, 1990.

\$862,900.00 for the 12 month period ending July 18, 1991.

Political Propaganda: None Reported

Hi-Tech Public Relations, Inc., #4335 (T90) 444 DeHaro Street, Suite 207 San Francisco, California 94107

Electronic Industries Association of Japan

Registrant provided public relations services to the foreign principal in connection with the Japanese Trade Mission in December 1989. The registrant assisted in the production and dissemination of a press release and press kit, and arranged for interviews with the U.S. press.

\$9,112.07 for services rendered prior to registration.

Registrant prepared and disseminated documents explaining the foreign principal's position on the U.S.-Japan semiconductor arrangement.

Hogan & Hartson, #2244 555 13th Street, N.W. Columbia Square Washington, DC 20004-1109

Embassy of Japan

Registrant rendered advice and representation on U.S. laws, regulations and policies concerning international economics, trade and monetary developments, tax and appropriations matters, treaty and international law matters, real estate matters, governmental employee and personnel matters, educational matters, diplomatic immunity issues, motor vehicle laws, and insurance claims matters.

\$79,962.81 for the 12 month period ending August 18, 1988. \$83,785.65 for the 12 month period ending August 18, 1989. \$76,524.36 for the 12 month period ending August 18, 1990. \$67,365.71 for the 12 month period ending August 18, 1991. Political Propaganda: None Reported

Hori & Bunker, Inc., #4272 (T91) 290 Centre Street Newton, Massachusetts 02158

Chiyoda Chemical, Engineering & Construction Co., Ltd.

In 1989, the registrant agreed to search for property of the types requested by the foreign principal, to negotiate with the owners of said property, to assist in any and all legal means to facilitate the purchase, development, use, or resale of the property, and through legal and lobbying methods, to attempt to change any municipal, county, state, federal, or other ordinance or law which interfered with the free purchase, development, use, or resale of the property by the foreign principal. In 1989, 1990 and 1991, no activities were reported in connection with this agreement.

No receipts for the 12 month period ending July 31, 1990.

No receipts for the 12 month period ending July 31, 1991.

Political Propaganda: None Reported

World Vision Travel Co., Ltd.

In 1989, the registrant agreed to search for property of the types requested by the foreign principal, to negotiate with the owners of said property, to assist in any and all legal means to facilitate the purchase, development, use, or resale of the property, and through legal and lobbying methods, to attempt to change any municipal, county, state, federal, or other ordinance or law which interfered with the free purchase, development, use, or resale of the property by the foreign principal. In 1989, 1990 and 1991, no activities were reported in connection with this agreement.

No receipts for the 10 month period ending July 31, 1990.

No receipts for the 12 month period ending July 31, 1991.

Political Propaganda: None Reported

HDTV International, Inc., #4115 (T89) 662 South Columbus Street Alexandria, Virginia 22314

Broadcasting Technology Association (BTA)

Registrant agreed to advocate the foreign principals interests before Congress and U.S. Government agencies; however no activities were ever engaged in on behalf of this foreign principal.

Finances: None Reported

Political Propaganda: None Reported

NHK (Nippon Hoso Kyokai)

Registrant gathered information on the Advanced Television Inquiry of the Federal Communications Commission and provided this information to the foreign principal, and edited three technical brochures for an equipment demonstration conducted at the request of the National Association of Broadcasters.

\$13,990.00 received prior to registration and \$32,037.00 for the six month period ending October 6, 1988.

\$15,750.00 for the six month period ending April 6, 1989.

Political Propaganda: None Reported

International Business-Government Counsellors, Inc., #3332 (T89) 818 Connecticut Avenue, N.W. 12th Floor Washington, DC 20006

Japan Tobacco, Inc. (t89)

In 1988, the registrant advised the foreign principal on matters relevant to the suspended Section 301 investigation against the Government of Japan and contacted an official of the USTR regarding an issue relevant to certain purchasing practices by Japan Tobacco, Inc.

\$300.00 for the 12 month period ending August 12, 1988.

No receipts for the 12 month period ending August 12, 1989.

The International Marketing Center, Ltd., #2698 601 Skokie Boulevard Suite 204 Northbrook, Illinois 60062

JETRO, Chicago

Registrant provided public relations services which included the preparation and dissemination of information to promote trade with Japan, research concerning U.S.-Japanese trade, news media analysis, advice and coordination of JETRO meetings, luncheons, and seminars with key trade clubs, civic organizations and government agencies.

\$45,900.44 for the 12 month period ending November 15, 1988.

\$54,438.31 for the 12 month period ending November 15, 1989.

\$54,043.62 for the 12 month period ending November 15, 1990.

\$49,471.98 for the 12 month period ending November 15, 1991.

Registrant distributed news releases entitled "Survey Shows Japanese Manufacturing Investments Increasing Contributions to U.S. Economy" and "Japan's Distribution System: An American Perspective," and news releases promoting trade seminars and exhibits held in the U.S. and Japan.

International Public Relations Company, Ltd., #1967 (T91) 352 Park Avenue, South Suite 705 New York, New York 10010

Science and Technology Foundation of Japan

Registrant distributed a news release announcing the U.S. 1991 Japan prize winner awarded by the foreign principal.

\$12,350.00 for the 12 month period ending September 14, 1991.

Political Propaganda: None Reported

International Science & Technology Associates, Inc., #3998 275 Bryn Mawr Avenue Suite K46 Bryn Mawr, Pennsylvania 19010-2301

Research Development Corporation of Japan

Registrant provided the foreign principal with monitoring and analysis of developments in U.S. science policy, disseminated press releases announcing the foreign principals projects and research results, and placed advertisements to recruit non-Japanese researchers to participate in research in Japan. \$53,723.00 for the 12 month period ending December 22, 1988. \$56,023.20 for the 12 month period ending December 22, 1989. \$51,418.18 for the 12 month period ending December 22, 1990. \$60,651.54 for the 12 month period ending December 22, 1991. Political Propaganda: None Reported

International Technology and Trade Associates, Inc., #4341
1330 Connecticut Avenue, N.W.
Suite 210
Washington, DC 20036

FANUC Ltd.

Registrant contacted an official of the U.S. Department of Energy and attended a meeting of the Committee on Foreign Investment in the United States at the U.S. Department of Treasury to discuss the foreign principal's intended investment in Moore Special Tool Co.

\$122,500.00 for the nine month period ending August 31, 1991.

Political Propaganda: None Reported

Japan Aviation Electronics Industry, Ltd. (JAE)

Registrant agreed to contact U.S. Department of Defense officials regarding JAE contracts, and to discuss the status of contracts and the impact of the loss of the supply of JAE products to the U.S. Government.

Finances: None Reported

Political Propaganda: None Reported

Nissan Aerospace Division, Nissan Motor Co., Ltd.

Registrant monitored developments in the U.S. regarding the foreign principal's interests, and contacted U.S. Government officials concerning Multiple Launch Rocket System (MLRS) developments and U.S.-Japan security relations.

\$107,750.00 received prior to registration and \$102,500.00 for the six month period ending August 31, 1990.

\$175,240.0 for the 12 month period ending August 31, 1991.

Toray Industries, Ltd.

Registrant agreed to provide assistance to the foreign principal in an acquisition of a U.S. corporation to ensure full compliance with Foreign Ownership, Control and Influence (FOCI) laws.

Finances: None Reported

Political Propaganda: None Reported

JFCC Washington Office, #4440 1825 Eye Street, N.W. Suite 400 Washington, DC 20006

Japan Federation of Construction Contractors, Inc.

Registrant monitored and reported on executive, legislative and regulatory developments that affect the foreign principal, and attended joint U.S.-Japan construction industry meetings.

\$18,585.49 received prior to registration.

\$134,824.00 for the 12 month period ending November 30, 1991.

Political Propaganda: None Reported

JMC Associates, Inc., #4441 437 Madison Avenue 17th Floor New York, New York 10022

Electronic Industries Association of Japan

Registrant distributed the foreign principal's publications. Registrant also replied to inquiries from the media and others about the foreign principal and its publications.

\$36,100.00 received prior to registration.

\$129,075.00 for the 12 month period ending November 30, 1991.

Jack H. McDonald Company, #3956 1001 Pennsylvania Avenue, N.W. Suite 625 South Washington, DC 20004

Hitachi America, Ltd. (t90)

The registrant provided the foreign principal with information and analysis of developments in the U.S. Government regarding traderelated issues.

\$87,260.00 together with Hitachi Sales Corporation of America for the 12 month period ending October 1, 1988.

\$6,305.00 for the 12 month period ending October 1, 1989.

No receipts for the eight month period ending June 1, 1990.

During 1988, the registrant disseminated position papers, memoranda, and congressional testimony regarding the matters referred to above.

Hitachi Sales Corporation of America (t90)

The registrant advised the foreign principal of proposed trade and copyright laws, which included contact with members of Congress and congressional staff.

\$87,260.00 together with Hitachi America, Ltd. for the 12 month period ending October 1, 1988.

\$6,468.75 for the 12 month period ending October 1, 1989.

\$27,425.00 for the eight month period ending June 1, 1990.

The registrant disseminated memoranda, position papers and congressional testimony regarding the matters referred to above.

Jackson & Kelly, #4540 1701 Pennsylvania Avenue, N.W. Washington, DC 20006

> NEC Corporation and its U.S. subsidiary HNSX Supercomputers, Inc.

Registrant agreed to render legal services to the foreign principal in connection with its efforts to bid on and obtain contracts with U.S. Government agencies for the sale of supercomputers.

Finances: None Reported

Japan Automobile Manufacturers' Association, Inc., #3101 1050 17th Street, N.W. Suite 410 Washington, DC 20036

Japan Automobile Manufacturers' Association, Inc., Tokyo

Registrant contacted U.S. officials and appropriate U.S. agency personnel regarding the manufacture, import and marketing of automobiles and automobile trade related matters.

\$986,350.00 for the 12 month period ending October 16, 1988.

\$959,760.00 for the 12 month period ending October 16, 1989.

\$1,469,147.00 for the 12 month period ending October 16, 1990.

\$573,589.09 for the 12 month period ending October 16, 1991.

Registrant disseminated numerous press releases, fact sheets, pamphlets and other publications relating to the Japanese automobile industry.

Japan Economic Institute of America, #929 1000 Connecticut Avenue, N.W. Suite 211 Washington, DC 20036

Government of Japan

Registrant promoted trade and economic relations between Japan and the U.S. by meeting with U.S. Government officials, business leaders, educators, and media representatives; attending conferences and seminars; delivering speeches; and distributing information.

\$926,950.00 for the 12 month period ending December 31, 1988.

\$879,804.00 for the 12 month period ending December 31, 1989.

\$803,455.00 for the 12 month period ending December 31, 1990.

\$921,265.00 for the 12 month period ending December 31, 1991.

Registrant disseminated numerous publications concerning U.S.-Japan bilateral relations and trade.

Japan Federation of Economic Organizations (Keidanren), #4487 1000 Connecticut Avenue, N.W. Suite 211 - (U.S. Rep. Office) Washington, DC 20036

Japan Federation of Economic Organizations (Keidanren)

Registrant engaged in research and reporting activities. Registrant's activities included meeting with U.S. lawyers to exchange views on U.S.-Japan trade, economic and investment relations, and investment and employment practices in the U.S.

\$7,036.00 received prior to registration; \$34,269.00 for the six month period ending September 30, 1991.

Political Propaganda: None Reported

Japan Iron & Steel Exporters' Association, #3155 Three Lafayette Center 1155 21st Street, N.W. #600 Washington, DC 20036

Japan Iron & Steel Exporters' Association

Registrant acted as liaison between the Japanese Embassy, the Japanese Ministry of International Trade and Industry (MITI) and the U.S. Department of Commerce in connection with consultations and problems arising under the U.S.-Japan intergovernmental steel arrangement.

\$191,500.00 for the 12 month period ending October 9, 1988.

\$213,376.99 for the 12 month period ending October 9, 1989.

\$171,446.00 for the 12 month period ending October 9, 1990.

\$193,291.00 for the 12 month period ending October 9, 1991.

Political Propaganda: None Reported

Japan National Tourist Organization, Chicago, #2347 401 North Michigan Avenue Suite 770 Chicago, Illinois 60611

Japan National Tourist Organization

Registrant conducted seminars and travel trade shows for travel agents, distributed a newsletter, and placed newspaper advertisements to encourage travel to Japan.

\$422,093.46 for the 12 month period ending July 3, 1988. \$429,369.53 for the 12 month period ending July 3, 1989. \$409,939.94 for the 12 month period ending July 3, 1990. \$488,119.05 for the 12 month period ending July 3, 1991. Political Propaganda: None Reported

Japan National Tourist Organization, Dallas, #2348 2121 San Jacinto Street Suite 980 Dallas, Texas 75201

Japan National Tourist Organization

Registrant participated in travel trade shows, distributed news releases, and placed newspaper advertisements in order to promote travel to Japan.

\$170,970.95 for the 12 month period ending July 3, 1988.

\$200,977.12 for the 12 month period ending July 3, 1989.

\$174,806.77 for the 12 month period ending July 3, 1990.

\$193,908.68 for the 12 month period ending July 3, 1991.

Political Propaganda: None Reported

Japan National Tourist Organization, Los Angeles, #2350 624 South Grand Avenue Suite 2640 Los Angeles, California 90017

Japan National Tourist Organization

Registrant disseminated news releases, showed films, and participated in travel trade shows and television interviews to promote travel to Japan.

\$281,325.11 for the 12 month period ending July 3, 1988.

\$275,265.66 for the 12 month period ending July 3, 1989.

\$307,761.77 for the 12 month period ending July 3, 1990.

\$389,558.91 for the 12 month period ending July 3, 1991.

Japan National Tourist Organization, New York, #769 45 Rockefeller Plaza 630 Fifth Avenue, Suite 2101 New York, New York 10111

Japan National Tourist Organization

Registrant promoted tourism on behalf of the foreign principal by participating in fairs and expositions, showing films, placing newspaper advertisements and distributing news releases.

\$937,179.88 for the 12 month period ending December 31, 1988. \$954,884.29 for the 12 month period ending December 31, 1989. \$939,154.69 for the 12 month period ending December 31, 1990. \$1,021,607.83 for the 12 month period ending December 31, 1991. Political Propaganda: None Reported

Japan National Tourist Organization, San Francisco, #2349 360 Post Street Suite 401 San Francisco, California 94108

Japan National Tourist Organization

Registrant participated in fairs and seminars, showed films, placed advertisements and distributed a travel newsletter to promote travel to Japan.

\$384,682.80 for the 12 month period ending July 3, 1988.

\$399,503.08 for the 12 month period ending July 3, 1989.

\$498,921.45 for the 12 month period ending July 3, 1990.

\$645,838.49 for the 12 month period ending July 3, 1991.

Japan Network Group, Inc., #4490 1325 Avenue of the Americas 8th Floor New York, New York 10019 Asahi Homecast Corp. Asahi Mutual Life Insurance Co. Bank of Tokyo, Ltd. C. Itoh & Company (America), Inc. C. Itoh & Company, Ltd. Capital Cities/ABC Video Enterprises, Inc. Dai-Iche Kangyo Bank, Ltd. Dai-Iche Mutual Life Insurance Co. Fuji Bank, Ltd. Industrial Bank of Japan, Ltd. Japan Airlines Company, Ltd. Japan Travel Bureau JHC Corporation Kokusai Denshin Denwa Co., Ltd. KDD Long-Term Credit Bank of Japan, Ltd. Marubeni Corp. Media International Corporation Mitsubishi Bank, Ltd. The Mitsui Bank, Ltd. NHK Enterprises (Japan) NHK Enterprises USA Inc. Oversea Courier Service Company, Ltd. OCS America, Inc. Sanwa Bank, Ltd. Seiyu, Ltd. Sumitomo Bank, Ltd. T.P. Oceania Pty., Ltd., c/o JTB Taiyo Kobe Mitsui Bank, Ltd. Tokyo Dome Corporation Tokyo T.V. Broadcasting Corp. The Yasuda Fire & Marine Insurance Co., Ltd.

Registrant rebroadcast Japanese T.V. Registrant sold Japanese language programming to Primestar, a major DBS provider. Registrant purchased programming from Japanese and U.S. television networks at commercial rates. This programming included news, entertainment, documentaries and sports.

\$3,500,000.00 received prior to registration; \$9,820,000.00 for the six month period ending September 26, 1991, together with other shareholders.

Japan Tobacco, Inc., #3568 (T91) 1207 Pine Hill Road McLean, Virginia 22101

Japan Tobacco Inc.

Registrant monitored and reported to its foreign principal on developments in U.S.-Japan economic relations and other developments in the United States that might affect the business interests of its foreign principal and, in this connection, maintained liaison between the foreign principal and U.S. counsel and advisors. \$840,000.00 for the 12 month period ending September 13, 1988. \$833,000.00 for the 12 month period ending September 13, 1989. \$594,300.00 for the 12 month period ending September 13, 1989. \$594,300.00 for the 12 month period ending September 13, 1990. \$167,000.00 for the six month period ending March 13, 1991. Political Propaganda: None Reported

Jellinek, Schwartz, Connolly & Freshman, Inc., #4345 1015 15th Street, N.W. Suite 500 Washington, DC 20005

Japan Automobile Manufacturers Association, Inc.

Registrant provided monitoring and reporting on legislative developments, analysis of the impact of such developments, and the forecasting of future developments on issues in the environmental area.

\$91,744.47 for the six month period ending August 23, 1990.

\$183,113.34 for the 12 month period ending August 31, 1991.

Political Propaganda: None Reported

JETRO, Atlanta, #4069 245 Peachtree Ctr. Ave., N.E. Suite 2102, Marquis One Tower Atlanta, Georgia 30303

Japan External Trade Organization (JETRO)

Registrant conducted research in matters concerning foreign trade between Japan and the U.S., issued and disseminated information to strengthen U.S.-Japan economic relations, and participated in and assisted in conducting trade exhibitions, displays, shows, and fair events. \$207,000.00 for the 12 month period ending December 1, 1988. \$251,990.00 for the 12 month period ending December 1, 1989. \$525,000.00 for the 12 month period ending December 1, 1990. \$1,021,611.30 for the 12 month period ending December 1, 1991. Registrant disseminated monthly newsletters entitled "JETRO Monitor" and "Focus Japan."

JETRO, Chicago, #1850 401 North Michigan Avenue Chicago, Illinois 60611

City of Osaka

Registrant distributed information and publicity materials concerning Japanese merchandise and Japanese companies.

\$92,437.37 for the 12 month period ending August 2, 1988.

No receipts for the 12 month period ending August 2, 1989.

No receipts for the 12 month period ending August 2, 1990.

No receipts for the 12 month period ending August 2, 1991.

Registrant disseminated information about Japanese industries, merchandise, and business practices designed to promote U.S.-Japan trade.

Japan External Trade Organization (JETRO)

Registrant conducted research on foreign trade in the United States and sponsored and participated in seminars to promote trade between Japan and the United States.

\$1,676,683.75 for the 12 month period ending August 2, 1988.

\$1,683,023.83 for the 12 month period ending August 2, 1989.

\$2,176,584.72 for the 12 month period ending August 2, 1990.

\$3,106,751.57 for the 12 month period ending August 2, 1991.

Registrant disseminated information on trade for the purpose of strengthening economic relations between the United States and Japan. JETRO, Denver, #4017 1200 17th Street Suite 1410 Denver, Colorado 80202

Japan External Trade Organization (JETRO)

Registrant conducted research in matters concerning foreign trade between Japan and the U.S., disseminated publications on foreign trade, and participated in trade shows, exhibitions, and seminars.

\$144,024.00 for the 12 month period ending July 28, 1988.

\$135,903.00 for the 12 month period ending July 28, 1989.

\$381,981.00 for the 12 month period ending July 28, 1990.

\$322,451.00 for the 12 month period ending July 28, 1991.

Registrant disseminated a monthly newsletter entitled "Focus Japan" to strengthen U.S.-Japan economic relations.

JETRO, Houston, #2277 1221 McKinney Suite 2360 Houston, Texas 77010

Japan External Trade Organization (JETRO)

Registrant conducted market research on trade matters between the U.S. and Japan, and organized trade exhibitions, conferences, and related events.

\$672,263.40 for the 12 month period ending September 20, 1988.

\$787,121.66 for the 12 month period ending September 20, 1989.

\$1,084,393.72 for the 12 month period ending September 20, 1990.

\$1,011,138.38 for the 12 month period ending September 20, 1991.

Registrant disseminated information about Japanese industries, merchandise, and business practices designed to promote U.S.-Japan trade.

JETRO, Japan External Trade Organization, #2820 2050 Stemmons Freeway #152-1 Post Office Box 58234 Dallas, Texas 75258

Japan External Trade Organization

Registrant handled various trade inquiries, distributed JETRO publications and pamphlets on Japanese economy and trade, and researched the business climate in various areas of the U.S. \$104,000.00 for the 12 month period ending August 8, 1988. \$116,000.00 for the 12 month period ending August 8, 1989. \$109,000.00 for the 12 month period ending August 8, 1990. \$173,000.00 for the 12 month period ending August 8, 1991.

Registrant disseminated information about Japanese industries, merchandise, and business practices designed to promote U.S.-Japan trade.

JETRO, Los Angeles, #1833 725 South Figueroa Street Suite 1890 Los Angeles, California 90017

Hokkaido Prefectural Government

Registrant gathered information on U.S. international trade, domestic conditions, and domestic product markets.

Finances: None Reported

Political Propaganda: None Reported

Japan External Trade Organization (JETRO)

Registrant conducted research in matters concerning foreign trade between Japan and the U.S., and disseminated information on the Japanese economy, business, and U.S.-Japan trade relations to American businessmen and public officials, newspapers, libraries, educational institutions, and other interested groups, in the form of films, seminars, speaking engagements, participation in conferences and audio-visual presentations.

\$2,176,718.45 for the 12 month period ending December 14, 1988.

\$2,565,361.90 for the 12 month period ending December 14, 1989.

\$3,217,462.33 for the 12 month period ending December 14, 1990.

\$3,075,860.67 for the 12 month period ending December 14, 1991.

Registrant disseminated information about Japanese industries, merchandise, and business practices designed to promote U.S.-Japan trade. Kanagawa Prefectural Government

Registrant gathered information on U.S. international trade, domestic conditions, and domestic product markets.

Finances: None Reported

Political Propaganda: None Reported

Nagano Prefectural Government

Registrant gathered information on U.S. international trade, domestic conditions, and domestic product markets.

Finances: None Reported

Political Propaganda: None Reported

Shizuoka Prefectural Government

Registrant gathered information on U.S. international trade, domestic conditions, and domestic product markets.

Finances: None Reported

Political Propaganda: None Reported

Tokyo Metropolitan Government

Registrant gathered information on U.S. international trade, domestic conditions, and domestic product markets.

Finances: None Reported

Political Propaganda: None Reported

JETRO, New York, #1643 1221 Avenue of the Americas New York, New York 10020

Fukui Prefectural Government

Registrant gathered information on U.S. international trade, domestic conditions, and domestic product markets. Registrant also gathered information concerning specific products and obtained samples of products available for export to the Prefecture of Fukui.

Finances: None Reported

Political Propaganda: None Reported

Hyogo Prefectural Government

Registrant gathered information on U.S. international trade, domestic conditions, and domestic product markers. Registrant also gathered information concerning specific products and obtained samples of products available for export to the Prefecture of Hyogo.

Finances: None Reported

Political Propaganda: None Reported

Japan External Trade Organization

Registrant conducted research in matters concerning foreign trade between Japan and the U.S., and organized trade exhibitions, displays, shows, fairs, and similar events.

\$7,243,568.90 for the 12 month period ending December 25, 1988.

\$8,567,558.96 for the 12 month period ending December 25, 1989.

\$11,666,797.16 for the 12 month period ending December 25, 1990.

\$11,882,898.11 for the 12 month period ending December 25, 1991.

Registrant disseminated information to strengthen U.S.-Japan economic relations, and distributed publications on foreign trade.

Kyoto Prefectural Government

Registrant gathered information on U.S. international trade, domestic conditions, and domestic product markets. Registrant also gathered information concerning specific products and obtained samples of products available for export to the Prefecture of Kyoto.

Finances: None Reported

Political Propaganda: None Reported

Osaka Prefectural Government

Registrant gathered information on U.S. international trade, domestic conditions, and domestic product markets. Registrant also gathered information concerning specific products and obtained samples of products available for export to the Prefecture of Osaka.

Finances: None Reported

Political Propaganda: None Reported

JETRO, Puerto Rico, #2468 (T91) Calle Cruz #3 Urb. Bellas Lomas, Miradero Mayaguez, Puerto Rico 00708 Japan External Trade Organization Registrant engaged in economic and market research and disseminated trade information to promote Japanese exports. \$39,001.59 for the 12 month period ending October 23, 1988. \$63,107.33 for the 12 month period ending October 23, 1989. \$43,103.22 for the 12 month period ending October 23, 1990. \$9,832.34 for the five month period ending March 31, 1991. Political Propaganda: None Reported

JETRO, San Francisco, #1813 360 Post Street Suite 501 San Francisco, California 94108

Japan External Trade Organization (JETRO)

Registrant sought to promote two-way U.S.-Japan trade through answering various trade inquiries, giving speeches and distributing JETRO publications on Japanese market, economy and trade.

\$916,838.60 for the 12 month period ending September 30, 1988.

\$982,368.76 for the 12 month period ending September 30, 1989.

\$1,326,185.20 for the 12 month period ending September 30, 1990.

\$1,182,436.89 for the 12 month period ending September 30, 1991.

Registrant distributed several JETRO publications including "Focus Japan," "CITEC Newsletter" and "The Journal of Japan Industry."

Jones, Day, Reavis & Pogue, #3427 1450 G Street, N.W. Washington, DC 20005-2088

Federation of Bankers' Association of Japan

Registrant rendered legal services to the foreign principal in monitoring and following developments related to banking reform legislation and apprising the foreign principal regarding these developments.

\$230,711.00 for the 12 month period ending December 31, 1991.

Political Propaganda: None Reported

Kekst and Company Incorporated, #4342 437 Madison Avenue New York, New York 10022

Koito Manufacturing Co., Ltd.

Registrant assisted in the preparation of press releases, letters, and position papers to assist the foreign principal in defending itself in a hostile attempt of a U.S. investor to obtain a seat on the Koito Board of Directors, and advised the foreign principal on handling press inquiries and public relations matters relating to the dispute.

\$264,150.42 for the six month period ending August 21, 1990.

\$444,923.08 for the 12 month period ending August 31, 1991.

Registrant assisted the foreign principal in preparing the press releases, letters and position papers described above.

Kelley, Drye & Warren, #3681 2300 M Street, N.W. Washington, DC 20037

Fuji Electric Company, Ltd. (t91)

In 1988, the registrant agreed to provide legal services for the foreign principal with respect to matters which might inhibit the securing of non-exclusive patent licenses for fuel cell technology, and to advise the foreign principal on U.S. law and policy with respect to such matters. In 1989, the registrant provided legal services for the foreign principal primarily with respect to patent license rights in certain fuel cell technology. In 1990 and 1991, the registrant provided legal services for the foreign principal primarily with respect to a warranty claim concerning a hydrogenator and with respect to a Commerce Department review of the antidumping order on large power transformers from Japan.

No receipts for the one month period ending November 23, 1988. \$317,915.54 for the 12 month period ending November 23, 1989. \$173,437.54 for the 12 month period ending November 23, 1990. \$84,261.32 for the six month period ending May 23, 1991. Political Propaganda: None Reported

Tokyo Electric Company, Ltd. (t91)

In 1988, the registrant advised the foreign principal on U.S. law and policies applicable to the import of goods manufactured by the foreign principal, and represented the foreign principal at meetings with congressional and administrative officials. In 1989, 1990 and 1991, the registrant reported to the foreign principal on U.S. legal and administrative developments on Uruguay Round issues and work on Customs transfer pricing issues.

\$137,738.31 for the 12 month period ending November 23, 1988.

\$317,915.54 for the 12 month period ending November 23, 1989.

\$173,437.54 for the 12 month period ending November 23, 1990.

\$6,473.45 for the six month period ending May 23, 1991.

Political Propaganda: None Reported

Kelly, Paul D., #4130 2263 Spenard Road Anchorage, Alaska 99503

North Pacific Longline Association

In 1988 and 1989, the registrant met with the Foreign Allocations Board of the National Marine Fisheries Service, with the fisheries section of the U.S. State Department, with the North Pacific Fishery Management Council (NOAA) and staff, with the congressional delegation and staff from Alaska and with officials from the State of Alaska, for the purpose of securing an allocation of foreign fishing rights in the exclusive economic zone (EEZ) off the State of Alaska and for implementation of a research fishery with the NOAA. In 1990, the registrant continued to represent the foreign principal before NOAA in their request for foreign fishing allocations (talff) and worked with officials from the State of Alaska in their continuing joint venture fishing projects and in their cooperative research project with the Northwest Alaska Fisheries Center in Seattle. In 1991, registrant represented the foreign principal in a cooperative research project with the Alaska Fisheries Science Center in Seattle.

\$23,358.06 received prior to registration and \$64,150.89 for the six month period ending October 20, 1988.

\$76,227.81 for the 12 month period ending October 20, 1989. \$17,559.48 for the 12 month period ending October 20, 1990. \$10,636.49 for the 12 month period ending October 20, 1991.

682

In 1988, the registrant wrote letters to U.S. Government officials submitting documentation supporting a request for foreign fishing allocation.

Kilpatrick & Cody, #3610 (T89) 2501 M Street, N.W. Suite 500 Washington, DC 20037

Mitsubishi Electronic America, Inc.

Registrant monitored legislation dealing with trade issues and presented the foreign principal's views on trade issues, including H.R. 3, H.R. 4848, and the Omnibus Trade Competitiveness Acts, to congressional members and staff.

\$3,382.50 for the six month period ending August 29, 1988.

No receipts for the six month period ending February 28, 1989.

Political Propaganda: None Reported

The Klein Partnership, #3878 (T89) 1201 Louisiana Suite 3426 Houston, Texas 77002-5213

Japan External Trade Organization

Registrant provided public relations services which included speech writing, assisting in organizing conferences and seminars, media relations, and providing the foreign principal with information concerning the economy, business, cultures, etc., of the U.S.

\$19,000.00 for the 12 month period ending August 27, 1988.

\$40,000.00 for the 16 month period ending December 31, 1989.

Registrant disseminated to the media and business/industrial development organizations information concerning the business relationship between the Japanese and the U.S.

Kobe Trade Information Office, #2438 1001 Fourth Avenue Suite 2328 Seattle, Washington 98154

Kobe Municipal Government

Registrant assisted Japanese officials on visits to the U.S. and represented the foreign principal at meetings and product shows. \$144,632.85 for the 12 month period ending July 2, 1988. \$134,459.27 for the 12 month period ending July 2, 1989. \$159,051.39 for the 12 month period ending July 2, 1990. \$205,159.33 for the 12 month period ending July 2, 1991. Registrant distributed informational brochures on behalf of the

Law Offices of John P. Sears, #3584 2021 K Street, N.W. Suite 750 Washington, DC 20006

foreign principal.

Honda Motor Company (t88)

Registrant advised Senator Kasten and his staff of the foreign principal's policy on sales and manufacturing in Southeast Asia.

\$10,034.00 for the two month period ending January, 1988.

Political Propaganda: None Reported

Japan Air Lines

Registrant monitored and advised the foreign principal regarding U.S. international aviation policy, U.S./Japan civil aviation matters and U.S. trade policy. In 1989, registrant met with Department of State officials in connection with the Department of Transportation's Show Cause Order 88-12-31, pursuant to United Airlines complaint of June 17, 1988.

\$76,851.67 for the 12 month period ending November 9, 1988. \$96,929.51 for the 12 month period ending November 9, 1989. \$91,692.21 for the 12 month period ending November 9, 1990. \$91,721.89 for the 12 month period ending November 9, 1991. Political Propaganda: None Reported Japan Automobile Manufacturers' Association, Inc.

Registrant advised the foreign principal on trade bills pending in Congress, and on U.S. trade policy. In 1988, registrant contacted U.S. Government officials to warn of potential harm to U.S. interests if the U.S. - Canada Free Trade Agreement was altered, and if Section 306(c) of S.490 was passed into law.

\$127,890.05 for the 12 month period ending November 9, 1988. \$77,093.21 for the 12 month period ending November 9, 1989. \$100,930.79 for the 12 month period ending November 9, 1990. \$52,060.69 for the 12 month period ending November 9, 1991. Political Propaganda: None Reported

Law Office of Paul H. DeLaney, Jr., #4127 1826 Jefferson Place, N.W. Suite 201 Washington, DC 20036

Embassy of Japan

Registrant provided recommendations to the foreign principal regarding United States international trade and agricultural issues with particular reference to the Section 301 rice case against Japan.

\$30,000.00 for the 11 month period ending September 11, 1989. \$35,000.00 for the 12 month period ending September 11, 1990. \$15,000.00 for the 12 month period ending September 11, 1991. Political Propaganda: None Reported

Law Office of Scott R. Keene, #4511 770 L Street Suite 960 Sacramento, California 95814

Government of Japan, Consulate

Registrant monitored and tracked State of California legislative and administrative developments.

\$18,000.00 for the 12 month period ending November 30, 1991.

McKenna & Cuneo, #4438 (T91) 1575 Eye Street, N.W. Washington, DC 20005

Sumitomo Chemical Company, Limited

Registrant provided compliance counseling and regulatory advice regarding the foreign principal's participation in the U.S. pesticide and chemical markets. In conjunction with a regulatory matter surrounding the foreign principal's petition to the U.S. Environmental Protection Agency to establish a tolerance for residues of the fungicide procymidone on wine grapes, registrant consulted with the U.S. Commerce Department in order to seek its assistance in urging the EPA to expedite its review of the submitted data and its issuance of the requested tolerance.

\$314,240.28 for the seven month period ending November 15, 1990 (the bulk of these monies constitute payment for routine legal services).

\$200,396.40 for the six month period ending May 15, 1991.

Political Propaganda: None Reported

Manatt Phelps & Phillips, #3736 1200 New Hampshire Ave., N.W. Suite 200 Washington, DC 20036

NEC Corporation

Registrant advised the foreign principal on developments affecting U.S.-Japan trade relations, and met with U.S. Government officials to discuss these matters.

\$173,753.82 for the 12 month period ending September 20, 1988. \$172,868.03 for the 12 month period ending September 20, 1989. \$250,082.43 for the 12 month period ending September 20, 1990. \$703,134.85 for the 12 month period ending September 20, 1991. Political Propaganda: None Reported

Manchester Associates, Ltd., #3046 (T91)
1707 L Street, N.W.
Suite 725
Washington, DC 20036
Nissan Motor Company, Ltd.

Registrant provided the foreign principal with written and oral reports, and advice concerning automotive components trade between the United States and Japan, renewal of Japan's "voluntary" restraint of auto exports to the U.S., allegations of evasion of Japan's voluntary restraint of auto exports, and trade relations generally between the U.S. and Japan, particularly with respect to U.S. concerns over access to Japan's market and ongoing bilateral consultations on outstanding trade issues, controversy of Japan's distribution system for automotive products, controversy over the proper customs classification of multipurpose vehicles, implementation of Super 301, and automotive fuel economy regulations and legislation.

\$221,703.24 for the 12 month period ending August 9, 1988. \$221,256.02 for the 12 month period ending August 9, 1989. \$242,748.02 for the 12 month period ending August 9, 1990. \$126,186.96 for the six month period ending February 9, 1991. Political Propaganda: None Reported

The Manchester Group, Ltd., #4023 (T88) 1155 15th Street, N.W. Suite 302 Washington, DC 20005

C. Itoh & Company (America), Inc. (Wholly Owned U.S. Subsidiary of C. Itoh & Company, Ltd.)
C. Itoh & Company, Ltd.

Registrant monitored possible international trade legislation adverse to the interests of the foreign principal, provided general business advice, and assisted the foreign principal in its worldwide business activities.

Finances: None Reported

Political Propaganda: None Reported

Manufactured Imports Promotion Organization (MIPRO), #3196
2000 L Street, N.W.
Suite 616
Washington, DC 20036

Manufactured Imports Promotion Organization (MIPRO)

Registrant disseminated information to U.S. businesses, corporations and other interested parties concerning Japanese government regulations and other areas of interest which could assist in the expansion or initiation of export trade to Japan. \$422,614.34 for the 12 month period ending August 5, 1988. \$371,356.20 for the 12 month period ending August 5, 1989. \$377,607.53 for the 12 month period ending August 5, 1990. \$399,744.26 for the 12 month period ending August 5, 1991. Political Propaganda: None Reported

Marks, Murase & White, #4141 (T91) 2001 L Street, N.W. Suite 750 Washington, DC 20036

The Japan Society of Industrial Machinery Manufacturers (t89)

In 1988 and 1989, the registrant represented the foreign principal in connection with a proceeding under Section 232 of the Trade Expansion Act of 1962 relating to plastic injection molding machines. In 1988, in addition to exempt activities performed on behalf of the foreign principal, the registrant contacted federal and congressional staff personnel to discuss the national security implications of the Section 232 investigation and to rebut various points raised by the domestic industry before the Subcommittee on Military Readiness in connection with the Section 232 investigation.

\$221,961.74 for the six month period ending November 12, 1988.

\$38,648.72 for the six month period ending May 12, 1989.

Political Propaganda: None Reported

The Japan Steel Works, Ltd. (t89)

In 1988 and 1989, the registrant provided general legal services to the foreign principal. In addition to exempt activities performed on behalf of the foreign principal, the registrant contacted a staff member of the Senate Committee on Foreign Relations to discuss the ramifications of possible trade sanctions legislation directed at the foreign principal for alleged activity in Libya.

\$8,023.57 for the six month period ending November 12, 1988.

\$338,113.76 for the 12 month period ending November 12, 1989.

Sodick Company, Ltd. (t90)

Registrant represented the foreign principal in connection with legal proceedings before the Northern District Court of Illinois and the U.S. International Trade Commission. In addition to exempt activities performed on behalf of the foreign principal, the registrant contacted congressional staff personnel to discuss the implications of public policy factors provided for under Section 337 of the Tariff Act of 1930 relating to International Trade Commission Investigation 337-TA-290 (Certain Wire Electrical Discharge Machining Apparatus and Components Thereof).

\$2,424,158.91 for the eight month period ending November 12, 1990.

Political Propaganda: None Reported

Toshiba Machine Co., Ltd. (t90)

Registrant represented the foreign principal in connection with general legal matters. In addition to exempt activities performed on behalf of the foreign principal, the registrant contacted congressional and executive branch staff personnel to discuss references to the foreign principal in the May 1990 issue of Foresight, a Japanese magazine.

\$181,723.40 for the five month period ending November 12, 1990.

Political Propaganda: None Reported

Marsteller, Inc., #2469 1850 M Street, N.W. Suite 900 Washington, DC 20036

Epson America, Inc. (t88)

The registrant provided general public relations services to the foreign principal which included the dissemination of press releases, and monitoring legislation of interest to the foreign principal.

\$531,798.61 for the 12 month period ending October 23, 1988.

Matsushita Electric Industrial Co., Ltd., #4275 1819 L Street, N.W. Suite 200 Washington, DC 20036

Matsushita Electric Industrial Co., Ltd., Japan

Registrant researched and wrote reports on issues of international economies and U.S.-Japan relations by analyzing various documents, reports, oral presentations and discussions in various conferences and meetings.

\$480,000.00 for the 12 month period ending July 31, 1990.

\$449,980.00 for the 12 month period ending July 31, 1991.

Political Propaganda: None Reported

Michael Klepper Associates, Inc., #3128 (T90) 805 Third Avenue New York, New York 10022

Consulate General of Japan

Throughout the three year period the registrant acted as consultant relating to the American television industry, evaluated Japan's image on American television, prepared quarterly reports on changes within the American television industry and arranged luncheons and appearances.

\$23,850.00 for the 12 month period ending August 3, 1988.

\$42,750.00 for the 12 month period ending August 3, 1989.

\$15,200.00 for the eight month period ending March 31, 1990.

Political Propaganda: None Reported

Michael Solomon Associates, #3923 400 Madison Avenue Suite 1501 New York, New York 10017

Fujitsu, Ltd.

Registrant provided public relations services which included counsel on strategy and activities, dissemination of press releases and company newsletters, analysis of media coverage of U.S.-Japan trade, computer and electronics industry issues, and speech writing. \$126,640.01 for the 12 month period ending July 6, 1988. \$173,814.10 for the 12 month period ending July 6, 1989. \$190,864.97 for the 12 month period ending July 6, 1990. \$240,451.33 for the 12 month period ending July 6, 1991. Registrant wrote and disseminated the foreign principal's newsletter

entitled "Feedback From Fujitsu."

JETRO, New York

Registrant provided public relations services which included counsel on strategy and activities, writing and dissemination of press releases, analysis of media coverage of U.S.-Japan trade issues, speech writing, organization of discussion meetings, and preparation of brochures.

\$88,691.87 for the 12 month period ending July 6, 1988.

\$141,341.50 for the 12 month period ending July 6, 1989.

\$120,925.60 for the 12 month period ending July 6, 1990.

\$154,390.04 for the 12 month period ending July 6, 1991.

Registrant disseminated news releases concerning U.S.-Japan trade and economic issues.

Tohoku Electric Power Co., Inc.

Registrant provided public relations consultation.

\$98,959.86 for the 12 month period ending July 6, 1990.

\$63,972.22 for the 12 month period ending July 6, 1991.

Registrant prepared and disseminated an investment brochure.

Mike Masaoka Associates, Inc., #2521 d/b/a Japan-U.S. News and Communications 900 17th Street, N.W. Suite 520 Washington, DC 20006 Embassy of Japan (t91) Registrant prepared and disseminated a newsletter entitled "News From Japan."

\$85,358.00 for the 12 month period ending August 19, 1988.

\$55,388.00 for the 12 month period ending August 19, 1989.

\$140,000.00 for the 12 month period ending August 19, 1990.

\$78,000.00 for the 12 month period ending August 19, 1991.

Registrant disseminated the above mentioned newsletter to U.S. Government officials, newspapers, civic groups, libraries and educational institutions.

Japan Telescopes Manufacturers' Association (t90)

In 1988, the registrant provided the foreign principal with reports on trade related legislation in Congress and on U.S.-Japan relations relative to trade matters. In 1989 and 1990 the registrant reported no activities on behalf of this foreign principal.

\$5,000.00 for the 12 month period ending August 19, 1988.

No receipts for the 12 month period ending August 19, 1989.

No receipts for the 12 month period ending August 19, 1990.

Political Propaganda: None Reported

Japan Trade Center

Registrant provided information to the foreign principal concerning legislative activity in Congress, testimony presented at hearings, and comments or observations as to how such congressional activities might affect U.S.-Japan relations.

\$46,686.29 for the 12 month period ending August 19, 1988. \$41,954.45 for the 12 month period ending August 19, 1989. \$46,554.71 for the 12 month period ending August 19, 1990. \$46,153.63 for the 12 month period ending August 19, 1991. Political Propaganda: None Reported

Milbank, Tweed, Hadley & McCloy, #1839 One Chase Manhattan Plaza New York, New York 10005

The Embassy of Japan (t88)

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

Miller & Chevalier, Chartered, #3626 655 15th Street, N.W. Suite 900 Washington, DC 20005-5701

Sony Corporation (t88)

The registrant provided advice concerning legal issues arising under U.S. trade and customs laws.

\$73,122.19 for the 12 month period ending October 30, 1988.

Political Propaganda: None Reported

Tokyo Electric Power Company (t90)

The registrant provided consultation, advice, and representation before U.S. administrative agencies concerning trade and legal issues arising in connection with trade between the U.S. and Japan.

\$199,133.07 for the five month period ending October 30, 1990.

Political Propaganda: None Reported

Miner, Fraser & Gabriel Public Affairs, Inc., #4022 (T88)
1025 Connecticut Avenue, N.W.
Suite 700
Washington, DC 20036

Ajinomoto Company, Inc.

Registrant collected information regarding consumer and health trends in the food industry, in particular as it pertained to Aspertane, and reported to the foreign principal.

\$8,625.00 for the seven month period ending March 31, 1988.

Mintz, Levin, Cohn, Ferris, Glovsky & Popeo, P.C., #3933 1825 Eye Street, N.W. Suite 1200 Washington, DC 20006

Communications Industry Association of Japan

Registrant monitored legislation regarding trade between the U.S. and Japan, specifically as it affected the import of telecommunications equipment, and contacted U.S. Government officials regarding implementation of trade legislation, legislative activity regarding foreign investment and legislation affecting telecommunications trade with Japan.

\$235,315.35 for the 12 month period ending August 2, 1988. \$300,000.00 for the 12 month period ending August 2, 1989. \$180,000.00 for the 12 month period ending August 2, 1990. \$250,804.29 for the 12 month period ending August 2, 1991.

In 1988, the registrant disseminated memoranda to congressional staff concerning trade legislation.

Modern Talking Picture Service, Inc., #1803 5000 Park Street, North St. Petersburg, Florida 33709

Japan Foundation (t91)

Registrant promoted and distributed films on behalf of the foreign principal.

\$15,806.38 for the 12 month period ending October 19, 1988.

\$414.74 for the 12 month period ending October 19, 1989.

\$15,531.59 for the 12 month period ending October 19, 1990.

No receipts for the six month period ending April 19, 1991.

Political Propaganda: None Reported

Japan Information Center (Consulate of Japan)

Registrant promoted and distributed films on behalf of the foreign principal.

694

\$44,874.94 for the 12 month period ending October 19, 1988. \$11,364.86 for the 12 month period ending October 19, 1989. \$28,499.64 for the 12 month period ending October 19, 1990. \$7,729.73 for the 12 month period ending October 19, 1991. Political Propaganda: None Reported

Japanese National Tourist Organization

Registrant promoted and distributed films on behalf of the foreign principal.

\$5,025.00 for the 12 month period ending October 19, 1988. \$45.15 for the 12 month period ending October 19, 1989. \$60.00 for the 12 month period ending October 19, 1990. \$30.00 for the 12 month period ending October 19, 1991. Political Propaganda: None Reported

JETRO, New York

Registrant promoted and distributed films on behalf of the foreign principal.

\$8,250.00 for the 12 month period ending October 19, 1988.

\$8,301.42 for the 12 month period ending October 19, 1989.

\$18,000.00 for the 12 month period ending October 19, 1990.

\$9,000.00 for the 12 month period ending October 19, 1991.

Political Propaganda: None Reported

Morrison & Foerster, #4282 2000 Pennsylvania Avenue, N.W. Suite 5500 Washington, DC 20006 Fujitsu, Ltd. (t90) In 1989, the registrant agreed to advise the foreign principal on legal and political matters, and to represent the foreign principal in trade association meetings on Capitol Hill and with officials of the Department of Commerce, the Office of the U.S. Trade Representative, the U.S. Copyright Office and other departments and agencies of the U.S. Government. During the six month period ending February 28, 1990 the registrant prepared for and attended a meeting at the Department of Justice regarding the USTR's position on the EC Directive and the legal protection of computer software.

\$4,175.00 for the 12 month period ending August 31, 1990.

Political Propaganda: None Reported

Mudge, Rose, Guthrie, Alexander & Ferdon, #3200 2121 K Street, N.W. Suite 700 Washington, DC 20037

Electronics Industries Association of Japan

Registrant represented the foreign principal concerning the performance by the government of Japan of its obligations under the U.S.-Japan Semiconductor Agreement and disputes between the U.S. and Japan over the imposition of sanctions. In addition, the registrant monitored executive branch actions concerning these matters and informed the principal of developments.

\$223,526.94 for the 12 month period ending August 18, 1988.

\$409,675.96 for the 12 month period ending August 18, 1989.

\$473,985.38 for the 12 month period ending August 18, 1990.

\$305,836.01 for the 12 month period ending August 18, 1991.

In 1989 the registrant disseminated letters to the media and various government officials regarding the matters referred to above.

Japan Aluminum Federation (t88)

Registrant provided legal representation for the foreign principal in dealings with the U.S. Government and U.S. aluminum companies.

\$27,893.29 for the 12 month period ending August 18, 1988.

Political Propaganda: None Reported

Japan Lumber Importers' Association

Registrant advised the foreign principal of all developments affecting the export of logs and lumber from the U.S. to Japan.

\$28,026.30 for the 12 month period ending August 18, 1988. \$32,680.67 for the 12 month period ending August 18, 1989. \$86,320.43 for the 12 month period ending August 18, 1990. \$100,000.00 for the 12 month period ending August 18, 1991. In 1989 the registrant disseminated letters to the media and government officials regarding the matter referred to above.

Toshiba Corporation (Toshiba)

Registrant monitored legislation on issues such as product liability, digital audio tapes, "Buy America" proposals, sanctions for COCOM violations, and the trade bills. The registrant advised the foreign principal concerning the status and impact of the proposed legislation upon the operations of the principal.

\$5,884,109.93 for the 12 month period ending August 18, 1988.

\$3,484,820.44 for the 12 month period ending August 18, 1989.

\$3,539,638.77 for the 12 month period ending August 18, 1990.

\$3,358,901.15 for the 12 month period ending August 18, 1991.

Registrant disseminated press releases and other material concerning the matters referred to above.

Mundt, MacGregor, Happel, Falconer, Zulauf & Hall, #3407 (T88) 4200 First Interstate Center Seattle, Washington 98104

North Pacific Longline - Gillnet Association

Registrant provided legal services, prepared comments on proposed fishery management measures, and contacted U.S. Government officials regarding allocations of certain species of fish harvested in U.S. waters to Japan, and liberalization of import quotas and other trade restrictions on U.S. seafood exports to Japan.

\$133,751.93 for the six month period ending March 7, 1988.

Political Propaganda: None Reported

Murphy & Demory, Ltd., #4095 2300 N Street, N.W. Suite 725 Washington, DC 20037

PACO Enterprises (t88)

Registrant agreed to represent PACO before relevant government agencies in the determination of import classifications for Suzuki automobiles.

Finances: None Reported

Political Propaganda:None Reported

Nordquist, Myron H., #4328 (T90) 1776 K Street, N.W. Suite 210 Washington, DC 20006

Fuji Electric Co., Ltd.

Registrant monitored events that pertained to the foreign principal's business, and provided legal representation in connection with a patent application pending before the U.S. Department of Energy.

\$30,000.00 received prior to registration; \$70,000.00 for the seven month period ending August 31, 1990.

Political Propaganda: None Reported

North American Precis Syndicate, #2836 201 East 42nd Street New York, New York 10017

Embassy of Japan (t91)

Registrant distributed news releases to U.S. newspapers and radio and television stations on behalf of the foreign principal.

\$10,165.00 for the 12 month period ending October 12, 1988.

\$5,500.00 for the 12 month period ending October 12, 1989.

No receipts for the 12 month period ending October 12, 1990.

\$2,900.00 for the 12 month period ending October 12, 1991.

In 1989 the registrant disseminated news releases on behalf of the foreign principal.

Hill and Knowlton for the Electronic Industries Association of Japan (t90)

In 1990 the registrant prepared and distributed news releases to newspapers, radio, and television stations on behalf of the foreign principal.

\$2,800.00 for the six month period ending October 12, 1990.

In 1990 the registrant disseminated news releases on behalf of the foreign principal.

Japan National Tourist Organization (t90)

In 1990 the registrant prepared and distributed news releases to newspapers, radio, and television stations on behalf of the foreign principal.

\$2,200.00 for the six month period ending October 12, 1990.

In 1990 the registrant disseminated news releases on behalf of the foreign principal.

Japan Shipbuilding Industry Foundation (t90)

In 1990 the registrant prepared and distributed news releases to newspapers, radio, and television stations on behalf of the foreign principal.

\$2,800.00 for the six month period ending April 12, 1990.

In 1990 the registrant disseminated news releases on behalf of the foreign principal.

Northup, Graham T., #3963 (T89) 2333 Highland Avenue Falls Church, Virginia 22046

Sanwa Bank, Ltd. (t88)

Registrant contacted congressional staff members in support of an amendment to H.R. 3, a trade bill.

\$11,400.00 for the 12 month period ending April 27, 1989.

O'Connor & Hannan, #2972 1919 Pennsylvania Avenue, N.W. Suite 800 Washington, DC 20006 Kawasaki Kisen Kaisha, Ltd. (t89) In 1988 the registrant contacted U.S. officials to discuss pending trade legislation of interest to the foreign principal. \$81,791.82 for the 12 month period ending October 25, 1988. \$193.39 for the six month period ending April 25, 1989. Political Propaganda: None Reported

The Ogilvy Group, Inc., #2530 309 West 49th Street New York, New York 10009-7399

Komatsu Ltd. (t90)

Registrant agreed to provide consulting services to the foreign principal regarding matters which may affect its activities.

Finances: None Reported

Political Propaganda: None Reported

Matsushita Electric Industrial Company, Ltd. (t91)

Registrant provided public relations services in connection with the foreign principal's negotiations with and tender offer for MCA, Inc. Registrant also provided consultation and media relations services.

\$1,625,441.86 for the 12 month period ending August 12, 1991.

Registrant prepared press releases and a video on the foreign principal's U.S. operations.

Omega Group, #4564 31-1/2 East 38th Street New York, New York 10016

Japan Information Center

Registrant agreed to counsel and work with the foreign principal in broadening the base of media opportunities for Japan Information Center communications and to disseminate information on public policy issues from the point of view of the Japanese.

Finances: None Reported

Political Propaganda: None Reported

O'Melveny & Myers, #3346 555 13th Street, N.W. Suite 500 West Washington, DC 20004

Nippon Steel Corporation (t90)

In 1990 the registrant researched and analyzed U.S. laws and advised on U.S. trade policy developments affecting trade in metals between the U.S. and Japan. The registrant represented the interests of the principal before U.S. Government officials.

\$133,820.88 for the three month period ending September 12, 1990.

Political Propaganda: None Reported

Orrick, Herrington & Sutcliffe, #4266 (T90) 555 Capitol Mall, Suite 1200 Sacramento, California 95814

Government of Japan

Registrant conducted legal and policy research on relevant issues and made this information available to legislators and staff. In 1989, the registrant sought to influence California legislators in regard to SB 1303 (foreign investment registration), AJR 40 (relative to Japanese fishing practices), SB 800 (relative to foreign company employment practices), and SB 1309 (relative to the International Garden and Greenery Exposition). During the first six months of 1990, the registrant continued its efforts to oppose SB 1303.

\$11,854.41 for the six month period ending December 31, 1989.

\$21,393.35 for the 12 month period ending December 31, 1990.

Registrant prepared and disseminated a legal and policy analysis in opposition to California Senate Bill 1303.

DCA Advertising (t90)

Registrant promoted the State of California's participation in the International Garden and Greenery Exposition authorized by SB 1309.

\$49,364.97 for the six month period ending December 31, 1989.

Toyota Motor Sales, U.S.A., Inc. (t90)

Registrant presented the views of the foreign principal on state protectionist legislation, most notably SB 1303, a bill that would require, generally, the registration of foreign interests in California businesses and real property.

\$5,000.00 for the six month period ending December 31, 1989.

Registrant prepared and disseminated a legal and policy analysis in opposition to California Senate Bill 1303.

Fujitsu America (t90)

Registrant presented the views of the foreign principal on state protectionist legislation, most notably SB 1303, a bill that would require, generally, the registration of foreign interests in California businesses and real property.

\$5,000.00 for the six month period ending December 31, 1989.

Registrant prepared and disseminated a legal and policy analysis in opposition to California Senate Bill 1303.

NEC Electronics Inc. (t90)

Registrant presented the views of the foreign principal on state protectionist legislation, most notably SB 1303, a bill that would require, generally, the registration of foreign interests in California businesses and real property.

Finances: None Reported

Registrant prepared and disseminated a legal and policy analysis in opposition to California Senate Bill 1303.

Nisshinbo California Inc. (t90)

Registrant presented the views of the foreign principal on state protectionist legislation, most notably SB 1303, a bill that would require, generally, the registration of foreign interests in California businesses and real property.

\$5,000.00 for the six month period ending December 31, 1989.

Registrant prepared and disseminated a legal and policy analysis in opposition to California Senate Bill 1303.

Sumiden Wire Products Corporation (t90)

Registrant presented the views of the foreign principal on state protectionist legislation, most notably SB 1303, a bill that would require, generally, the registration of foreign interests in California businesses and real property.

\$3,000.00 for the six month period ending December 31, 1989.

Registrant prepared and disseminated a legal and policy analysis in opposition to California Senate Bill 1303.

Parry & Romani Associates, Inc., #3814 (T89) 233 Constitution Avenue, N.E. Washington, DC 20002

The Association for the Advancement of Human Rights in Japan (t89)

Registrant provided consulting services and contacted members of Congress and congressional staff in support of the passage of the Court Interpreter legislation.

\$84,000.00 for the 12 month period ending October 14, 1988.

\$7,000.00 for the six month period ending April 14, 1989.

Political Propaganda: None Reported

Patton, Boggs & Blow, #2165 2550 M Street, N.W. Washington, DC 20037

Nakajima All Company, Ltd.

Registrant engaged in legal representation of the foreign principal with respect to an antidumping investigation before the International Trade Commission concerning portable electric typewriters from Japan. The registrant also provided the principal with advice concerning the selection of a site for the establishment of a manufacturing facility in the U.S.

\$297,624.70 for the 12 month period ending December 30, 1988.

\$247,462.31 for the 12 month period ending December 30, 1989.

\$271,231.26 for the 12 month period ending December 30, 1990.

\$352,278.35 for the 12 month period ending December 30, 1991.

In 1988 the registrant disseminated information concerning the matters referred to above.

Japan Aviation Electronics Industry, Ltd.

Registrant provided legal representation to the foreign principal, which included criminal proceedings and related discussions with the Department of Justice and related agency proceedings at the Department of State and U.S. Customs. Registrant advised the foreign principal with respect to the status of U.S./Japanese relations and the impact of U.S. governmental policy on the foreign principal's case.

\$798,493.13 for the two month period ending December 31, 1991.

Political Propaganda: None Reported

Paul A. London & Associates, Inc., #3935 1250 Connecticut Avenue, N.W. Suite 800 Washington, DC 20036

Japan Society of Industrial Machinery Manufacturers (t88)

In 1988, the registrant acted as an economic specialist in advising the foreign principal with regard to a national security investigation under Section 232 of the Trade Expansion Act of 1962 of imports of plastic injection molding machines.

Finances: None Reported

Political Propaganda: None Reported

Paul, Hastings, Janofsky & Walker, #3763 (T91)
1050 Connecticut Avenue, N.W.
Twelfth Floor
Washington, DC 20036

Koito Manufacturing Company, Ltd.

Registrant rendered private corporate and legal advice to the foreign principal, including advice on U.S. corporate laws and customs, and contacted executive and legislative branch personnel to explain the position of Koito in response to the efforts of a Koito shareholder to obtain executive or legislative assistance in a private dispute with Koito and to make the Company a specific subject of U.S. trade initiatives or legislation.

\$286,082.16 for the six month period ending December 16, 1989. \$1,700,872.61 for the 12 month period ending December 16, 1990. \$676,300.04 for the eight month period ending August 16, 1991. Registrant distributed to U.S. Government officials, Koito position papers and copies of newspaper articles published on the above-referenced topic.

Paul, Weiss, Rifkind, Wharton & Garrison, #3647 (T90) 1285 Avenue of the Americas New York, New York 10019

NEC Corporation (Tokyo) (t90) NEC America, Inc. (U.S. subsidiary of NEC Corporation) (t90)

From 1988 through 1990 registrant rendered general legal services to the foreign principal, and advised the foreign principal in connection with matters relating to telecommunications trade. In 1988, registrant contacted U.S. Government officials to ascertain the status of and express opposition to legislation to restrict imports of foreign telecommunications equipment. In 1989, registrant contacted U.S. Government officials in connection with the implementation of the telecommunications market access provisions of the Omnibus Trade and Competitiveness Act of 1988, including designation of "priority" countries for market access negotiations, and contacted U.S. Government officials, customers, suppliers and others in the private sector, to gather information on, and seek support for exclusion of NEC products from USTR's Japanese telecommunications products retaliation list. In 1990, registrant advised NEC concerning bilateral U.S.-Japan telecommunications market access negotiations.

\$1,277,889.97 for the 12 month period ending August 4, 1988.

\$965,339.60 for the 12 month period ending August 4, 1989.

\$1,742,464.89 for the 12 month period ending August 4, 1990.

In 1988, registrant distributed a legislative brief opposing restrictions on imports of telecommunications products from Japan.

Paul, Weiss, Rifkind, Wharton & Garrison, #4539 1285 Avenue of the Americas New York, New York 10019-6064

NEC Corporation & its U.S. subsidiary, HNSX Supercomputers, Inc.

Registrant agreed to provide legal services to the foreign principal in connection with formal proceedings protesting the restriction on procurement by US Government agencies for the sale of supercomputers. Registrant also agreed to advise and assist the foreign principal's dealings with officials of the executive and legislative branches regarding supercomputer procurement. \$1,047,951.00 received prior to registration on July 9, 1991.

Political Propaganda: None Reported

Perkins Coie, #3753 1110 Vermont Avenue, N.W. Suite 1200 Washington, DC 20005

Committee to Establish City of America

Registrant advised and assisted the foreign principal in obtaining all necessary approvals to authorize the transfer of a decommissioned Navy vessel.

\$228,533.63 for the 12 month period ending November 11, 1991.

Registrant disseminated an information kit describing the City of America project.

Political Propaganda: None Reported

Pettit & Martin, #3815 (T89) 601 13th Street, N.W. Washington, DC 20005

Nippon Yusen Kaisha (NYK) (t89)

In 1988, the registrant contacted administration and congressional officials concerning various legislative matters involving international maritime issues, specifically sections 197, 1101-07 of H.R. 3 (House version), and sections 954, 4601-02 of H.R. 3 (Senate version). In 1989, the registrant contacted administration officials regarding Federal Maritime Commission rulemaking proceedings on cargo provisions of the Trade Bill.

\$144,567.75 for the 12 month period ending October 17, 1988.

\$13,257.49 for the 12 month period ending October 17, 1989.

Political Propaganda: None Reported

Philip Van Slyck, Inc., #1991 271 Madison Avenue Suite 808 New York, New York 10016

Consulate General of Japan, New York

Registrant assisted the foreign principal in the preparation of speeches, assisted in a comparative analysis of current trade policy documents, analyzed various publication, films, and videos on Japan currently being distributed in the U.S., and provided editorial and technical guidance and assistance in the publication of a monthly newsletter entitled "Japan Report" and a booklet entitled "What I Want To Know About Japan."

\$320,623.13 for the 12 month period ending September 29, 1988. \$290,789.41 for the 12 month period ending September 29, 1989. \$257,590.78 for the 12 month period ending September 29, 1990. \$159,526.99 for the 12 month period ending September 29, 1991. Political Propaganda: None Reported

Embassy of Japan (t91)

Registrant assisted the foreign principal in the preparation of speeches for delivery by the Ambassador.

\$51,638.47 for the 12 month period ending September 29, 1988. \$59,397.93 for the 12 month period ending September 29, 1989. \$58,999.83 for the 12 month period ending September 29, 1990. \$30,718.90 for the 12 month period ending September 29, 1991. Political Propaganda: None Reported

Foreign Press Center (t88) Activities: None Reported Finances: None Reported Political Propaganda: None Reported

Piper Pacific International, #4244 2055 North 15th Street Suite 300 Arlington, Virginia 22201 Fuji Heavy Industries, Ltd. (t91) Registrant advised the foreign principal on U.S. Government policies and activities which might affect its interests, and contacted U.S. officials in order to learn attitudes or policies concerning U.S. Government approvals, to the extent such are needed, to facilitate the business interests within Japan of the foreign principal, and as necessary, to gain approvals of defense-related co-production agreements and export licenses.

\$18,225.00 for the three month period ending October 25, 1989. \$39,487.50 for the 12 month period ending October 25, 1990. \$12,150.00 for the 12 month period ending October 25, 1991. Political Propaganda: None Reported

Nissan Aerospace Division, Nissan Motor Co., Ltd.

Registrant advised the foreign principal on U.S. Government policies and activities which might affect its interests and contacted U.S. officials in order to learn attitudes or policies concerning U.S. Government approvals, to the extent such are needed, to facilitate the business interests within Japan of the foreign principal, and as necessary, to gain approvals of defense-related co-production agreements and export licenses.

\$66,500.00 for the six month period ending October 25, 1989. \$118,500.00 for the 12 month period ending October 25, 1990. \$178,620.00 for the 12 month period ending October 25, 1991. Political Propaganda: None Reported

Plum, James W., #4363 (T90) 8209 Tomlinson Avenue Bethesda, Maryland 20817

Embassy of Japan (t90)

Registrant provided press relations training to officials of the Embassy of Japan to the United States.

\$2,750.00 for the six month period ending October 31, 1990.

Policy Consulting Services, Inc., #4471 1707 L Street, N.W. Suite 725 Washington, DC 20036

Nissan Motor Company, Ltd.

Registrant provided the foreign principal with written and oral reports, informing and advising the foreign principal concerning subjects such as the debate over sharing the Gulf War, trade relations between the United States and Japan, and allegations of excessive influence by foreign interests over U.S. policymaking.

\$145,393.81 for the six month period ending August 31, 1991.

Political Propaganda: None Reported

Popham, Haik, Schnobrich & Kaufman, Ltd., #4247 1300 I Street, N.W. Suite 500 East Washington, DC 20005

The Japan Steel Works, Ltd.

In 1989, the registrant filed on behalf of its foreign principal a request for a binding ruling from the International Trade Administration, U.S. Department of Commerce, that the hand-held portable cellular telephone, Model CP-1003, which the foreign principal intended to manufacture and export to the U.S., was outside the scope of the anti-dumping duty order issued in investigation #A-588-405. In 1990, the registrant represented the foreign principal in undertaking a review of its hand-held portable cellular telephone Model CP-1003, to assure that both the product and its documentation comported with the requirements of U.S. law. In 1991, registrant contacted officials of the International Trade Administration and Department of Commerce regarding procedural requirements with regard to administrative matters involving mobile cellular telephones.

\$9,990.00 received prior to registration and \$23,368.56 for the six month period ending October 31, 1989.

\$44,465.77 for the 12 month period ending October 31, 1990.

\$7,610.04 for the eight month period ending June 30, 1991.

1946 Embarcadero
Suite 200
Oakland, California 94606
JETRO, San Francisco
Registrant assisted the foreign principal in writing and
disseminating press releases for the purpose of making market
information available to western firms and promoting U.S. exports to
Japan.
\$21,472.93 for the eight month period ending March 31, 1988.
Political Propaganda: None Reported

Powell, Goldstein, Frazer & Murphy, #3274 1001 Pennsylvania Avenue, N.W. 6th Floor Washington, DC 20004

Hitachi America, Ltd. (t89)

Potash & Company, #3859 (T88)

Registrant contacted members of Congress to discuss amendments to trade legislation and provided the foreign principal with information on and analysis of issues developing in the U.S. Government which may be significant to the foreign principal.

\$257,872.00 for the 12 month period ending September 10, 1988.

\$85,972.00 for the 12 month period ending September 10, 1989.

\$63,646.00 for the six month period ending March 10, 1990.

Political Propaganda: None Reported

Hitachi Sales Corporation of America (t90)

Registrant met with members of Congress to discuss a proposal to ban digital audio tape players without antitaping devices, and advised the foreign principal on proposed trade and copyright legislation. \$242,841.00 for the 12 month period ending September 10, 1988. \$101,299.00 for the 12 month period ending September 10, 1989. \$62,852.70 for the 12 month period ending September 10, 1990. Political Propaganda: None Reported Hitachi, Ltd. (t90)

Registrant contacted members of Congress and their staffs to discuss amendments to trade legislation and provided the foreign principal with information on and analysis of issues developing in the U.S. Government which may be significant to Hitachi.

\$35,518.00 for 12 month the period ending September 10, 1988.

\$67,032.00 for the 12 month period ending September 10, 1989.

\$143,725.00 for the 12 month period ending September 10, 1990.

Political Propaganda: None Reported

Koyo Corporation of USA (t90)

In 1989 and 1990, the registrant represented the foreign principal in anti-dumping matters before the administrative agencies of the U.S. Government and before the courts of competent jurisdiction.

Finances: None Reported

Political Propaganda: None Reported

Koyo Seiko Co. Ltd. (t90)

Registrant represented the foreign principal in anti-dumping matters before administrative agencies of the U.S. Government and before the courts of competent jurisdiction.

\$304,545.00 for the one month period ending September 10, 1989.

\$518,838.99 for the 12 month period ending September 10, 1990.

Political Propaganda: None Reported

Prather, Seeger, Doolittle & Farmer, #1815 1600 M Street, N.W. 7th Floor Washington, DC 20036

Yendo Associates, Inc. (t91)

Registrant provided general legal representation regarding the negotiation of commercial contracts in the U.S., reviewed the progress of U.S./Japanese negotiations on firm access to Japanese public construction market, and contacted U.S. Government officials regarding the foreign principal's role in facilitating U.S. exports to Japan.

\$18,208.52 for the seven month period ending June 21, 1991.

Political Propaganda: None Reported

Preston, Thorgrimson, Shidler, Gates & Ellis, #3567 5400 Columbia Center 701 Fifth Avenue Seattle, Washington 98104-7011

AKC Corporation (t88)

Registrant contacted U.S. officials regarding pending legislation requiring U.S. citizenship for vessel crews operating in U.S. waters.

\$60,000.00 for the 12 month period ending September 9, 1988.

Registrant disseminated letters to U.S. officials encouraging a transition period before requiring U.S. citizenship for vessel crews operating in U.S. waters.

Productions by Hirahara, #4099 Post Office Box 4581 Anaheim, California 92803

JETRO, Los Angeles (Japan External Trade Organization)

Registrant wrote press releases and assisted in coordinating JETRO's biotechnology mission in June 1988 and a business study course in the fall of 1988. In 1989, registrant offered consultation and public relations support in coordinating JETRO's business study series. In 1990 and 1991, registrant continued to offer consultation and public relations support in coordinating JETRO seminars and special events such as a Japanese Business Opportunity Day in Los Angeles.

\$17,000.00 received prior to registration and \$23,650.00 for the six month period ending September 9, 1988.

\$44,400.00 for the 12 month period ending September 9, 1989.

\$46,800.00 for the 12 month period ending September 9, 1990.

\$47,800.00 for the 12 month period ending September 9, 1991.

In 1988, the registrant wrote press releases concerning JETRO's biotechnology mission and business study series.

R. Duffy Wall & Associates, Inc., #3737 1317 F Street, N.W. Suite 400 Washington, DC 20004 Sumitomo Chemical Company, Ltd. (t91) Registrant contacted congressional staff members to communicate the position and views of the foreign principal regarding procymidone. \$120,000.00 for the six month period ending September 25, 1990. \$80,000.00 for the six month period ending March 25, 1991. Political Propaganda: None Reported

Ranko International, #2951 (T88) 390 Fifth Avenue New York, New York 10018

Dentsu PR Center

Registrant provided services as the mailing source, translator, interpreter, and consultant for the principal's U.S. clients.

\$55,573.74 for the six month period ending March 5, 1988.

Political Propaganda: None Reported

Richard A. Frank Law Offices, #4064 1120 19th Street, N.W. Suite 600 Washington, DC 20036

Japan Fisheries Association

Registrant provided advice and information to the foreign principal regarding U.S.-Japan trading issues, fisheries issues, and whaling issues. Registrant discussed these subjects with U.S. agencies and Congress and provided periodic reports to the foreign principal. \$82,685.01 for the 12 month period ending November 30, 1988.

\$60,000.00 for the 12 month period ending November 30, 1989.

\$60,000.00 for the 12 month period ending November 30, 1990.

\$60,000.00 for the 12 month period ending November 30, 1991.

Richard Lewis Communications, Inc., #4452
1211 Avenue of the Americas
42nd Floor
New York, New York 10036
Nissho Iwai Corporation
Registrant distributed "Tradepia International," a magazine of
international business and culture that is published by the foreign
principal.
\$6,234.29 for the 12 month period ending December 31, 1991.
Political Propaganda: None Reported

Robin Cohn & Company, #4553 555 Madison Avenue Suite 1300 New York, New York 10022

Japan Information Center - Consulate General of Japan in New York

Registrant agreed to arrange press interviews for the Director of the Japan Information Center during his trip to Albany, New York on September 11 and 12, 1991.

瘀

Finances: None Reported

Registrant disseminated to Albany media a list of discussion points for Mr. Seigi Hinata's interviews.

Robinson, Lake, Lerer & Montgomery, #3911 1667 K Street N.W. Suite 900 Washington, DC 20006

Japan Auto Parts Industries Association

Registrant monitored legislation and administrative agency activity affecting international trade, prepared memoranda, and advised the foreign principal on appropriate action to be taken with regard to legislative and administrative activities. Registrant contacted officials of the Department of Commerce, the U.S. Trade Representative's office and the staff of members of Congress to discuss parts specifications for Japanese manufactured automobiles, issues relating to U.S.-Japan auto parts trade, and legislation affecting the auto parts industry. \$105,000.00 for the 12 month period ending December 1, 1988. \$117,727.93 for the 12 month period ending December 1, 1989. \$116,592.69 for the 12 month period ending December 1, 1990. \$118,759.66 for the 12 month period ending December 1, 1991. Political Propaganda: None Reported

Komatsu Electronic Metals (t89)

In 1988, the registrant advised the foreign principal on communications strategy in regard to a pending legal case in California. In 1989, the registrant tracked legislative and administrative agency activity affecting international trade, prepared memoranda and advised the foreign principal on appropriate action to be taken with regard to legislative and administrative activities.

\$25,000.00 for the two month period ending December 1, 1988.

\$21,000.00 for the 12 month period ending December 1, 1989.

Political Propaganda: None Reported

Minolta Camera Company, Ltd.

Registrant contacted officials of the U.S. Customs Service and the Department of Commerce, and a member of the Senate Foreign Relations Committee regarding incorrect media accounts of Minolta's foreign trade practices. Registrant monitored and explained to news media and government officials the nature of the foreign principal's interests in regard to international trade issues.

\$326,175.00 for the 12 month period ending December 1, 1991.

Political Propaganda: None Reported

Mitsubishi Electric Corporation

Registrant monitored legislation and administrative activity affecting international trade, and advised on the impact of such on the foreign principal.

\$90,000.00 for the 12 month period ending December 1, 1988. \$90,000.00 for the 12 month period ending December 1, 1989. \$90,000.00 for the 12 month period ending December 1, 1990. \$90,000.00 for the 12 month period ending December 1, 1991. Suzuki of America Automotive Corporation (t89)

Registrant tracked legislation and administrative agency activity affecting international trade, prepared memoranda and advised the foreign principal on taking action, if appropriate, with regard to legislative and administrative activities.

\$112,100.00 for the 11 month period ending December 1, 1988.

\$153,000.00 for the 12 month period ending December 1, 1989.

Political Propaganda: None Reported

Ruder & Finn, Inc., #1481 301 East 57th Street New York, New York 10022

Mitsubishi Motors Corporation (t90)

Registrant provided public relations services and distributed brochures and news releases on behalf of the foreign principal.

\$123,500.00 for the 12 month period ending September 27, 1988.

\$125,000.00 for the 12 month period ending September 27, 1989.

No receipts for the six month period ending March 27, 1990.

Political Propaganda: None Reported

Nippon Telegraph & Telephone Public Corporation

Registrant provided general public relations services to the foreign principal, including press liaison activities and the distribution of brochures and news releases.

\$88,042.66 for the 12 month period ending September 27, 1988. No receipts for the 12 month period ending September 27, 1989. No receipts for the 12 month period ending September 27, 1990. No receipts for the 12 month period ending September 27, 1991. Political Propaganda: None Reported Bell Trust Company (t90) Activities: None Reported Finances: None Reported Political Propaganda: None Reported

Sauermann, Donald J., #2369 (T88) d/b/a Sauermann Productions 3508 Greenville Avenue Suite 20 Dallas, Texas 75206

Japan National Tourist Organization, Dallas

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

Saunders & Company, #3440 1015 Duke Street Alexandria, Virginia 22314

Embassy of Japan

Registrant advised the foreign principal concerning U.S.-Japan economic relations, and arranged luncheon meetings for groups of Americans with Embassy officials to provide an informal gathering to discuss current events.

\$49,000.00 for the 12 month.period ending August 8, 1988.

\$25,000.00 for the 12 month period ending August 8, 1989.

\$52,300.00 for the 12 month period ending August 8, 1990.

\$26,563.00 for the 12 month period ending August 8, 1991.

Political Propaganda: None Reported

Mitsubishi Electric Corporation through Universal Public Relations

In 1988 and 1989, the registrant contacted officials at the U.S. Trade Representative's office and congressional staff members on behalf of the foreign principal in order to obtain favorable tariff reductions, under the U.S.-Canada Free Trade Area agreement, on Mitsubishi products manufactured in Canada and imported into the U.S. In 1990 and 1991, the registrant advised the foreign principal on U.S.-Japan relations. \$92,938.50 for the 12 month period ending August 8, 1988. \$98,617.75 for the 12 month period ending August 8, 1989. \$189,642.99 for the 12 month period ending August 8, 1990. \$53,688.58 for the 12 month period ending August 8, 1991. Political Propaganda: None Reported

Ohbayashi Corporation

Registrant advised officials of the Ohbayashi Corporation on U.S.-Japan economic issues and the implementation of the 1988 Trade Act.

\$46,437.34 for the ten month period ending August 8, 1988. \$31,989.04 for the 12 month period ending August 8, 1989. \$31,150.39 for the 12 month period ending August 8, 1990. \$38,952.89 for the 12 month period ending August 8, 1991. Political Propaganda: None Reported

Seiko Epson Corporation

Registrant provided the foreign principal with reporting and analytical services concerning U.S. trade policy and economic relations with the U.S.

\$141,411.19 for the eight month period ending August 8, 1989. \$238,007.06 for the 12 month period ending August 8, 1990. \$233,105.41 for the 12 month period ending August 8, 1991. Political Propaganda: None Reported

Harry A. Savage, #3658 (T91) 1725 Highway 35 Wall, New Jersey 07719

NKB Company, Ltd.

Registrant arranged interviews to publicize The American Train in Japan, an exposition coordinated by the principal.

\$2500.00 for the 12 month period ending September 14, 1988. No receipts for the 12 month period ending September 14, 1989. No receipts for the 12 month period ending September 14, 1990. No receipts for the 12 month period ending September 14, 1991. Political Propaganda: None Reported

Sawyer Miller Group, #3777 14 East 60th Street New York, New York 10022

NEC Corporation (t91)

Registrant provided advice and assistance to NEC's U.S. law firm, Paul, Weiss and Rifkund, regarding NEC's relations with the U.S. news media.

\$53,456.90 for the 12 month period ending August 12, 1991.

Political Propaganda: None Reported

Schiappa, Gerard F., #4284 2300 M Street, N.W. Suite 800 Washington, DC 20037

> Guam-Uranao Development Co., Ltd., a subsidiary of Daiichi Development Corporation

Registrant assisted the foreign principal in its efforts to gain access through two military installations on Guam to a privately-held piece of property the foreign principal wishes to develop as a resort by contacting representative authorities of the U.S. Fish & Wildlife Service, the Department of Navy and the Department of Air Force to ascertain and advise on guidelines concerning access restrictions and a necessary environmental impact study. In 1991, registrant contacted the staff of Congressman Blaz to provide information on the foreign principal's position on critical habitat and other matters impacting possible access to the property.

\$12,000.00 received prior to registration.

\$28,000.00 for the 12 month period ending September 30, 1990.

\$20,500.00 for the 12 month period ending September 30, 1991.

In 1990, registrant assisted in the preparation of a letter and position paper requesting the assistance of a member of Congress in resolving the problems facing the foreign principal through legislation.

The Schmertz Company, Inc., #4161 230 Park Avenue - Suite 805 New York, New York 10169

Toyota Motor Corporation (t89)

Registrant drafted a crisis contingency plan for the foreign principal, and accompanied a Toyota public affairs team on a mission to South Africa.

\$75,181.98 for the six month period ending July 26, 1989.

Political Propaganda: None Reported

Schnader, Harrison, Segal & Lewis, #3330 1111 19th Street, N.W. Suite 1000 Washington, DC 20036

Toyota Motor Company, Ltd. (t89)

Registrant contacted staff of the House Energy and Commerce Committee to discuss automobile and safety proposals; met with the staff of the Senate Environment and Public Works Committee regarding the status of the Clean Air Act amendment legislation; contacted a Senate Environment and Public Works Committee staffer regarding a visit to the Toyota Motor Corporation facility in Japan and meetings with Toyota officials; prepared testimony and accompanied representatives of the foreign principal who testified at a public hearing regarding EPA's Note of Proposed Rulemaking on vehicle refueling emissions; contacted an official of EPA to discuss EPA's policy regarding refueling emission controls and controls on the volatility of fuel.

\$299,325.41 for the 12 month period ending August 5, 1988.

\$146,096.36 for the six month period ending February 5, 1989.

Toyota Motor Corporate Services of North America, Inc.

Registrant contacted the staff of the House Energy and Commerce Committee, Senate Commerce Committee, Senate Environment and Public Works Committee and White House staff to discuss the alternative fuel and emission standard provisions of Clean Air Act amendments and the content of proposed global warming/fuel economy legislation.

\$200,701.54 for the six month period ending August 5, 1989. \$555,807.97 for the 12 month period ending August 5, 1990. \$526,246.00 for the 12 month period ending August 5, 1991. Political Propaganda: None Reported

Sedam & Emerson, #4049 (formerly: Sedam & Shearer, P.C.) 4020 University Drive Suite 320 Fairfax, Virginia 22030

Tomen Corporation (formerly Toyo Menka Kaisha, Ltd.)

Registrant provided the foreign principal with general legal counsel and advice on U.S. trade policy issues, and on United States-Japan trade and investment matters.

\$39,560.00 for the 12 month period ending October 14, 1988.

\$29,443.48 for the 12 month period ending October 14, 1989.

\$55,956.24 for the 12 month period ending October 14, 1990.

\$102,618.27 for the 12 month period ending October 14, 1991.

Political Propaganda: None Reported

Tomen Electric Corporation (a subsidiary of Toyo Menka Kaisha, Ltd.) (t89)

In 1989, the registrant provided the foreign principal with general legal counsel and advice on U.S. trade policy issues, and on United States-Japan trade and investment matters.

Finances: None Reported

Shaw, Pittman, Potts & Trowbridge, #2580 2300 N Street, N.W. Washington, DC 20037 Federation of Bankers Association of Japan Registrant's activities included advice and representation with regard to tax legislation and regulatory developments affecting its principal. \$18,327.50 for the 12 month period ending August 21, 1988. \$12,235.00 for the 12 month period ending August 21, 1989. \$3,072.00 for the 12 month period ending August 21, 1990. \$3,072.00 for the 12 month period ending August 21, 1990. \$82,463.28 for the 12 month period ending August 21, 1991. Political Propaganda: None Reported

Stafford, Burke & Hecker, Inc., #3623 (T90)
 1006 Cameron Street
 Alexandria, Virginia 22314

Sumitomo Corporation

Registrant analyzed the foreign principal's capabilities to perform as a prime or subcontractor in space exploration and development efforts, pointed out business opportunities for which they might qualify, reported on private and governmental activity in space exploration and development, and suggested which people their representatives might visit to outline Sumitomo's capabilities in space efforts.

\$60,000.00 for the 12 month period ending October 25, 1988. \$60,000.00 for the 12 month period ending October 25, 1989. \$60,000.00 for the 12 month period ending October 25, 1990. Political Propaganda: None Reported

Steptoe & Johnson, #3975 1330 Connecticut Avenue, N.W. Washington, DC 20036-1795

IR&D, Inc.

Registrant provided legal services with regard to U.S. laws affecting the foreign principal.

No receipts for the six month period ending November 8, 1991.

Political Propaganda: None Reported

Japan Iron & Steel Exporters' Association (t89)

In 1989 the registrant provided legal services, counseled the foreign principal on the subject of steel VRA's, including occasional communications with U.S. Government agencies.

\$22,097.50 for the 12 month period ending November 8, 1989.

Political Propaganda: None Reported

Nippon Steel Corporation

Registrant provided legal services, counseled the foreign principal on various U.S. laws, and had occasional communications with U.S. Government agencies.

\$34,744.25 for the 12 month period ending November 8, 1989.

\$3,876.21 for the 12 month period ending November 8, 1990.

\$36,048.50 for the 12 month period ending November 8, 1991.

Political Propaganda: None Reported

Steven R. Perles, P.C., #3248 (T88) 1320 19th Street, N.W. Suite 500 Washington, DC 20036

Japan Fisheries Association

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

Japan Whaling Association

Activities: None Reported

Finances: None Reported

Storch & Brenner, #4229 (T89)
 1001 Connecticut Avenue, N.W.
 Suite 600
 Washington, DC 20036
 Tokuyama Soda Co., Ltd. (t89)
 Registrant provided legal consultations, advice and representation
 before the Department of Treasury, Department of Energy and other
 agencies in connection with the acquisition of General Ceramics,
 Inc., by Tokuyama Soda Co., Ltd.
 \$57,370.07 for the six month period ending September 22, 1989.
 Political Propaganda: None Reported

Tanaka, H. William, #948 d/b/a Tanaka, Ritger & Middleton 1919 Pennsylvania Avenue, N.W. Suite 303 Washington, DC 20006

Electronic Industries Association of Japan (t91)

Registrant reported to the foreign principal on data regarding semiconductor imports, analysis of industry structure and market trends, and televisions and other consumer electronic products. Registrant also monitored congressional hearings, industry conferences and federal government actions on matters of interest to the foreign principal.

\$80,877.85 for the 12 month period ending October 24, 1988.

\$111,831.86 for the 12 month period ending October 24, 1989.

\$140,000.00 for the 12 month period ending October 24, 1990.

\$80,000.00 for the 12 month period ending October 24, 1991.

Political Propaganda: None Reported

Embassy of Japan

Registrant rendered general legal and informational services regarding bilateral trade related problems involving Japan and Europe, as well as give advice on the domestic political climate. \$32,500.00 for the 12 month period ending October 24, 1988. \$25,000.00 for the 12 month period ending October 24, 1989. \$27,800.00 for the 12 month period ending October 24, 1990. \$19,900.00 for the 12 month period ending October 24, 1991. Political Propaganda: None Reported

The Fasteners Institute of Japan

Registrant provided general advisory and informational services, and monitored legislation concerning fasteners, and advised the foreign principal of requisitory hearings on fastener safety and legal requirements.

\$10,794.82 for the three month period ending October 24, 1989.

No receipts reported for the 12 month period ending October 24, 1990.

\$16,204.49 for the 12 month period ending October 24, 1991.

Political Propaganda: None Reported

Flat Glass Association of Japan (t89)

Registrant monitored international trade developments and congressional activities and reported their potential effect on Japanese flat glass exports.

\$3,500.00 for the 12 month period ending October 24, 1988.

No receipts for the six month period ending April 24, 1989.

Political Propaganda: None Reported

Japan Automobile Manufacturers' Association (JAMA)

Registrant furnished summaries of developments in the U.S. of interest to the foreign principal and monitored congressional hearings and industry conferences on matters relating to automobiles, trucks, motorcycles and auto parts.

\$104,000.00 for the 12 month period ending October 24, 1988. \$104,000.00 for the 12 month period ending October 24, 1989. \$104,000.00 for the 12 month period ending October 24, 1990. \$155,275.00 for the 12 month period ending October 24, 1991. Political Propaganda: None Reported Japan Automobile Tire Manufacturers' Association

Registrant compiled and analyzed import, industry data and other industry developments concerning tire products, and rendered general legal counseling on U.S. trade laws.

\$46,294.05 for the 12 month period ending October 24, 1988. \$47,377.60 for the 12 month period ending October 24, 1989. \$50,011.87 for the 12 month period ending October 24, 1990. \$51,267.84 for the 12 month period ending October 24, 1991. Political Propaganda: None Reported

Japan Bearing Industrial Association

Registrant provided general advisory and informational services and monitored trade and regulatory developments involving bearing products.

\$21,918.81 for the 12 month period ending October 24, 1988. \$21,301.67 for the 12 month period ending October 24, 1989. \$21,384.79 for the 12 month period ending October 24, 1990. \$23,267.05 for the 12 month period ending October 24, 1991. Political Propaganda: None Reported

Japan Export Metal Flatware Industry Association and Japan General Merchandise Exporters' Association

Registrant provided counseling and informational services in connection with marketing stainless steel flatware and other cutlery items.

\$3,500.00 for the 12 month period ending October 24, 1988.

\$3,500.00 for the 12 month period ending October 24, 1989.

No receipts for the 12 month period ending October 24, 1990.

\$3,500.00 for the 12 month period ending October 24, 1991.

Japan Maritime Equipment Association (JMEA) (t91)

Registrant did not engage in any activities on behalf of this foreign principal. JMEA acted as the agent of the Shipbuilders' Association of Japan in contacting the registrant and negotiating the fee arrangement.

Finances: None Reported

Political Propaganda: None Reported

Japan Pottery Exporters' Association

Registrant provided informational services on ceramic wares, and compiled and analyzed industry and trade data on earthenware and chinaware.

No receipts for the 12 month period ending October 24, 1988.

\$8,500.00 for the 12 month period ending October 24, 1989.

\$17,000.00 for the 12 month period ending October 24, 1990.

\$8,500.00 for the 12 month period ending October 24, 1991.

In 1988, the registrant prepared and disseminated a statement on behalf of the foreign principal to the House Ways and Means Committee in opposition to a tariff bill.

Japan Trade Center

Registrant furnished legal and informational services on the U.S. bicycle industry and congressional measures regarding export of bicycles and parts thereof, monitored trade and industry data on the bicycle industry, and reported on customs and tariff matters affecting bicycles and bicycle parts.

\$18,000.00 for the 12 month period ending October 24, 1988. \$20,000.00 for the 12 month period ending October 24, 1989. \$20,000.00 for the 12 month period ending October 24, 1990. \$24,000.00 for the 12 month period ending october 24, 1991. Political Propaganda: None Reported New Hampshire Ball Bearings, Inc. (t88)

Registrant provided legal services concerning matters relating to international trade, commercial litigation and acquisitions, and prepared a statement on behalf of the foreign principal before the Senate Small Business Committee relating to efforts by the U.S. bearing industry to limit imported bearings.

\$33,464.00 for the two month period ending October 24, 1988.

Political Propaganda: None Reported

Onoda Cement Company, Ltd. (t89)

Registrant monitored antidumping laws involving Japanese exports of cement to the U.S.

None reported for the 12 month period ending October 24, 1988.

None reported for the six month period ending April 24, 1989.

Political Propaganda: None Reported

Shipbuilders' Association of Japan (t91)

Registrant provided legal advice regarding implications under international law, U.S. law and antidumping legislation of ships built for ocean carriage.

\$10,000.00 for the four month period ending October 24, 1991.

Political Propaganda: None Reported

Tele-Press Associates, Inc., #2832 321 East 53rd Street New York, New York 10022

Japan Fisheries Association

Registrant contacted U.S. Government officials, conservation groups, regional fishery management councils, and the press, to present the Japanese positions regarding fishery management plans, fishery trade, foreign fishing fees, foreign fishing regulations and fisheries legislation.

\$113,878.50 for the 12 month period ending September 30, 1988. \$123,557.91 for the 12 month period ending September 30, 1989. \$113,751.38 for the 12 month period ending September 30, 1990. \$150,101.37 for the 12 month period ending September 30, 1991. Registrant disseminated letters, position papers, a video script and press releases concerning drift net fishing to U.S. Government officials and the news media.

Japan Whaling Association

Registrant contacted Congressmen and their staffs, government officials, conservation organizations and the press to present the Japanese positions on whaling issues.

\$102,733.33 for the 12 month period ending September 30, 1988.

\$82,318.99 for the 12 month period ending September 30, 1989.

\$86,479.70 for the 12 month period ending September 30, 1990.

\$79,231.14 for the 12 month period ending September 30, 1991.

Registrant prepared and disseminated letters, news releases, fact sheets and position papers concerning the whaling issue to U.S. Government officials and the news media.

Thompson & Company, #4094 1001 G Street, N.W. Seventh Floor Washington, DC 20001

Mitsubishi Electronics America, Inc.

Registrant contacted U.S. Government officials to monitor developments in the Congress and the Administration pertaining to the trade bill, patents, the Canadian Free Trade Agreement, high technology legislation and general trade issues.

\$87,022.81 received prior to registration and \$85,947.44 for the six month period ending August 25, 1988.

\$148,208.62 for the 12 month period ending August 25, 1989.

\$264,546.06 for the 12 month period ending August 25, 1990.

\$177,844.77 for the 12 month period ending August 25, 1991.

Political Propaganda: None Reported

Suzuki of America Automotive Corporation (t89)

Registrant contacted members of Congress and officials of Treasury, Customs, and OMB concerning U.S. Customs consideration of new criteria for classification of trucks and cars, the status of National Highway Safety Administration initiatives, and general trade and auto issues.

Registrant provided JETRO with public relations assistance by offering advice on matters related to public opinion in the U.S. through published media sources, by commenting on American social behavior, employee relations, and by introducing the foreign principal to academic, business and government leaders.

\$10,000.00 received prior to registration on August 26, 1988.

\$33,267.92 for the 12 month period ending August 26, 1989.

\$30,558.08 for the 12 month period ending August 26, 1990.

\$29,303.49 for the 12 month period ending August 26, 1991.

Political Propaganda: None Reported

TKC International, Inc., #3075
 444 North Capitol Street, N.W.
 Suite 711
 Washington, DC 20001

International Public Relations Company, Ltd.

Registrant monitored, analyzed and reported on general trade problems affecting U.S.-Japan relations, wrote speeches on behalf of the foreign principal, and assisted the foreign principal in servicing its clients, Nippon Telephone and Telegraph, Hitachi and Toyota by tracking legislation concerning U.S. trade policy.

\$232,573.24 for the 12 month period ending December 13, 1988. \$258,896.27 for the 12 month period ending December 13, 1989. \$236,003.29 for the 12 month period ending December 13, 1990. \$223,105.74 for the 12 month period ending December 13, 1991. Kawasho Corporation

Registrant provided the foreign principal with written reports informing them of the policies and administrative activities within various agencies of the U.S. Government as they related to the Trust Territory of Palau. Registrant contacted agencies of the U.S. Government to discuss the above mentioned activity.

\$15,359.01 for the 12 month period ending December 13, 1991.

Political Propaganda: None Reported

The U.S.-Japan Dialogue of the Year 2001 Committee, #4039 (T88) 2600 Virginia Avenue, N.W. Suite 512 Washington, DC 20037

The Year 2001 Committee

Registrant arranged appointments for Japanese legislators to meet with U.S. Government officials to discuss U.S.-Japan relations; contacted U.S. Government officials to facilitate the establishment of a U.S.-Japan Interparliamentary Conference, and obtained information on a variety of issues relevant to U.S.-Japan relations.

\$216,150.00 for the ten month period ending July 31, 1988.

Registrant disseminated material relating to the establishment of a U.S.-Japan Interparliamentary Conference.

Verner, Liipfert, Bernhard, McPherson & Hand, Chartered, #3712 901 15th Street, N.W. Suite 700 Washington, DC 20005-2301

Consolidated Grain & Barge Company (t90)

Throughout the three year period, the registrant provided counsel to the foreign principal concerning maintenance of its authority to operate vessels in the coastwise trade.

No receipts for the 12 month period ending August 5, 1988.

\$42,182.99 for the 12 month period ending August 5, 1989.

\$6,299.51 for the 12 month period ending August 5, 1990.

Victor Atiyeh & Company, #4125 519 Southwest Park Suite 208 Portland, Oregon 97205

Fujitsu America, Inc.

Registrant provided advisory services to management in Hillsboro, Oregon and in Japan pertaining to U.S. personnel practices and strategy in regard to their contributions to enhance their U.S. community standing, and introduced representatives of the foreign principal (as Oregon employers) to congressional delegations.

\$12,500.00 received prior to registration and \$18,750.00 for the six month period ending October 22, 1988.

\$62,500.00 for the 12 month period ending October 22, 1989.

\$68,750.00 for the 12 month period ending October 22, 1990.

\$50,000.00 for the 12 month period ending October 22, 1991.

Political Propaganda: None Reported

Seiko Epson Corporation

Registrant provided advisory services to the foreign principal in regard to strategy in its marketing goals, recommended civic and charitable contributions to enhance its U.S. community standing and introduced representatives of the foreign principal (as Oregon employers) to congressional delegations and Oregon State officials.

\$15,000.00 received prior to registration and \$20,000.00 for the six month period ending October 22, 1988.

\$50,000.00 for the 12 month period ending October 22, 1989.

\$55,000.00 for the 12 month period ending October 22, 1990.

\$40,000.00 for the 12 month period ending October 22, 1991.

Political Propaganda: None Reported

Washington Policy and Analysis, #4211 (T91) 655 Fifteenth Street, N.W. Washington, DC 20005

Tohoku Electric Power Company (t90)

From 1989 through 1990 the registrant provided oral and written information to the foreign principal relating to trends and developments in U.S. federal energy policy.

\$132,500.00 for the six month period ending July 27, 1989.

\$191,250.00 for the 12 month period ending July 27, 1990.

Political Propaganda: None Reported

Tokyo Electric Power Company (t90)

In 1990 the registrant consulted, advised, and represented the foreign principal before U.S. administrative agencies concerning trade and legal issues arising in connection with trade between the U.S. and Japan.

Finances: None Reported

In 1990 the registrant disseminated technical reports and articles to public officials and government agencies concerning the matter referred to above.

Washington Resources & Strategy, Inc., #3989 (T91) 536 7th Street, S.E. Washington, DC 20003

Embassy of Japan

Registrant provided information to the Embassy on the democratic and political process in the United States through memoranda on topics of current interest.

\$5,500.00 for the 12 month period ending December 8, 1988.

\$4,522.00 for the 12 month period ending December 8, 1989.

\$11,500.00 for the 12 month period ending December 8, 1990.

\$3,000.00 for the six month period ending June 8, 1991.

Political Propaganda: None Reported

Weil, Gotshal & Manges, #3317 767 Fifth Avenue New York, New York 10153

Matsushita Electric Industrial Company, Ltd.

Registrant's activities included analyzing various international trade issues, including legislation to amend the U.S. antidumping law. Registrant also advised its principal with regard to the enactment and implementation of the Omnibus Trade and Competitiveness Act of 1988. \$152,404.60 for the 12 month period ending December 29, 1988. \$199.00 for the 12 month period ending December 29, 1989. No receipts for the 12 month period ending December 29, 1990. No receipts for the 12 month period ending December 29, 1991. Political Propaganda: None Reported

West Glen Communications, #4191 1430 Broadway New York, New York 10018

Japan Air Lines

The registrant distributed 16mm films and cassettes in order to promote travel to Japan.

\$6,934.31 for the ninety days ending November 23, 1988.

\$47,637.78 for the 12 month period ending November 23, 1989.

\$59,172.39 for the 12 month period ending November 23, 1990.

\$92,533.54 for the 12 month period ending November 23, 1991.

Political Propaganda: None Reported

Whitehouse Associates, #2190 d/b/a International Public Relations Company, Ltd. d/b/a Japan Steel Information Center 523 West Sixth Street Suite 804 Los Angeles, California 90014

Consulate General of Japan

Registrant conducted general counseling in public relations, contacted and responded to requests for information from news media and opinion leaders, planned and participated in seminars on Japan, edited speeches and other materials prepared by consular officials, assisted in plans for special events such as Japan Week in the consular district, and assisted news media representatives in their planning for visits to Japan.

\$18,722.81 for the 12 month period ending August 24, 1988. \$21,403.94 for the 12 month period ending August 24, 1989. \$25,861.06 for the 12 month period ending August 24, 1990. \$34,014.61 for the 12 month period ending August 24, 1991. Political Propaganda: None Reported

Japan Iron & Steel Exporters' Association (t89)

Registrant conducted seminars to communicate the status of the Japanese steel industry and its position on current issues, and responded to requests for information from news media, academia, businessmen and others.

\$60,741.26 for the 12 month period ending August 24, 1988.

\$39,968.32 for the 12 month period ending August 24, 1989.

In 1989, copies of printed speech text were distributed to opinion leaders in the steel industry and a news release about the speech was distributed to business news editors.

Wilbur F. Monroe Associates, Inc., #2888 (T90) 2101 Connecticut Avenue, N.W Suite 31 Washington, DC 20008

Bank of Japan, New York Representative Office

Registrant prepared reports on economic and financial topics, including changes in U.S. financial markets and regulation thereof, prospects for tax reform, the U.S. budget deficit, and bilateral trade and financial issues arising between the U.S. and Japan.

\$54,672.49 for the 12 month period ending October 20, 1988.

\$66,730.56 for the 12 month period ending October 20, 1989.

No receipts for the six month period ending April 20, 1990.

Political Propaganda: None Reported

Government of Japan

Registrant provided information and analyses of U.S. monetary and fiscal policy, developments in the U.S. financial markets and the U.S. external sector, and exchange rate and trade issues between the U.S. and Japan. Registrant also provided advice concerning particular legislative matters regarding these same subjects.

\$26,219.44 for the 12 month period ending October 20, 1988.

\$29,331.11 for the 12 month period ending October 20, 1989.

No receipts for the six month period ending April 20, 1990.

Political Propaganda: None Reported

The Industrial Bank of Japan, Ltd.

Registrant prepared reports on international and domestic economic and financial topics, such as the Third World debt problem, tax reform, U.S. trade and budget deficits, on-going changes in U.S. financial services system, proposed partnerships between financial institutions and various issues pertaining to the U.S. financial markets.

\$35,442.75 for the 12 month period ending October 20, 1988.

\$35,342.11 for the 12 month period ending October 20, 1989.

No receipts for the six month period ending April 20, 1990.

Political Propaganda: None Reported

New Japan Securities International, Inc. (t88)

Registrant prepared reports for the foreign principal analyzing the issues involved in the proposed partnership between financial institutions and regulatory and legislative developments affecting the U.S. financial services industry.

\$8,242.10 for the ten month period ending April 20, 1988.

Political Propaganda: None Reported

Nomura Research Institute

Registrant prepared reports regarding U.S. domestic and international economic issues of interest to the foreign principal. \$36,489.74 for the 12 month period ending October 20, 1988. \$39,041.05 for the 12 month period ending October 20, 1989.

No receipts for the six month period ending April 20, 1990.

Political Propaganda: None Reported

Wiley, Rein & Fielding, #4154 (T88) 1776 K Street, N.W. Washington, DC 20006

Japan Fisheries Association

Registrant attended congressional hearings regarding reauthorization of the Marine Mammal Protection Act (MMPA), helped prepare a written statement for submission in the record and contacted congressional staff and other government personnel involved in MMPA legislation regulating the Japanese fishing industry.

\$5,000.00 for the six month period ending December 22, 1988.

Political Propaganda: None Reported

Williams & Jensen, P.C., #3112 1101 Connecticut Avenue, N.W. Suite 500 Washington, DC 20036

Nippon Cargo Airlines Company, Ltd. (NCA)

Registrant represented the foreign principal before U.S. Government agencies and the Congress on matters related to the U.S.-Japanese bilateral aviation negotiations.

\$60,417.60 for the 12 month period ending December 13, 1988.

\$45,080.29 for the 12 month period ending December 13, 1989.

\$72,164.18 for the 12 month period ending December 13, 1990.

\$48,042.85 for the 12 month period ending December 13, 1991.

Political Propaganda: None Reported

Sodick, Inc. (t90)

In 1990 the registrant provided legal and related services on behalf of the foreign principal, including discussions with members and staff of the U.S. Congress and the Office of the U.S. Trade Representative, concerning strengthening export controls on wire cut electrical discharge machine tools.

\$94,626.71 for the 12 month period ending December 13, 1990.

Political Propaganda: None Reported

Willkie, Farr & Gallagher, #3765 3 Lafayette Center 1155 21st Street, N.W. #600 Washington, DC 20036-3302

Fuji Heavy Industries, Ltd.

From 1988 through 1989 the registrant advised the foreign principal of developments in connection with intergovernmental discussions and congressional activity relating to foreign trade zones and the automotive industry, and efforts to reduce Japanese VERs.

\$12,000.00 for the 12 month period ending December 26, 1988. \$51,654.60 for the 12 month period ending December 26, 1989. No receipts for the 12 month period ending December 26, 1990. No receipts for the 12 month period ending December 26, 1991. Political Propaganda: None Reported

Japan Galvanized Iron Sheet Exporters' Association

Registrant advised the foreign principal on U.S. international steel arrangements and any trade legislation impacting on the Japanese steel industry.

\$19,164.98 together with Japan Iron & Steel Exporters' Association and Japan Wire Products Exporters' Association for the 12 month period ending December 26, 1988.

\$94,500.00 together with Japan Iron & Steel Exporters' Association and Japan Wire Products Exporters' Association for the 12 month period ending December 26, 1989.

\$204,093.57 together with Japan Iron & Steel Exporters' Association and Japan Wire Products Exporters' Association for the 12 month period ending December 26, 1990.

\$195,272.17 together with Japan Iron & Steel Exporters' Association and Japan Wire Products Exporters' Association for the 12 month period ending December 26, 1991.

Political Propaganda: None Reported

Japan Iron & Steel Exporters' Association

Registrant advised the foreign principal on U.S. international steel arrangements and any trade legislation impacting on the Japanese steel industry.

\$19,164.98 together with Japan Galvanized Iron Sheet Exporters' Association and Japan Wire Products Exporters' Association for the 12 month period ending December 26, 1988.

\$94,500.00 together with Japan Galvanized Iron Sheet Exporters' Association and Japan Wire Products Exporters' Association for the 12 month period ending December 26, 1989. \$204,093.57 together with Japan Galvanized Iron Sheet Exporters' Association and Japan Wire Products Exporters' Association for the 12 month period ending December 26, 1990.

\$195,272.11 together with Japan Galvanized Iron Sheet Exporters' Association and Japan Wire Products Exporters' Association for the 12 month period ending December 26, 1991.

Political Propaganda: None Reported

Japan Wire Products Exporters' Association

Registrant advised the foreign principal on U.S. international steel arrangements and any trade legislation impacting on the Japanese steel industry.

\$19,164.98 together with Japan Iron & Steel Exporters' Association and Japan Galvanized Iron Sheet Exporters' Association for the 12 month period ending December 26, 1988.

\$94,500.00 together with Japan Iron & Steel Exporters' Association and Japan Galvanized Iron Sheet Exporters' Association for the 12 month period ending December 26, 1989.

\$204,093.57 together with Japan Iron & Steel Exporters' Association and Japan Galvanized Iron Sheet Exporters' Association for the 12 month period ending December 26, 1990.

\$195,272.11 together with Japan Iron & Steel Exporters' Association and Japan Galvanized Iron Sheet Exporters' Association for the 12 month period ending December 26, 1991.

Political Propaganda: None Reported

Yamaha Motor Company

Registrant reported developments in trade legislation, on pending legal proceedings, and developments concerning foreign trade zones. \$24,060.90 for the 12 month period ending December 26, 1988. \$159,705.00 for the 12 month period ending December 26, 1989. \$530,503.71 for the 12 month period ending December 26, 1990. \$105,409.47 for the 12 month period ending December 26, 1991. Political Propaganda: None Reported Fair Trade Center of Japan

Registrant provided advice and assistance in connection with the antidumping negotiations taking place within the context of the Uruguay Round of the General Agreement on Tariffs and Trade, including information on the positions of various signatories. \$104,812.00 for the six month period ending December 26, 1990. \$47,727.43 for the 12 month period ending December 26, 1991.

Political Propaganda: None Reported

Windels, Marx, Davies & Ives, #4014 (T89) 1701 Pennsylvania Avenue, N.W. Suite 940 Washington, DC 20006

Onkyo Corporation (t88)

Registrant contacted U.S. Government officials in connection with proposed U.S. legislative sanctions against Toshiba Corporation and its subsidiaries related to Toshiba Machine Co., Ltd.'s involvement in the export of high-technology equipment to the Soviet Union, and advocated against the imposition of the sanctions against the products manufactured by Onkyo Corporation.

\$455,422.50 for the 12 month period ending July 17, 1988.

\$133,351.04 for the six month period ending January 17, 1989.

Registrant prepared and disseminated to congressional aides and trade associations, the foreign principal's position on Section 313 of the National Defense Authorization Act.

JORDAN

Aspen Hill Enterprises, Ltd., #4158 815 Connecticut Avenue, N.W Suite 800 Washington, DC 20006

Hashemite Kingdom of Jordan

Registrant maintained contacts with U.S. Government officials, particularly in the Department of State, and private citizens to discuss the political and economic situation in Jordan in an effort to maintain and strengthen relations with the U.S.

\$120,000.00 for the 12 month period ending July 13, 1989.

\$240,000.00 for the 12 month period ending July 13, 1990.

\$120,305.12 for the 12 month period ending July 13, 1991.

In 1991 registrant lectured at universities to students/faculty on the political situation in the Middle East.

The Keating Group, Inc., #2478 40 East 49th Street 14th Floor New York, New York 10017

ALIA: The Royal Jordanian Airline

Registrant provided printing and distributing services on behalf of its principal.

\$31,090.22 for the 12 month period ending November 23, 1988.

\$360.64 for the 12 month period ending November 23, 1989.

No receipts for the 12 month period ending November 23, 1990.

No receipts for the six month period ending May 23, 1991.

Political Propaganda: None Reported

Lou Hammond & Associates, Inc., #3682 (T90) 39 East 51st Street New York, New York 10022

Royal Jordanian Airlines, Jordan Ministry of Tourism

To promote tourism to Jordan, registrant prepared newsletters and releases, and contacted the media.

741

\$58,305.88 for the 12 month period ending November 23, 1988. \$36,362.23 for the 12 month period ending November 23, 1989. \$13,135.62 for the 12 month period ending November 23, 1990. Political Propaganda: None Reported

Neill & Company, Inc., #3320 815 Connecticut Avenue, N.W. Suite 800 Washington, DC 20006

Hashemite Kingdom of Jordan (t90)

For the three year period the registrant contacted U.S. Government officials to encourage stronger relations between the U.S. and Jordan, and to support the FY 1989, 1990 and 1991 Foreign Assistance Authorization Bills and the Foreign Aid Appropriations Bills. Registrant also sought increased U.S. funding for Jordan's Development Plan for the West Bank and Gaza, and additional FMS financing for Jordan.

\$220,000.00 for the 12 month period ending July 5, 1988.

\$165,000.00 for the 12 month period ending July 5, 1989.

\$296,388.88 for the 17 month period ending December 5, 1990.

Political Propaganda: None Reported

Perry, Marilyn Edith, #2731 (T88) 211 East 70th Street New York, New York 10021

Ministry of Information of Jordan

Registrant distributed videotapes of an interview with the Crown Prince of Jordan and a documentary film.

Finances: None Reported

KENYA

Black, Manafort, Stone & Kelly Public Affairs Company, #3600 211 North Union Street Suite 300 Alexandria, Virginia 22314

The Government of Kenya (t91)

The registrant provided information on executive and legislative branch activities affecting Kenya, briefed U.S. officials on issues pertaining to and affecting Kenya, and provided strategic advice to Kenya regarding relations with the U.S. Government, the media, private business, and international organizations.

\$603,885.51 for the seven month period ending December 14, 1989.

\$798,141.60 for the 12 month period ending December 14, 1990.

No receipts for the three month period ending March 31, 1991.

The registrant disseminated material regarding the matters referred to above.

The Klinger Group, #4004 (T88) 18653 Ventura Boulevard Suite 390 Tarzana, California 91356

Kenya Tourist Board

Registrant arranged press interviews for a Kenyan official visiting the U.S.

\$2,500.00 for the six month period ending January 7, 1988.

Political Propaganda: None Reported

Neill & Company, Inc., #3320 815 Connecticut Avenue, N.W. Suite 800 Washington, DC 20006

Government of Kenya

Registrant contacted U.S. Government officials in an effort to gain support for the FY 1989, 1990 and 1991 Foreign Assistance Authorization Bills and Foreign Aid Appropriations Bills, and for regulations implementing the FMS debt reform program. \$172,541.54 for the 12 month period ending July 5, 1988. \$298,748.08 for the 12 month period ending July 5, 1989. \$426,140.38 for the 12 month period ending July 5, 1990. \$190,180.00 for the 12 month period ending July 5, 1991. Political Propaganda: None Reported

Tea Council of the U.S.A., Inc., #1853 230 Park Avenue New York, New York 10169

The Tea Board of Kenya

The Tea Council's objective was to increase tea consumption in the U.S. without regard to brand or country of origin. Its publicity program consisted of food photographs and releases, booklets, radio and television interviews.

\$69,603.75 for the 12 month period ending December 31, 1988. \$17,482.25 for the 12 month period ending December 31, 1989. \$87,853.00 for the 12 month period ending December 31, 1990. \$146,193.50 for the 12 month period ending December 31, 1991. Political Propaganda: None Reported

KIRIBATI

Davis, William Jackson, #3448 (T88) 2309 Empire Grade Santa Cruz, California 95060 Republic of Kiribati Activities: None Reported Finances: None Reported Political Propaganda: None Reported AEA Washington, Ltd., #4307 905 16th Street, N.W. Washington, DC 20006

Korean Overseas Information Services

Registrant provided the foreign principal with advice and guidance relating to U.S. press coverage of the October 1989 and the June 1990 visits to the United States of the President of the Republic of Korea. Registrant further provided the foreign principal with analysis and counseling on issues relating to U.S.-Korea relations and assisted in editing the foreign principal's press releases and other publications, and monitoring press coverage of Korea-related issues.

\$250,000.00 for the 12 month period ending October 31, 1990. \$565,249.52 for the 12 month period ending October 31, 1991.

Political Propaganda: None Reported

Anderson & Pendleton, C.A., #2696 1000 Connecticut Avenue, N.W. Suite 1200 Washington, DC 20036

Embassy of Korea (t88)

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

Armstrong, Rodney E., #2724 (T90) d/b/a Armstrong, Byrd & Associates 1730 M Street, N.W. Suite 808 Washington, DC 20036

Korea Deep Sea Fisheries Association

Registrant maintained contacts with the State Department's Office of Fisheries, the National Oceanic and Atmospheric Administration, and congressional representatives in an effort to maintain a favorable regulatory climate for the ongoing U.S.-Republic of Korea "joint venture" fisheries operations in the U.S. Exclusive Economic Zone. \$367,000.00 for the 12 month period ending October 8, 1988. \$122,833.49 for the 12 month period ending October 8, 1989. \$103,217.00 for the 12 month period ending October 31, 1990. Political Propaganda: None Reported

Arnold & Porter, #1750 1200 New Hampshire Ave., N.W. Washington, DC 20036

Hyundai Motor Company (t90)

Registrant rendered advice on U.S. laws, regulations, and policies concerning taxation, general corporate law, international trade, and affiliation issues.

\$65,979.68 for the seven month period ending August 14, 1990.

Political Propaganda: None Reported

Korea Foreign Trade Association (Formerly Korean Traders Association) (t90)

The registrant rendered advice on U.S. laws, regulations and policies and proposed legislation concerning international trade, trade developments, and economic matters.

\$384,030.47 for the 12 month period ending December 4, 1988.

\$213,861.41 for the 12 month period ending December 4, 1989.

\$191,023.19 for the 12 month period ending December 4, 1990.

Political Propaganda: None Reported

Samsung Group (t88)

The registrant rendered advice on U.S. trade developments and provided assistance in connection with visits and meetings in the U.S. by officials of the foreign principal with U.S. Government officials and the press.

\$2,009.89 for the four month period ending June 4, 1988.

APCO Associates, #3597 (T91) Three Lafayette Centre 1155 21st Street, N.W. #1000 Washington, DC 20036

Hyundai Motor Company

On behalf of the foreign principal, the registrant assisted Arnold & Porter and arranged a breakfast and a luncheon meeting with various members of Congress, U.S. Government officials, business representatives, and academicians with respect to trade, foreign policy, and macroeconomic issues.

\$23,579.25 for the ten month period ending December 20, 1990.

No receipts for the six month period ending June 20, 1991.

Political Propaganda: None Reported

Korean Foreign Trade Association (formerly Korean Traders Association) (t90)

The registrant assisted Arnold & Porter in monitoring trade legislation and changes in U.S. trade policy as they relate to Korea.

\$6,916.05 for the 12 month period ending December 20, 1988.

\$7,945.46 for the 12 month period ending December 20, 1989.

\$4,003.33 for the eight month period ending August 14, 1990.

Political Propaganda: None Reported

Samsung Group (t88)

Activities: None Reported

\$18,201.63 for the four month period ending June 30, 1988.

Political Propaganda: None Reported

Bergner, Boyette & Bockorny, Inc., #3801
 (formerly: Berman, Bergner & Boyette, Inc.)
 1016 16th Street, N.W.
 Suite 700
 Washington, DC 20036
 Government of the Republic of Korea (t88)

Registrant monitored legislation of interest to the foreign principal, and assisted the Embassy in attempting to schedule meetings for Korean leaders with members of Congress, contacted U.S. Government officials to discuss the resolution relating to Korean Airlines 858 and North Korean terrorism, and U.S.-Korean relations.

\$58,500.00 for the 12 month period ending September 20, 1988.

Registrant disseminated to a public official a draft resolution regarding KAL flight 858.

Capital International Information Services, Inc., #4472 2000 Pennsylvania Avenue, N.W. Suite 5500 Washington, DC 20006

Korea Shipbuilders' Association

Registrant rendered advice to the foreign principal on U.S. laws, regulations and policies concerning international trade matters. Registrant represented the principal in antidumping and countervailing duty proceedings before the U.S. Department of Commerce and the U.S. Court of International Trade, concerning imports of steel from Korea.

Finances: None Reported

Political Propaganda: None Reported

Korean Iron & Steel Association

Registrant rendered advice to the foreign principal on U.S. laws, regulations and policies concerning international trade matters. Registrant represented the principal in antidumping and countervailing duty proceedings before the U.S. Department of Commerce and the U.S. Court of International Trade, concerning imports of steel from Korea.

\$29,897.80 for the six month period ending August 31, 1991.

Political Propaganda: None Reported

Crowell & Moring International, L. P., #3988 1001 Pennsylvania Avenue, N.W. Suite 1275 Washington, DC 20004-2505

Korean Foreign Trade Association

Registrant advised the foreign principal on general trade matters and on trade related developments in the U.S. \$15,095.35 for the eight month period ending November 28, 1988. \$63,129.18 for the 12 month period ending November 28, 1989. \$85,696.03 for the 12 month period ending November 28, 1990. \$72,653.85 for the 12 month period ending November 28, 1991. Political Propaganda: None Reported

Samsung Electronics Company, Ltd. (t91)

Registrant assisted the foreign principal in responding to the antidumping investigation on small business telephone systems currently being conducted by the Department of Commerce and the International Trade Commission. Registrant provided advice and analysis regarding this investigation, and assisted in the preparation of submissions to the DOC and the ITC. Registrant met with DOC officials on behalf of the principal. In 1991, registrant assisted the foreign principal regarding the order on small business telephone systems. Registrant provided advice and analysis regarding this case.

\$235,774.36 for the 12 month period ending November 28, 1989. \$192,533.23 for the 12 month period ending November 28, 1990. \$8,098.57 for the six month period ending May 28, 1991. Political Propaganda: None Reported

Daniel J. Edelman, Inc., #3634 1420 K Street, N.W. 10th Floor Washington, DC 20005

Korean Foreign Trade Association (t88)

Registrant arranged news conferences and media interviews for representatives of the foreign principal in connection with the foreign principal's April 1988 buying mission to the United States directed toward the purchase of U.S. machinery, and provided public relations advice to the foreign principal with respect to said news conferences and media interviews.

\$30,000.00 for the three month period ending July 31, 1988.

Registrant disseminated written materials concerning the Korean Trade Mission to the U.S. and the Korea-U.S. trade relationship.

Korean Foreign Trade Association (t89)

Registrant arranged news conferences and media interviews for representatives of the foreign principal in connection with the foreign principal's March and April 1989 trade mission to the United States directed toward the purchase of U.S. products, and provided public relations advice to the foreign principal with respect to said news conferences and media interviews.

\$39,990.00 for the four month period ending July 31, 1989.

Registrant disseminated news releases to the media concerning the Korean trade mission to the U.S.

Ehrig & Associates, Inc., #2603 Fourth & Vine Building 8th Floor Seattle, Washington 98121

Korea National Tourism Corporation

Registrant performed promotional services and distributed various materials to promote tourist travel to Korea.

\$12,000.00 for the 12 month period ending September 2, 1988.

\$14,400.00 for the 12 month period ending September 2, 1989.

\$14,400.00 for the 12 month period ending September 2, 1990.

\$14,400.00 for the 12 month period ending September 2, 1991.

Political Propaganda: None Reported

Fleishman-Hillard, Inc., #3774 200 North Broadway St. Louis, Missouri 63102

Korea Foreign Trade Association (t90)

The registrant arranged interviews in various U.S. cities for the leader and co-leader of the goodwill buying mission to the U.S., prepared media kits that the registrant disseminated to the news media, and prepared taped radio actualities that were mailed to top radio stations in various U.S. cities.

\$27,390.00 for the four month period ending September 30, 1990.

The registrant disseminated media kits to the news media in order to promote the Association's goodwill buying mission to the U.S. The registrant also prepared taped radio actualities that were mailed to radio stations in certain market areas. Korea Foreign Trade Association

Activities: None Reported

No receipts for the four month period ending September 30, 1991.

Political Propaganda: None Reported

Nara Advertising, Inc. (t90) Activities: None Reported Finances: None Reported Political Propaganda: None Reported

Gene Moos & Associates, #4331 (T90) 1000 16th Street, N.W. Suite 702 Washington, DC 20036

Korea Soybean Processors Association (KSPA)

Registrant provided the foreign principal with information regarding the production, processing and marketing of soybeans and soybean products as published by the USDA, and contacted officials of the U.S. Government to communicate the foreign principal's concerns regarding U.S. trade policy actions which would limit the KSPA access to the U.S. soybean market.

\$59,988.00 for the 12 month period ending December 31, 1990.

Registrant disseminated to members of Congress information regarding the soybean marketing situation in the Republic of Korea.

Global U.S.A., Inc., #3489 2121 K Street, N.W. Suite 650 Washington, DC 20037

Association of Foreign Trading Agents of Korea (t90)

Registrant assisted with the organization of a reception in Washington, DC, including developing an invitation list of U.S. industry associations, in connection with the foreign principal's March - April buying mission to the United States.

\$12,000.00 for the six month period ending June 24, 1990.

Registrant assisted with the editing, production, and dissemination of press kits to members of the media and state and local officials in connection with the foreign principal's buying mission to the United States.

Hyundai (Motor America)

Registrant contacted U.S. Government officials regarding Korea-U.S. trade issues, monitored trade legislation and prepared reports for the foreign principal on issues relating to the U.S. automobile market, automobile imports, Canadian Free Trade Agreement, and Korean-U.S. trade issues.

\$68,350.10 for the 12 month period ending December 24, 1988.

\$68,350.10 for the 12 month period ending December 24, 1989.

\$254,411.60 for the 12 month period ending December 24, 1990.

\$251,964.53 for the 12 month period ending December 24, 1991.

Political Propaganda: None Reported

Korea Foreign Trade Association (t88)

Registrant contacted U.S. Government officials in connection with the foreign principal's buying mission, coordinated logistical efforts with state organizers to arrange U.S. companies participation at seminars and business meetings, prepared background reports on U.S.-Korean trade relations and the Omnibus trade bill, drafted speeches, and arranged executive branch and legislative branch meetings.

\$59,980.00 for the four month period ending June 24, 1988.

Political Propaganda: None Reported

Korea Society for the Advancement of Machine Industry (t90)

Registrant assisted in the development of city-by-city media lists, assisted with the editing, production, and dissemination of press kits, and assisted in the production of a follow-up report in connection with the foreign principal's January - February buying mission to the United States.

\$12,000.00 for the six month period ending June 24, 1990.

Registrant disseminated press kits to the media and state and local officials in eight U.S. cities in connection with the foreign principal's buying mission to the United States.

Ha, Jong Sun, #4087 (T89) Hyundai Motor Company 140-2 Ke-Dong, Jongru-Ku Seoul 110, Korea

Hyundai Motor Company

Registrant provided legal advice and government affairs services to the foreign principal, including monitoring executive, regulatory and legislative developments on U.S.-Korea bilateral trade issues and meeting with U.S. Government officials to monitor developments regarding U.S.-Korean trade issues.

\$3,988.39 for the six month period ending August 2, 1988 for services rendered to the foreign principal in the U.S.

\$8,958.03 for the 12 month period ending August 2, 1989 for services rendered to the foreign principal in the U.S.

Political Propaganda: None Reported

Hamel & Park, #3955 (T88) 888 16th Street, N.W. Washington, DC 20006

Korean Air Lines

Registrant merged with Hopkins & Sutter, Registration No. 4101. No activities reported for the ten month period ending July 1, 1988.

Finances: None Reported

Political Propaganda: None Reported

Hendricks, Marshall L., #2848 (T89) Post Office Box 30070 Bethesda, Maryland 20814

Daehankyoyuk Life Insurance Company

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

Hess, Clyde Gardner, #3097 (T88) Korean Information Service 2320 Massachusetts Ave., N.W. Washington, DC 20008

Embassy of the Republic of Korea

Registrant prepared press releases, wrote speeches and letters, assisted in the preparation of a monthly newsletter and provided counsel on the conduct of Embassy public affairs.

\$35,000.00 for the ten month period ending July 31, 1988.

Political Propaganda: None Reported

Hill and Knowlton, Inc., #3301 Washington Harbour 901 31st Street, N.W. Washington, DC 20007

Electronics Industries Association of Korea (t90)

Registrant contacted officials and staff members of the Department of Commerce regarding U.S.-Korea trade relations. Registrant also contacted congressional staff members and U.S. Trade Representative officials regarding the foregoing.

\$73,980.00 for the 12 month period ending November 10, 1988.

\$146,750.00 for the 12 month period ending November 10, 1989.

Registrant disseminated EIAK Quarterly as well as press kits with regard to "The 1987 Korean Electronics Industry Trade Mission to the United States - June 27 - July 11."

Korean Foreign Traders Association (t90)

On behalf of its principal, the registrant researched and prepared a report regarding Korea's exchange rate policy and contacted the U.S. Treasury Department in connection therewith.

\$42,513.01 for the 12 month period ending November 10, 1990.

Political Propaganda: None Reported

Ministry for Trade and Industry, Republic of Korea (t90)

Activities: None Reported

Finances: None Reported

Hogan & Hartson, #2244 555 13th Street, N.W. Columbia Square Washington, DC 20004-1109

Korea Foreign Trade Association (t91)

Registrant arranged a meeting with an official of the Department of Agriculture and officials of the foreign principal. Registrant also prepared memoranda regarding international trade issues and the status of the GATT.

\$30,310.35 for the 12 month period ending August 18, 1991.

Registrant prepared and delivered a letter-to-the-editor to <u>The Washington Post</u>, which disagreed with some of the arguments presented in a <u>Post</u> article entitled "South Korea Wages War Over Imports."

Korean Soybean Processors Association

Registrant rendered advice on U.S. laws, regulations and policies concerning the U.S. response to Korean agricultural policies, and sent a letter on behalf of the foreign principal to an official of the Department of Agriculture regarding Korean soybean meal and oil imports.

\$88,460.24 for the 12 month period ending August 18, 1990.

\$66,174.37 for the 12 month period ending August 18, 1991.

Political Propaganda: None Reported

Hopkins & Sutter, #4101 (T89) Three First National Plaza Chicago, Illinois 60602

Korean Air Lines

Korean Air Lines was a foreign principal of Hamel & Park, #3955, at the time of its merger with Hopkins & Sutter on July 1, 1988. The registrant performed no activities on behalf of the foreign principal.

Finances: None Reported

Hyundai, Washington Office, #4088 1850 M Street, N.W. Suite 840 Washington, DC 20036

Hyundai Business Group; Hyundai Motor Company

Registrant monitored executive, legislative, and regulatory developments on international trade, automotive and other issues affecting the foreign principal and met with U.S. Government officials to discuss environmental issues, transportation issues, trade legislation, U.S.-Korean trade issues, and foreign policy. \$120,622.39 for the six month period ending August 2, 1988. \$370,785.19 for the 12 month period ending August 2, 1989. \$329,172.81 for the 12 month period ending August 2, 1990. \$374,043.66 for the 12 month period ending August 2, 1991.

Political Propaganda: None Reported

International Business & Economic Research Corporation, #2944
2121 K Street, N.W.
Suite 700
Washington, DC 20037

Korea Iron & Steel Association (t89)

The registrant assisted in the preparation of a study setting forth Korea Iron and Steel Association's position on the possible extension of the VRAs, the United States program of limiting steel imports from Korea and other countries.

Finances: None Reported

The registrant disseminated a document entitled "VRAs and Steel: Free Trade or Protection" to U.S. Government officials, legislators, newspapers and editors on behalf of the foreign principal.

International Trade & Development Agency, Inc., #3690 2111 Jefferson Davis Highway Arlington, VA 22202

Republic of South Korea

Registrant advised the foreign principal on pending and existing trade legislation involving South Korea.

\$39,000.00 for the 12 month period ending December 13, 1988. \$39,000.00 for the 12 month period ending December 13, 1989. \$64,500.00 for the 12 month period ending December 13, 1990. \$85,000.00 for the 12 month period ending December 13, 1991. Political Propaganda: None Reported

Korea Economic Institute of America, #3327 1030 15th Street, N.W. Suite 662 Washington, DC 20005

Korea Development Institute (t89)

In 1988 and 1989 the registrant engaged in information activities to promote friendly economic relations between Korea and the U.S. and to expand bilateral trade and investment. Activities involved contacts with Government officials and representatives of private industry.

\$467,776.80 for the 12 month period ending August 1, 1988.

\$583,127.98 for the 16 month period ending December 31, 1989.

Registrant published and circulated bulletins entitled "Korea's Economy" and "FYI", and "KDI Quarterly Economic Outlook."

Korea Economic Institute for International Economic Policy

Registrant engaged in information activities to promote friendly economic relations between Korea and the U.S. and to expand bilateral trade and investment. Activities involved contacts with Government officials and representatives of private industry.

\$657,531.87 for the seven month period ending August 1, 1990.

\$629,515.95 for the 12 month period ending August 1, 1991.

Registrant published and circulated bulletins entitled "Korea's Economy," "FYI," "KDI Quarterly Economic Outlook," "Korea-U.S. Economic Relationship" and "Korea Economic Update KEI."

Korea Foreign Trade Association, Inc., #2686 460 Park Avenue Room 600 New York, New York 10022 Korea Foreign Trade Association Registrant promoted trade and commerce between the U.S. and Korea by providing information regarding the import and export of goods, and by assisting officials and businessmen of both countries.

\$117,253.00 for the 12 month period ending November 1, 1988. \$149,960.00 for the 12 month period ending November 1, 1989. \$152,680.00 for the 12 month period ending November 1, 1990. \$201,061.00 for the 12 month period ending November 1, 1991. Political Propaganda: None Reported

Korea Foreign Trade Association, Washington Office, #3636 1800 K Street, N.W. Suite 700 Washington, DC 20006

Korean Traders' Association

Registrant promoted trade and commerce between the U.S. and Korea by collecting information on U.S. and world trading procedures and market trends, conducting research and surveys of U.S. economic and trade systems, and meeting with U.S. officials to obtain information with respect to U.S. and international trade policy.

\$897,034.38 for the 12 month period ending December 31, 1988. \$1,000,896.83 for the 12 month period ending December 31, 1989. \$1,164,937.14 for the 12 month period ending December 31, 1990. \$1,415,000.00 for the 12 month period ending December 31, 1991. Political Propaganda: None Reported

Korea National Tourism Corporation, #3069 205 North Michigan Avenue Suite 2212 Chicago, Illinois 60601

Korean National Tourism Corporation

Registrant engaged in activities to promote tourism to Korea, such as distributing brochures and participating in travel trade shows. \$333,966.76 for the 12 month period ending November 23, 1988. \$462,927.28 for the 12 month period ending November 23, 1989. \$501,048.04 for the 12 month period ending November 23, 1990. \$558,442.03 for the 12 month period ending November 23, 1991. Political Propaganda: None Reported

Korea National Tourism Corporation, #2544 3435 Wilshire Boulevard Suite 350 Los Angeles, California 90010

Korea National Tourism Corporation

Registrant promoted tourism to Korea through participating in travel trade shows and tourism seminars.

\$422,783.57 for the 12 month period ending October 25, 1988.

\$565,182.10 for the 12 month period ending October 25, 1989.

\$813,226.30 for the 12 month period ending October 25, 1990.

\$1,335,711.04 for the 12 month period ending October 25, 1991.

Political Propaganda: None Reported

Korea National Tourism Corporation, #2614 Two Executive Drive 7th Floor Fort Lee, New Jersey 07024

Korea National Tourism Corporation

Registrant promoted tourism to Korea by mailing and distributing brochures to travel trade representatives and the general public, and participating in meetings of international tourism organizations, travel trade shows and tourism presentations.

\$452,596.00 for the 12 month period ending October 1, 1988. \$515,839.19 for the 12 month period ending October 1, 1989. \$528,428.91 for the 12 month period ending October 1, 1990. \$536,309.75 for the 12 month period ending October 1, 1991. Political Propaganda: None Reported

760

Korea Trade Center, Chicago, #2648 111 East Wacker Drive Suite 519 Chicago, Illinois 60601

Korea Trade Promotion Corporation

Registrant provided information and assistance to Korean businessmen visiting the mid-western U.S. and introduced them to buyers or suppliers, participated in various trade shows, and conducted market research for the head office in Seoul regarding Korean exports and imports. Registrant also responded to trade inquiries from U.S. businessmen, and assisted both U.S. and Korean traders by locating suitable import/export partners.

\$603,758.00 for the 12 month period ending December 31, 1988. \$747,412.00 for the 12 month period ending December 31, 1989. \$614,632.00 for the 12 month period ending December 31, 1990. \$1,298,637.00 for the 12 month period ending December 31, 1991. Political Propaganda: None Reported

Korea Trade Center, Dallas, #2652 World Trade Center 2050 Stemmons Freeway #147 Dallas, Texas 75258-0023

Korea Trade Promotion Corporation

Registrant assisted importers and exporters in identifying sources and markets for their goods, circulated Korean trade periodicals in the U.S., maintained an export sample display, and researched market conditions for Korean businesses.

\$300,782.24 for the 12 month period ending July 16, 1988. \$263,186.82 for the 12 month period ending July 16, 1989. \$332,573.62 for the 12 month period ending July 16, 1990. \$336,570.67 for the 12 month period ending July 16, 1991. Political Propaganda: None Reported Korea Trade Center, Los Angeles, #2646 4801 Wilshire Boulevard Suite 230 Los Angeles, California 90010

Korea Trade Promotion Corporation

Registrant provided Korean businessmen with information on buyers and sellers in the U.S., provided American businessmen with information on buyers and sellers in Korea, arranged meetings between visiting Korean businessmen and local American businessmen, researched economic update reports for the head offices in Korea, and participated in trade shows.

\$906,733.00 for the 12 month period ending December 31, 1988. \$862,939.01 for the 12 month period ending December 31, 1989. \$3,042,461.49 for the 12 month period ending December 31, 1990. \$954,250.17 for the 12 month period ending December 31, 1991. Political Propaganda: None Reported

Korea Trade Center, Miami, #2758 One Biscayne Boulevard Suite 1620 Miami, Florida 33131

Korea Trade Promotion Corporation

Registrant contacted U.S. traders on behalf of Korean importers and exporters, conducted market research, and provided information on trading with Korea.

\$215,525.59 for the 12 month period ending August 28, 1988. \$213,474.30 for the 12 month period ending August 28, 1989. \$225,966.80 for the 12 month period ending August 28, 1990. \$241,240.00 for the 12 month period ending August 28, 1991. Political Propaganda: None Reported

Korea Trade Promotion Center, New York, #1619 460 Park Avenue Suite 402 New York, New York 10022

Korean Trade Promotion Corporation

Registrant promoted two-way trade between the U.S. and Korea by providing information about Korean export and import commodities, conducting market surveys and organizing participation in various U.S. trade shows.

\$1,363,835.51 for the 12 month period ending October 17, 1988. \$1,427,610.68 for the 12 month period ending October 17, 1989. \$1,278,283.42 for the 12 month period ending October 17, 1990. \$2,188,193.29 for the 12 month period ending October 17, 1991.

Registrant distributed various publications on the Korean market, economy and trade.

Korean Television Enterprises, Ltd., #3792 625 South Kingsley Drive Los Angeles, California 90005

KBS Enterprises, Ltd.

Registrant broadcast Korean language television programs using air time purchased from a local television station, leased Korean language television programs to Korean companies and individuals in the U.S. who would arrange to broadcast such programs to Korean residents in their area through a local television or cable station, sold video tapes of dramas and other programs produced in the Republic of Korea to Korean companies and individuals in the U.S., and produced Korean language television programs for the Korean communities in the U.S.

\$2,808,214.58 received from program sales, video royalty and television advertising sales for the 12 month period ending September 11, 1988.

\$3,607,180.39 received from program sales, video royalty and television advertising sales for the 12 month period ending September 11, 1989.

\$4,750,805.04 received from program sales, video royalty and television advertising sales for the 12 month period ending September 11, 1990.

\$4,961,948.87 received from program sales, video royalty and television advertising sales for the 12 month period ending September 11, 1991.

Registrant broadcast, and made available to other Korean language broadcasting companies, KBS programs for the purpose of enhancing Korean patriotism among Korean residents in the U.S. and supplying Korean language programs to them. Manchester Associates, Ltd., #3046 1707 L Street, N.W. Suite 725 Washington, DC 20036 Korean Traders' Association (t88) Registrant advised the foreign principal on general aspects of U.S. trade policy including GSP, and contacted U.S. Government officials regarding their perception of Korean trade performance. \$45,576.93 for the 12 month period ending August 9, 1988. Political Propaganda: None Reported

Manchester Trade, #4149 1155 15th Street, N.W. Suite 302 Washington, DC 20005

Electronic Industries Association of Korea

Registrant provided information on aspects of U.S. trade policy of interest to the foreign principal and sought information on the perception of U.S. Government officials of Korea's trade performance in connection with the electronics industry.

\$69,990.00 for the nine month period ending December 31, 1990.

\$52,000.00 for the 12 month period ending December 31, 1991.

Political Propaganda: None Reported

Korean Foreign Trade Association (t91)

Registrant provided information on aspects of U.S. trade policy of interest to the foreign principal and sought information on the perception of U.S. Government officials of Korea's trade performance.

\$21,446.00 for the six month period ending December 31, 1988.

\$75,362.00 for the 12 month period ending December 31, 1989.

\$66,030.00 for the 12 month period ending December 31, 1990.

\$51,600.00 for the 12 month period ending December 31, 1991.

Marsteller, Inc., #2469 1850 M Street, N.W. Suite 900 Washington, DC 20036 Seoul Olympic Organizing Committee (t88) The registrant conducted a public relations campaign for the foreign principal, which included disseminating press releases, organizing informational meetings and advising the principal on relationships with the media. \$1,266,250.00 for the 12 month period ending October 23, 1988. Political Propaganda: None Reported Modern Talking Picture Service, Inc., #1803 5000 Park Street, North St. Petersburg, Florida 33709 Korean Cultural Service (t88) Registrant promoted and distributed films on behalf of the foreign principal. \$1,555.37 for the six month period ending April 19, 1988. Political Propaganda: None Reported Korea National Tourism Corporation Activities: None Reported Finances: None Reported Political Propaganda: None Reported Mudge, Rose, Guthrie, Alexander & Ferdon, #3200 2121 K Street, N.W. Suite 700 Washington, DC 20037 Korea Iron & Steel Association (KOSA) (t91)

Registrant represented the foreign principal before U.S. Government agencies, prepared studies, and met with various private sector groups and government officials regarding Voluntary Restraint Agreements. Registrant monitored and reported to the principal on legislative and administrative developments affecting the importation of steel into the U.S. \$273,077.82 for the 12 month period ending August 18, 1989.

\$389,781.10 for the 12 month period ending August 18, 1990.

\$149,015.14 for the 12 month period ending August 18, 1991.

In 1989 registrant disseminated letters to the media and public officials regarding the matter referred to above. In 1991 registrant disseminated materials regarding the International Steel Consensus.

Korea Ship Builders' Association (KSA) (91)

In 1990 registrant advised the foreign principal with regard to the on-going multilateral shipbuilding negotiations. Registrant also monitored developments related to the negotiations. In 1991 registrant represented the foreign principal by monitoring and reporting developments in the international negotiations concerning the OECD shipbuilding agreement.

No receipts for the three month period ending August 18, 1990.

\$67,590.17 for the 12 month period ending August 18, 1991.

In 1990 registrant disseminated written materials related to the matter referred to above.

Murphy & Demory, Ltd., #4095 2300 N Street, N.W. Suite 725 Washington, DC 20037

Korea Tacoma Marine Trade Corporation (t90)

In 1988 the registrant advised the foreign principal on government relations aspects of the firm's policies and problems, and aided in the development and implementation of a program designed to achieve the strategic objectives of the firm and other related matters. In 1989 the registrant performed research and directed informational inquiries to appropriate U.S. Government agencies and foreign affairs organizations with respect to U.S./Korea relations.

No receipts for the six month period ending September 3, 1988.

\$81,217.51 for the 12 month period ending September 3, 1989.

\$20,000.00 for the 12 month period ending September 3, 1990.

Samsung Group (t89)

In 1989 the registrant performed research and directed informational inquiries to appropriate government organizations and foreign affairs organizations on U.S/Korean relations.

\$9,500.00 for the six month period ending September 3, 1989.

Political Propaganda: None Reported

Neill and Company, Inc., #3320 815 Connecticut Avenue, N.W., Suite 800 Washington, DC 20006

Korea Foreign Trade Association

Registrant agreed to assist the foreign principal in scheduling appointments for a trade delegation from the Republic of Korea to Washington, DC.

No receipts for the one month period ending July 5, 1991.

Political Propaganda: None Reported

Nieburg, Patrick E., #4378 (T91) Korean Information Office c/o Korean Embassy 2329 Massachusetts Avenue, N.W. Washington, DC 20008

Korean Information Office

Registrant acted as public relations counsel to the foreign principal, advising on procedures and techniques of public diplomacy appropriate for the U.S., and attempting to interpret American society and to predict U.S. reaction to statements and potential courses of action of the foreign principal.

\$18,000.00 for the six month period ending November 30, 1990.

\$37,500.00 for the 13 month period ending December 31, 1991.

Political Propaganda: None Reported

North American Precis Syndicate, #2836 201 East 42nd Street New York, New York 10017

Korea National Tourism Corporation (t90)

In 1990 the registrant prepared and distributed news releases to newspapers, radio, and television stations on behalf of the foreign principal.

\$28,050.00 for the 12 month period ending October 12, 1990.

In 1990 the registrant disseminated news releases on behalf of the foreign principal.

Korea National Tourism Corporation (t91)

Registrant prepared and distributed news releases to newspapers, radio and television stations throughout the U.S. on behalf of the foreign principal.

\$45,500.00 for the 12 month period ending October 12, 1991.

Political Propaganda: None Reported

Oppenheimer, Wolff & Donnelly, #3485 1020 - 19th Street, N.W. Suite 400 Washington, DC 20036

Korea Footwear Exporters' Association (t90)

Registrant reported to the foreign principal on legislation and other developments affecting Korean footwear exports to the U.S., and prospects for trade actions against footwear by the Bush administration.

\$45,000.00 for the 12 month period ending December 16, 1988.

\$30,000.00 for the 12 month period ending December 16, 1989.

\$15,105.00 for the 12 month period ending December 16, 1990.

Political Propaganda: None Reported

Pan-Asia Media, Inc., #4089 (T88) 1756 - 6th Street Manhattan Beach, California 90266

Korea Foreign Book Publishing Council

Registrant agreed to meet with copyright holders and their representatives to submit proposals, negotiate and finalize terms, facilitate documentation and implementation of licensing agreements, and advise U.S. officials concerning activities to effect compliance with those laws.

Finances: None Reported

Political Propaganda: None Reported

Paul, Weiss, Rifkind, Wharton & Garrison, #3647 1285 Avenue of the Americas New York, New York 10019

Hyundai Heavy Industries Company, Ltd. (t89)

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

Samsung Ship Building & Heavy Industries Company, Ltd. (t88)

Registrant assisted the foreign principal in connection with a dispute with the U.S. Customs Service concerning the "country of origin" of fabricated structural steel products exported from Korea to the U.S.

\$37,118.98 for the 12 month period ending August 4, 1988.

Political Propaganda: None Reported

Pillsbury, Madison & Sutro, #4212 1667 K Street, N.W. Suite 1100 Washington, DC 20006

Korea Foreign Trade Association (t91)

Registrant monitored and reported on issues affecting U.S.-Republic of Korea trade, provided advice on general trade matters and analysis, and suggested strategy regarding U.S.-R.O.K. trade issues.

\$33,841.73 for the six month period ending July 27, 1989.

\$172,410.41 for the 12 month period ending July 27, 1990.

\$172,996.70 for the 12 month period ending July 27, 1991.

Political Propaganda: None Reported

Reid & Priest, #4223 701 Pennsylvania Avenue, N.W. Washington, DC 20004

Korean Footwear Exporters' Association

Registrant provided legal counsel to the foreign principal, reported U.S. legislative developments which may have affected Korean footwear exports to the U.S., and provided import statistics for all footwear entering the U.S.

\$15,000.00 for the 12 month period ending September 30, 1991.

Political Propaganda: None Reported

Korea Foreign Trade Association (KFTA) (t91)

In 1989, the registrant prepared and disseminated a brochure on Korea's exchange rate policy. In 1990 and 1991, the registrant provided legal counsel to the foreign principal and assisted the foreign principal in the production of a newsletter. Registrant also provided preliminary preparation for a planned conference relating to the currency exchange rates of the United States and Korea; however, the conference was cancelled.

\$92,422.50 for the six month period ending September 30, 1989, for services rendered to KFTA and the Ministry of Trade and Industry.

\$95,150.33 for the 12 month period ending September 30, 1990.

\$18,177.78 for the 12 month period ending September 30, 1991.

Registrant prepared and disseminated the materials described above.

Ministry of Trade and Industry

In 1989, the registrant organized an oral briefing of journalists for the purpose of discussing the U.S.-Korean trade relationship, and prepared and disseminated two brochures entitled "Free and Fair Trade, Korea's Record and Commitment" and "Responsive & Responsible, Korea's Trade Partnership with the United States." In 1990, the registrant prepared and distributed a booklet entitled "Partnership in Progress: Korea's Record and Commitment," relating to the U.S.-Korean trade relationship.

Monies received for the six month period ending September 30, 1989 are reported under Korean Foreign Traders Association.

\$4,317.75 for the 12 month period ending September 30, 1990.

No receipts for the 12 month period ending September 30, 1991.

Registrant prepared and disseminated the materials described above.

The Richard V. Allen Company, #3709 (T89) 905 16th Street, N.W. Washington, DC 20006

Korean Overseas Information Service (t88)

Registrant provided advice and guidance on media releases and other background information relating to the October 16-20, 1988 visit of the President of the Republic of Korea to the United Nations.

\$4,157.94 in expenses for the two months ended December 31, 1988.

Political Propaganda: None Reported

Seoul Olympic Organizing Committee, through Burson-Marsteller (t88)

Registrant advised the foreign principal on strategic planning and support for the 1988 Games, and contacted U.S. Government officials to encourage them to visit the Olympic facilities in Seoul and to be briefed by Olympic officials. The registrant also counseled the principal on international developments affecting the Olympic Games, and assessed the reaction in the U.S. and in certain other countries to internal developments in South Korea.

\$482,835.60 for the 12 month period ending July 26, 1988.

\$250,036.37 for the five month period ending December 31, 1989.

Political Propaganda: None Reported

Rosenblum, Sanders F., #4202 (T90) Embassy of the Republic of Korea 2320 Massachusetts Avenue, N.W. Washington, DC 20008

Embassy of the Republic of Korea, Information Office (t90)

Registrant prepared press releases, the quarterly "Korea Digest" newsletter, and helped draft and edit speeches for the Ambassador and other officials.

\$24,000.00 for the eight month period ending July 12, 1989.

\$27,000.00 for the nine month period ending March 31, 1990.

Sidley & Austin, #3731 1722 Eye Street, N.W. Washington, DC 20006

Pohang Iron & Steel Company (t91)

Registrant provided legal counsel to the foreign principal in connection with negotiation of the Steel Voluntary Restraint Agreement, and monitored developments in the U.S. steel industry.

\$70,000.00 for the 12 month period ending September 13, 1990.

\$66,094.80 for the 12 month period ending September 13, 1991.

In 1990 registrant disseminated letters discussing the foreign principal's joint venture.

Republic of Korea - Embassy (t91)

Registrant assisted the foreign principal in presenting its views concerning the determination of the Overseas Private Investment Corporation.

\$10,000.00 for the one month period ending September 13, 1991.

Political Propaganda: None Reported

Small & Medium Industry Promotion Corporation (SMIPC), USA, #3477
2250 East Devon Avenue
Suite 249
Des Plaines, Illinois 60018

Small and Medium Industry Promotion Corporation

Registrant coordinated joint ventures between U.S. and Korean firms, assisted U.S. companies in locating Korean manufacturers for several products, and invited technical experts to Korea for the purpose of assisting in the solution of various manufacturing problems encountered by small and medium size companies in Korea.

\$187,247.68 for the 12 month period ending November 25, 1988. \$225,349.72 for the 12 month period ending November 25, 1989. \$214,586.94 for the 12 month period ending November 25, 1990. \$251.081.99 for the 12 month period ending November 25, 1991. Political Propaganda: None Reported

Solter, Myron W., #1970 (T88) 16001 Partnership Road Poolesville, Maryland 20837 Korean Trade Promotion Center Activities: None Reported Finances: None Reported Political Propaganda: None Reported

Swidler & Berlin, Chartered, #4079 3000 K Street, N.W. Suite 300 Washington, DC 20007-3841

Hyundai Motor Company

Registrant provided legal advice and analyses to, and monitored and prepared reports for, the foreign principal on environmental, safety, legislative, and international trade issues affecting the foreign principal. The registrant contacted U.S. Government officials regarding the trade bill, U.S.-Canada Free Trade Agreement, product liability legislation, environmental legislation, U.S.-Korean trade disputes, environmental issues, and other issues concerning U.S.-Korean trade, economic, commercial and political relations.

\$267,037.15 for the six month period ending July 7, 1988. \$340,152.55 for the 12 month period ending July 7, 1989. \$13,612.62 for the 12 month period ending July 7, 1990. \$240,273.05 for the 12 month period ending July 7, 1991.

Political Propaganda: None Reported

Tucker & Associates, #4292 1701 Pennsylvania Avenue, N.W. Suite 1000 Washington, DC 20006

Embassy of the Republic of Korea (t89)

Registrant assisted the embassy with press and public relations for President Roh Tae Woo's visit to the U.S. October 15-19, 1989, including drafting remarks for various functions and organizing a reception.

\$40,600.34 for the one month period ending October 19, 1989.

Weatherly & Company, #4160 1155 15th Street, N.W. Suite 811 Washington, DC 20005

Kia Motors Corporation

Registrant monitored and reported on general economic and political changes and trends and specifically on developments in the automotive industry, and followed trade legislation and analyzed its impact on the trading interest of foreign principal.

\$30,000.00 received prior to registration on July 22, 1988.

\$60,000.00 for the 12 month period ending July 22, 1989.

\$60,000.00 for the 12 month period ending July 22, 1990.

\$60,000.00 for the 12 month period ending July 22, 1991.

Political Propaganda: None Reported

William Russell & Associates, Inc., #4135 (T89) 1701 Pennsylvania Avenue, N.W. Suite 1000 Washington, DC 20006

Korea Federation of Textile Industries (t88)

Registrant advised the foreign principal on the procedural ramifications surrounding Congressional enactment of the Textile Bill and the effects of current U.S. political activities with regard to negotiations with the U.S. on textiles. Registrant also briefed Korean Government negotiators on the current U.S. political and trade climate prior to their meetings with U.S. negotiators.

\$27,202.78 for the six month period ending October 27, 1988.

Political Propaganda: None Reported

Yim, Kwan Ha, #4021 (T88) Manhattanville College Purchase, New York 10577

> Young Sam Kim The Reunification Democratic Party

Registrant contacted American newspaper reporters and editors in an effort to present Mr. Kim's views and policies; communicated with officials in the U.S. Department of State concerning the Korean situation through the period of South Korea's constitutional amendment and presidential election; and advised Mr. Kim on developments in the U.S. with respect to U.S.-Korean relations. \$2,900.00 for the six month period ending February 15, 1988.

KUWAIT

Arab Information Center, #876 1100 - 17th Street, N.W. Suite 602 Washington, DC 20036 The State of Kuwait Activities: None Reported Finances: None Reported Political Propaganda: None Reported

Citizens for a Free Kuwait, #4551 4301 Connecticut Avenue, N.W. Suite 404 Washington, DC 20008

Government of Kuwait

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

Cleary, Gottlieb, Steen & Hamilton, #508 1752 N Street, N.W. Washington, DC 20036

The State of Kuwait

Registrant's activities included providing legal advice and representation to its principal regarding matters arising from the invasion of Kuwait by Iraq and the response of the U.S. Government thereto, including the issuance of Executive Orders 12723 and 12725, freezing the assets of Kuwait and Iraq, respectively. Registrant also represented its principal before the Office of Foreign Asset Control, and the Department of Treasury. In addition registrant represented the foreign principal in meetings with the U.S. Department of State regarding potential Kuwaiti claims against Iraq. Registrant also provided legal representation to the foreign principal in connection with the negotiation, preparation, execution and interpretation of commercial and other contracts for the delivery of goods and services, in particular for the Kuwait Emergency and Recovery Program.

\$1,672,458.74 for the 12 month period ending December 31, 1990. \$6,828,846.40 for the 12 month period ending December 31, 1991. Political Propaganda: None Reported

Daoust, Charles Franklin, #3629 (T88) d/b/a Kiawah Island Company Post Office Box 22166 Charleston, South Carolina 29413-2166 Kiawah Island Company, Ltd. Activities: None Reported Finances: None Reported Political Propaganda: None Reported

Dickstein, Shapiro & Morin, #3028 2101 L Street, N.W. Washington, DC 20037

Kuwait Airways

Registrant represented the foreign principal before the Department of Transportation in connection with certain permits and exemptions. Registrant provided counsel and representation in connection with the resumption of services following the liberation of Kuwait.

\$24,896.32 for the 12 month period ending December 7, 1988.

\$1,611.99 for the 12 month period ending December 7, 1989.

\$6,689.62 for the 12 month period ending December 7, 1990.

\$26,785.74 for the 12 month period ending December 7, 1991.

Political Propaganda: None Reported

Hill and Knowlton, Inc., #3301 Washington Harbour 901 31st Street, N.W. Washington, DC 20007

Citizens for a Free Kuwait (t91)

Registrant provided counsel on a national media program, strategic planning and message development. Registrant also assisted its principal in coordinating interviews with national print and broadcast media outlets and contacting media on various national programs and events including: National Free Kuwait Day, National Prayer Day, and visits of various Kuwaitis. Registrant implemented strategy for building support for the foreign principal at state and local levels through the organization "Americans for a Free Kuwait." Registration contacted congressional staff members and Senate Foreign Relations and House Foreign Affairs committees to provide information relative to Kuwait.

\$5,640,000.00 for the six month period ending November 10, 1990.

\$5,133,485.83 for the six month period ending May 10, 1991.

Registrant prepared and disseminated press/information kits for distribution to the media, members of Congress, universities, local, state, and federal government officials and the general public.

Permanent Mission of Kuwait to the United Nations (t91)

Registrant provided public relations counsel for the foreign principal. Registrant also organized a press conference and press breakfast. Registrant assisted with media advisories.

\$74,800.00 for the two month period ending November 10, 1991.

Political Propaganda: None Reported

Jones, Day, Reavis & Pogue, #3427 1450 G Street, N.W. Washington, DC 20005-2088

Sheikha Hussa Sabah al-Salem al Sabah and Sheikh Nasser Sabah al-Ahmed al-Sabah (t91)

Registrant contacted U.S. officials to arrange an exhibit of Islamic art, owned by the principals, in this country.

\$17,109.00 for the 12 month period ending December 30, 1990.

\$42,355.00 for the 12 month period ending December 31, 1991.

Registrant sent letters to various officials in furthering the arrangements for the exhibit.

Keene, Shirley & Associates, Inc., #3997 919 Prince Street Alexandria, Virginia 22314

Royal Embassy of Kuwait

Registrant provided the foreign principal with a daily summary of news affecting or of interest to Kuwait and an ongoing analysis of political and legislative developments of interest to or affecting Kuwait, as well as general strategic public affairs advice.

\$180,000.00 for the six month period ending June 19, 1991.

Registrant disseminated two brochures to members of Congress.

Kennedy, William R., #4432 4420 Hotel Circle Court Suite 300 San Diego, California 92108

Kuwaiti Emergency Relief Fund (t91)

Registrant agreed to advise the foreign principal on current political affairs and their effect upon the international marketplace, and to advise the principal as to how their investments should be managed depending upon the domestic and foreign policies of the U.S. and other countries. Registrant developed a promotional media and advertising campaign to encourage support by the American public for Operation Desert Storm. Activities of the registrant included the development, through the use of media consultants, of newspaper and television advertisements, the issuance of press releases, and the operation of a direct mail promotional program.

\$1,700,000.00 for the six month period ending May 6, 1991.

Registrant developed a direct mail campaign, television commercials and newspaper advertisements in order to encourage public support for Operation Desert Storm.

King & Spalding, #4352 1730 Pennsylvania Avenue, N.W. Suite 1200 Washington, DC 20006

> Kuwait Investment Authority acting on behalf of the Government of the State of Kuwait

Registrant provided legal advice and services to the foreign principal in connection with U.S. real estate, investments and U.S. tax planning.

\$274,428.23 for the 12 month period ending September 30, 1991.

Political Propaganda: None Reported

Milbank, Tweed, Hadley & McCloy, #1839 One Chase Manhattan Plaza New York, New York 10005

Government of Kuwait (t88)

The registrant has consulted with and given advice to the principal with respect to federal income tax matters.

\$5,649.00 for the six month period ending January 11, 1988.

Political Propaganda: None Reported

Neill & Company, Inc., #3320 815 Connecticut Avenue, N.W. Suite 800 Washington, DC 20006

Government of the State of Kuwait (t91)

Registrant agreed to provide advice and information to the foreign principal on issues in the United States Congress relating to the development of U.S. policy in the Persian Gulf and implementation of the United Nations Security Council Resolutions relating to the Iraqi occupation of Kuwait. Registrant also agreed to render government relations services and other legislative advisory services to the Embassy of Kuwait to promote and strengthen the relations between the Government of Kuwait and the United States.

\$150,000.00 for the six month period ending July 5, 1991.

Political Propaganda: None Reported

Oceans & International, #4479 3-1618, 307 Yoakum Parkway Alexandria, Virginia 22304

> Ambassador Saud Nasir Al-Sabah Ambassador of the State of Kuwait to the United States

Registrant provided assistance to the foreign principal and the Kuwaiti delegation during their United Nations visit. Registrant provided legal advice on a broad range of subjects and responded to congressional inquiries and requests to testify concerning the Gulf conflict. Registrant also contacted U.S. Government officials concerning issues arising out of the Gulf conflict and its aftermath.

\$300,000.00 for the six month period ending August 31, 1991.

Registrant testified before the House Judiciary subcommittee concerning Iraqi war crimes.

Pintak/Brown International, #4424 National Press Building Suite 995 Washington, DC 20045

Government of Kuwait (t91)

Registrant reproduced books, posters and photographs intended for use in educating the public about Kuwaiti culture and geography in order to improve Kuwait's public image. \$66,893.00 for the 12 month period ending October 31, 1991.

Political Propaganda: None Reported

Price Waterhouse - International Tax Services Group, #4481 Office 398 153 East 53rd Street New York, New York 10022

Kuwait Investment Authority acting on behalf of the Government of Kuwait

Registrant provided special tax services related to U.S. investments of the foreign principal, which included discussions with U.S. Government officials in order to determine how the IRS Code provisions would be applied to the principal.

\$200,000.00 for the six month period ending September 3, 1991.

Political Propaganda: None Reported

Rendon Group, Inc., The #4449 1802 T Street, N.W. Washington, DC 20009

Government of Kuwait

Registrant agreed to provide public relations, press relations and video production services to the foreign principal on a limited basis within the U.S.

\$3,000.00 prior to registration on December 17, 1990.

No receipts for the 12 month period ending December 17, 1991.

Political Propaganda: None Reported

Kuwait Petroleum Corporation (KPC)

Registrant provided advance, logistical, strategic and management services for the foreign principal's exhibit at the annual meeting of the American Petroleum Institute.

\$12,842.50 for the one month period ending December 17, 1991.

Santa Fe International Corporation, #3841 1000 South Fremont Avenue Alhambra, California 91802

Kuwait Petroleum Corporation

Registrant met with the Secretary of Defense and the National Security Advisor on August 3, 1990, to discuss the economic implications of the takeover of Kuwait by the Government of Iraq.

Finances: None Reported

Political Propaganda: None Reported

Shaw, Pittman, Potts & Trowbridge, #2580 2300 N Street, N.W. Washington, DC 20037

National Bank of Kuwait S.A.K. (t91)

Registrant's activities included research, analysis and negotiations in connection with issues affecting the foreign principal after the lifting of the Department of Treasury freeze on the Bank. Registrant also contacted Department of Agriculture staff in connection with the proposed guaranteed loans from the Bank to Bankers Trust Company.

\$310,278.76 for the 12 month period ending August 21, 1991.

Moua, Bee, #3311 Post Office Box 1280 Leominster, Massachusetts 01453

The Ethnics Liberation Organization in Laos

Registrant contacted U.S. officials encouraging humanitarian aid for the freedom fighters in Laos.

Finances: None Reported

Kalnins, Ojars Erik, #4457 7902 Yancey Drive Falls Church, VA 22042

Legation of Latvia

In 1990 registrant agreed to seek U.S. support for the restoration of the independence of the Republic of Latvia by informing U.S. Government agencies and officials of conditions, developments and opportunities in Latvia. Registrant planned to prepare press releases, maintain contact with U.S. Government representatives, the press and the public and assist other representatives from Latvia during their visits to the U.S. to arrange meetings, press conferences, lectures, and travel. No activities were reported in 1991.

Finances: None Reported

Political Propaganda: None Reported

Lewis, Albert Z., Jr., #4442 4601 North Fairfax Drive Arlington, VA 22203

The Republic of Latvia (t90)

In 1990 registrant agreed to represent the Republic of Latvia on a pro bono basis in connection with obtaining investment by private businesses in Latvia, particularly scheduled air commerce or other infra-structure development related thereto. Registrant planned to attempt to influence the U.S. Department of Transportation to give favorable consideration to those U.S. applicants seeking authority to serve Riga, Latvia by scheduled air service, and also sought among businessmen recognition of the legal independence of the Baltic States from the Soviet Union.

6 March

Finances: None Reported

LEBANON

Baker & Botts, #4293 555 - 13th Street, N.W. Suite 500 East Washington, DC 20004-1109

Middle East Airlines Airliban, S.A.L.

Registrant monitored and reported on U.S. aviation law and policy affecting foreign air carriers. Registrant also contacted U.S. Government officials regarding the status of U.S. restrictions on the foreign principal's landing and ticket sales rights.

\$21,519.14 for the 12 month period ending September 30, 1991.

Political Propaganda: None Reported

Bannerman & Associates, Inc., #3964 (formerly: Bannerman, M. Graeme) 888 - 16th Street, N.W. Suite 606 Washington, DC 20006

Embassy of Lebanon (t88)

Registrant met with various U.S. Government officials at the Departments of State and Agriculture, the National Security Council, Agency for International Development and the Congress to discuss the economic crisis in Lebanon and the need for assistance.

\$54,500.00 for the 12 month period ending October 28, 1988.

Political Propaganda: None Reported

Black, Manafort, Stone & Kelly Public Affairs Company, #3600 211 North Union Street Suite 300 Alexandria, Virginia 22314

ADCOM Group (t88)

The registrant assisted the foreign principal concerning the current state of U.S./Lebanese bilateral relations which included monitoring legislation and the media. In addition, the registrant assisted in the development of strategies for engaging U.S. policymakers on the upcoming Lebanese presidential election, arranging media interviews, and organizing meetings with U.S. officials.

Finances: None Reported

The registrant disseminated material regarding the matters referred to above.

200

The Jefferson Group, Inc., #4139 1341 G Street, N.W. Suite 1100 Washington, DC 20005

Lebanese Information & Research Center/The Lebanese Forces (t89)

Registrant contacted U.S. Government officials and the media to represent the foreign principal's view.

\$36,000.00 for the six month period ending November 11, 1988.

\$65,718.80 for the 12 month period ending November 11, 1989.

Political Propaganda: None Reported

Lebanese Information & Research Center, #2935 1730 M Street, N.W. Suite 807 Washington, DC 20036

Lebanese Forces

Registrant met with U.S. Government officials, the press and other interested parties to discuss events in Lebanon.

\$438,194.09, including contributions, for the 12 month period ending July 27, 1988.

\$237,515.00, including contributions, for the 12 month period ending July 27, 1989.

\$252,631.00, including contributions, for the 12 month period ending July 27, 1990.

\$420,000.00, including contributions, for the 12 month period ending July 27, 1991.

Registrant disseminated a monthly English language newsletter describing daily developments in Lebanon, a weekly Arabic language newspaper, and periodic press releases.

Meadows, John S., #2641 (T90) 5603 Parkston Road Bethesda, Maryland 20816

Middle East Airlines

Registrant advised its principal of recent developments in the U.S. air transport field. \$19,500.00 for the 12 month period ending December 17, 1988. \$16,500.00 for the 12 month period ending December 17, 1989. \$10,500.00 for the six month period ending June 17, 1990. Political Propaganda: None Reported

RCF Group, The #4273 (T90) 1200 19th Street, N.W. 6th Floor Washington, DC 20036

Embassy of Lebanon

In 1989 the registrant advised the foreign principal on implementation of an issue education plan to raise the awareness level of American opinion as to the history, accomplishments and contributions of Lebanon and its people and as to the current situation in Lebanon. Registrant also arranged personal contacts between the Lebanese Ambassador and officials of the U.S. executive branch, members of Congress and media representatives.

\$150,000.00 for the six month period ending December 31, 1989.

Political Propaganda: None Reported

Rogers & Wells, #3428 1737 H Street N.W. Washington, DC 20006

Embassy of Lebanon (t90)

In 1990 the registrant met and communicated with State Department officials, and performed legal services.

\$2,770.00 for the six month period ending June 10, 1990.

Political Propaganda: None Reported

Saba, Paul F., #4522 200 State Street 11th Floor Boston, Massachusetts 02109

Middle East Airlines Airliban, S.A.L.

In 1991, registrant agreed to access relevant U.S. policies and prospects for adjustments with respect to landing rights and ticket sales rights in the U.S. for the foreign principal.

Finances: None Reported

Political Propaganda: None Reported

Washington, Perito, & Dubuc, #4107 1120 Connecticut Avenue, N.W. Washington, DC 20036

Henri Sfeir, Adcom Bank (t88)

Registrant advised the foreign principal on U.S. Government policy matters and met with various U.S. Government officials on their behalf.

\$45,000.00 prior to registration; \$45,000.00 for the six month period ending September 21, 1988.

van Kloberg & Associates, Ltd., #3466
1900 L Street, N.W.
Suite 500
Washington, DC 20036

Embassy of the Kingdom of Lesotho (t91)

Registrant assisted the foreign principal in coordinating His Majesty King Moshoeshoe II's visit to Washington, DC on October 12 and 13, 1989. Registrant coordinated a press breakfast, a dinner and an interview of King Moshoeshoe, and disseminated a press package. The registrant assisted in coordinating Major-General Lekhanya's visit to the U.S., in October, 1990. The registrant prepared and issued a press release announcing Major-General Lekhanya's visit, contacted journalists regarding a press conference and interviews with Major-General Lekhanya, and arranged meetings/luncheons/dinners for Major-General Lekhanya with members of Congress and other U.S. Government officials.

\$2,000.00 for the six month period ending November 9, 1989.

\$31,212.72 for the 12 month period ending November 9, 1990.

\$9,000.00 for the 12 month period ending November 9, 1991.

Registrant prepared, and disseminated to members of Congress, federal agencies, the news media and U.S. international organizations, the press release and press package described above. Douoguih, Augustin, #4262 11263 Center Harbor Road Reston, Virginia 22094

National Bank of Liberia (Central Bank)

Registrant rendered legal advice to the foreign principal in connection with a proposed hotel project in Monrovia, Liberia, concerning technical assistance to be rendered to the foreign principal by the International Executive Service Corps of Stanford, Connecticut, and regarding debt repurchase proposals by financial entities and intermediaries. In 1991 no activities were engaged in because of the civil war in Liberia.

\$50,000.00 for the six month period ending December 31, 1989. \$50,000.00 for the 12 month period ending December 31, 1990. No receipts for the 12 month period ending December 31, 1991. Political Propaganda: None Reported

The Evans Group, Ltd., #4222 1010 Wisconsin Avenue, N.W. Suite 810 Washington, DC 20007

The Interim Government for National Unity in Liberia

Registrant provided advice and arranged meetings on behalf of the foreign principal. Registrant informed members of Congress and staffers on recent developments in Liberia and assisted the foreign principal in obtaining foreign assistance from other governments.

\$50,000.00 for the six month period ending September 30, 1991.

Political Propaganda: None Reported

International Registries, Inc., #4533 11800 Sunrise Valley Drive Reston, Virginia 22091

> Office of Deputy Commissioner of Maritime Affairs Bureau of Maritime Affairs, Republic of Liberia

Registrant agreed to issue permanent documents of registry to Liberian vessels, record bills of sale, mortgages and other interests in vessels, process applications and, as appropriate, issue certificates and other documents for officers and ship's personnel on Liberian vessels. Finances: None Reported

Registrant agreed to disseminate pamphlets and other publications to shipowners, shipowner organizations and requesting individuals to promote the maritime/corporate program of the Republic of Liberia.

Liberian Services, Inc., #2719 551 Fifth Avenue New York, New York 10176

> Office of Deputy Commissioner of Maritime Affairs, Bureau of Maritime Affairs, Republic of Liberia

Registrant collected fees on behalf of the foreign principal for the purpose of defraying costs of marine investigations and international maritime meetings and conferences. Registrant also received and forwarded to the Office of the Deputy Commissioner of Maritime Affairs requests for publications and/or information relating to Liberian Maritime Law.

\$140,283.22 for the 12 month period ending September 15, 1988.

\$162,755.62 for the 12 month period ending September 15, 1989.

\$176,625.35 for the 12 month period ending September 15, 1990.

\$96,800.01 for the six month period ending March 15, 1991.

Registrant disseminated brochures entitled "Worldwide Seminars on Licensing, Certification and Manning" and "The Liberian Alternative."

Mitchell, Friedlander & Gittleman, #4295 (T91) 1201 Connecticut Avenue, N.W. Suite 720 Washington, DC 20036

National Bank of Liberia

In 1990 registrant provided the foreign principal with advisory services on Liberia's international debt and other areas relating to international finance and investment. In 1991 registrant engaged in no activities on behalf of the foreign principal. Because of the political and economic turmoil which existed in Liberia, the foreign principal was unable to fulfill the conditions of the contract.

\$50,000.00 received prior to registration.

\$150,000.00 for the 12 month period ending September 30, 1990.

No receipts for the six month period ending March 31, 1991.

Neill and Company, Inc., #3320 815 Connecticut Avenue, N.W., Suite 800 Washington, DC 20006

Government of the Republic of Liberia (t90)

Registrant contacted representatives of the U.S. Government in support of efforts by the Government of Liberia to explain its position to U.S. officials.

\$150,000.00 for the six month period ending July 5, 1990.

Political Propaganda: None Reported

Office of the Deputy Commissioner of Maritime Affairs, R.L., #2606 551 Fifth Avenue New York, New York 10176

Bureau of Maritime Affairs, Ministry of Finance, Republic of Liberia

Registrant issued and processed documents for Liberian vessels in accordance with the conditions set forth by Maritime Law.

\$5,052,454.79 for the 12 month period ending September 12, 1988.

\$5,204,075.00 for the 12 month period ending September 12, 1989.

\$6,470,202.99 for the 12 month period ending September 12, 1990.

\$2,994,297.31 for the six month period ending March 12, 1991.

Registrant distributed to owners, operators, and officers of Liberian vessels, and to others upon request, copies of the Liberian Maritime Law, Liberian Maritime Regulations, and other information concerning the registration of Liberian vessels.

Reichler & Soble, #3582

(formerly: Reichler, Choate, Appelbaum & Wippman) 1747 Pennsylvania Avenue, N.W., Suite 1200 Washington, DC 20006

Interim Government of National Unity of the Republic of Liberia

Registrant represented the foreign principal in courts of law, before executive departments and Congress in connection with matters affecting the interests of the foreign principal. \$590,158.22 for the 12 month period ending November 9, 1991.

Registrant communicated with officials of the U.S. Government concerning the political situation in Liberia.

Swidler & Berlin, Chartered, #4079 3000 K Street, N.W. Suite 300 Washington, DC 20007-3841

National Patriotic Reconstruction Assembly Government

Registrant contacted executive branch and congressional representatives to obtain U.S. Government support for bringing political stability to Liberia.

\$30,000.00 for the two month period ending July 7, 1991.

Political Propaganda: None Reported

van Kloberg & Associates, Ltd., #3466
1900 L Street, N.W.
Suite 500
Washington, DC 20036

The Government of Liberia (t90)

Registrant contacted U.S. Government officials regarding political developments in Liberia and the position of Congress and the Bush Administration regarding Liberia, and arranged meetings for the foreign principal with U.S. Government officials and the media.

\$155,130.00 for the five month period ending November 9, 1990.

Beveridge & Diamond, P.C., #4323 (T90) 1350 I Street, N.W., Suite 700 Washington, DC 20005 People's Committee for Libyan Students (t89) Registrant agreed to advise the foreign principal regarding compliance with Libyan asset control regulations administered by the Office of Foreign Assets Control, U.S. Department of the Treasury; however no activities were ever engaged in on behalf of this foreign principal. Finances: None Reported Political Propaganda: None Reported Perry, Marilyn Edith, #2731 (T88) 211 East 70th Street New York, New York 10021

LIBYA

Permanent Mission of the Socialist People's Libyan Arab Jamahiriya to the United Nations

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

Wood, Randell K., #4143 Wood, McCullah & Fletcher 819 Boonville Avenue Springfield, Missouri 65802

The Country of Libya

Registrant contacted U.S. Government officials, members and staff of Congress, and the media, in an effort to have sanctions against Libya lifted, and provided counsel and guidance to the foreign principal concerning the status of relations between U.S./Libya.

\$1,200,000.00 for the six month period ending November 18, 1988.

No receipts for the 12 month period ending November 18, 1989.

No receipts for the six month period ending May 18, 1990.

No receipts for the six month period ending November 18, 1991.

Kelley, Ziba Jurenaite, #4620 Embassy of Lithuania 2622 16th Street, N.W. Washington, DC 20009

Embassy of Lithuania

Registrant agreed to solicit the Lithuanian-American community for donations to support the operating budget of the Embassy of Lithuania via direct mail, one on one solicitations and advertising.

Finances: None Reported

Political Propaganda: None Reported

Nourse, Danute M., #4592 Embassy of Lithuania 2622 - 16th Street, N.W. Washington, DC 20009

Embassy of Lithuania

Registrant agreed to solicit the Lithuanian-American community in the U.S. for donations to support the operating budget of the Embassy of Lithuania by direct mail, and advertising.

Finances: None Reported

LUXEMBOURG

Development Counsellors International, Ltd., #1421 (T91) 220 Fifth Avenue 3rd Floor New York, New York 10001 Grand Duchy of Luxembourg Activities: None Reported Finances: None Reported Political Propaganda: None Reported

French & Preston, #3965 (T88)
 79 Madison Avenue
 9th Floor
 New York, New York 10016
 Luxembourg Trade Commission
 Activities: None Reported
 Finances: None Reported
 Political Propaganda: None Reported

Government Research Corporation, #4170, (T89) 1250 Connecticut Avenue, N.W. Suite 600 Washington, DC 20036

European Investment Bank

Registrant agreed to advise its principal on U.S. Government policies and to assist in developing and implementing an effective government relations program.

Finances: None Reported

Political Propaganda: None Reported

Hill and Knowlton, Inc., #3301 Washington Harbour 901 31st Street, N.W. Washington, DC 20007

European Investment Bank (t90)

Registrant provided its principal with information and opinions relating to U.S. policies.

Finances: None Reported

Political Propaganda: None Reported

Hooper Hooper & Owen, #4414 801 Pennsylvania Avenue, N.W. Washington, DC 20004

IFINT, S.A. (t91)

Registrant agreed to research the substance and policy concerns associated with proposed legislative changes in the taxation of foreign investment in the United States.

Finances: None Reported

Political Propaganda: None Reported

Jack H. McDonald Company, #3956 1001 Pennsylvania Avenue, N.W. Suite 625 South Washington, DC 20004

Minorco Societe Anonyme (t89)

The registrant represented the foreign principal before the Congress and the executive branch, in connection with the principal's offer to buy Consolidated Gold Fields PLC.

\$10,906.25 for the 12 month period ending October 1, 1989.

During 1988 and 1989, the registrant disseminated position papers, memoranda, and congressional testimony regarding the matters referred to above.

Ketchum Communications, Inc., #4254 (T90) Six PPG Place Pittsburgh, Pennsylvania 15222-5488

The Luxembourg Board of Economic Development

From 1989 through 1990 the registrant provided consultant services, arranged interviews with the U.S. media, speaking platforms and advertising for the foreign principal.

\$63,882.47 for the six month period ending November 30, 1989.

\$92,724.61 for the six month period ending May 31, 1990.

From 1989 through 1990 the registrant disseminated the speech "Luxembourg: A European Gateway for U.S. Insurance Companies".

Kuett & Company, Inc., #4491 270 Lafayette Street Suite 901 New York, New York 10012

Grand Duchy of Luxembourg - Luxembourg Board of Economic Development

Registrant planned and executed an advertising and public relations program for the Grand Duchy of Luxembourg in order to promote Luxembourg as an audio-visual, industrial and financial center in Europe.

\$270,226.59 for the six month period ending October 31, 1991.

Political Propaganda: None Reported

Manning, Selvage & Lee, #4042 (T89) 79 Madison Avenue New York, New York 10016 Luxembourg Trade Commission Activities: None Reported \$11,106.24 for the 12 month period ending June 30, 1988. Political Propaganda: None Reported

Patton, Boggs & Blow, #2165 2550 M Street, N.W. Washington, DC 20037

Cargolux Airlines International, S.A. (t90)

From 1988 through 1989 the registrant advised and assisted the principal with respect to expansion of its air cargo service in the U.S., which included telephone consultations and meetings with U.S. Government officials, members of Congress and congressional staff.

\$90,328.21 for the four month period ending December 30, 1988.

\$135,707.24 for the 12 month period ending December 30, 1989.

\$10,979.91 for the one month period ending January 31, 1990.

Political Propaganda: None Reported

Powell, Goldstein, Frazer & Murphy, #3274 1001 Pennsylvania Avenue, N.W. 6th Floor Washington, DC 20004

Minorco Societe Anonyme (t90)

In 1988 and 1989, the registrant contacted members and staff of Congress and officials of the Departments of State, Treasury and Commerce to discuss Minorco's offer for Consolidated Gold Fields PLC. In 1990, the registrant provided counselling regarding possible acquisitions in the U.S. and issues of foreign investment in the U.S.

\$392,105.00 for the 11 month period ending September 10, 1989. \$105,123.50 for the 12 month period ending September 10, 1990. Political Propaganda: None Reported

Price Waterhouse

Washington National Tax Services Office, #4413 (T91) 1801 K Street, N.W. Washington, DC 20006

IFINT, S.A.

Registrant rendered advice and represented the foreign principal regarding tax legislation of interest to the foreign principal. In addition, registrant rendered tax advice and consulting services to the foreign principal with respect to the U.S. tax laws, regulation and policies that may affect and/or relate to the activities of the principal.

\$5,000.00 prior to registration on September 19, 1990.

\$78,671.21 for the 12 month period ending September 30, 1991.

Political Propaganda: None Reported

Shearman & Sterling, # 4208 1001 30th Street, N.W. Washington, DC 20007

Minorco Societe Anonyme (t89)

In 1989 the registrant provided general legal services to the foreign principal.

\$336,555.55 for the six month period ending July 22, 1989.

Political Propaganda: None Reported

South/North Development Group, Ltd., #4219 (T90) 610 4th Place, S.W. Washington, DC 20024

Minorco Societe Anonyme

In 1989 the registrant assisted the client in consultative, research and lobbying service in connection with issues of concern to the foreign principal in its efforts to acquire Consolidated Gold Fields. The registrant contacted congressional members and staff regarding the matter referred to above.

\$32,745.36 for the 12 month period ending August 31, 1989.

The registrant disseminated the video "Midas Touch" which profiles the operations of Consolidated Gold Fields in South Africa.

Winburn, VanScoyoc & Hooper, #4414 453 New Jersey Avenue, S.E. Washington, DC 20003

INFINT S.A.

Registrant agreed to research the substance and policy concerns associated with proposed legislative changes in the taxation of foreign investment in the United States. Such research would include conversations with policymakers and staff on Capitol Hill and within the administration. Registrant agreed further in consultation with its principal, to develop factual and policy arguments which express the concerns of the principal and respond to those forwarded by the proponents of legislative change in the taxation of foreign investment in the United states. Registrant plans to forward those concerns and arguments in conversation with policymakers and staff on Capitol Hill and within the administration.

Finances: None Reported

MACAO

Solter, Myron W., #1970 (T88)
 16001 Partnership Road
 Poolesville, Maryland 20837
 Macao Firecracker Manufacturers' Association
 Activities: None Reported
 Finances: None Reported
 Political Propaganda: None Reported

MALAWI

Duncan, Allen & Talmage, #3503
1575 I Street, N.W.
Suite 300
Washington, DC 20005
Government of Malawi (t88)
Registrant provided legal services to the foreign principal.
\$7,276.15 for the ten month period ending July 25, 1988.
Political Propaganda: None Reported

Tea Council of the U.S.A., Inc., #1853 230 Park Avenue New York, New York 10017

The Tea Association of Malawi, Ltd.

The Tea Council's objective was to increase tea consumption in the U.S. without regard to brand or country of origin. Its publicity program consisted of food photographs and releases, booklets, radio and television interviews.

\$5,000.00 for the three month period ending December 31, 1990.

Political Propaganda: None Reported

Trippe, Jerry Collier, #2243 (T91) 7720 Mason King Court Manassas, Virginia 22110

Government of Malawi

Activities: None Reported

Finances: None Reported

MALAYSIA

Agendas International, Inc., #3524 820 Second Avenue Suite 600 New York, New York 10017

Embassy of Malaysia (t89)

The registrant developed a media strategy for the visit of Primary Industries Minister Lim Keng Yaik, arranged for a press conference given by the Minister, monitored press reaction to the controversy over palm oil and cholesterol, advised the Minister regarding the criticism of palm oil, and presented an evaluation of the trip and a suggested strategy for the future.

\$5,507.44 for the one month period ending April 30, 1989.

Political Propaganda: None Reported

Allan L. Forbes, Inc., #4380 (T91) (formerly: Forbes, Allan L., M.D.) 11312 Farmland Drive Rockville, Maryland 20852

Malaysian Palm Oil Promotion Council

Registrant performed consulting services for the foreign principal, which included oral and written advice on a wide range of scientific and technical matters regarding nutrition research and the effects of palm oil in the diet, and reviewed press materials regarding palm oil prepared by Edelman Public Relations on behalf of the foreign principal. Registrant organized and participated in a meeting involving the foreign principal and members of the North American Nutrition Advisory Committee in Washington, for the purpose of research needs. Registrant also sought to facilitate publication of interests of the foreign principal at a meeting of the Committee on Nutrition and Foods for Special Dietary Uses of the Joint WHO/FAO Codex Alimentarius Commission of the United Nations.

\$11,258.37 for the six month period ending December 6, 1990.

\$27,413.20 for the 12 month period ending December 31. 1991.

Berkhemer Kline Golin/Harris, #4437 601 West Fifth Street Fourth Floor Los Angeles, California 90071

Tourist Development Corporation of Malaysia

Registrant provided public relations services to the foreign principal which included the production and placement of advertisements, and the preparation and dissemination of press kits designed to promote tourism to Malaysia.

\$25,077.80 prior to registration on November 15, 1990.

\$160,191.75 for the 12 month period ending November 30, 1991.

Political Propaganda: None Reported

Daniel J. Edelman, Inc., #3634 1420 K Street, N.W. 10th Floor Washington, DC 20005

Malaysian Palm Oil Promotion Council

Registrant provided public relations services, including writing and disseminating printed materials, monitoring issues and events, participating in trade shows and conventions and contacting media representatives on topics relevant to the promotion of palm oil. Registrant also arranged a visit to Malaysia by members of the U.S. media.

\$340,572.30 for the 12 month period ending July 31, 1991.

Registrant disseminated to public officials, the news media, food manufacturers, and medical/nutrition professionals, a newsletter entitled "Perspectives." Registrant also disseminated to newspapers, consumer trade magazines and food industry companies, press releases and press kits concerning palm oil.

Dickstein, Shapiro & Morin, #3028 2101 L Street, N.W. Washington, DC 20037

Embassy of Malaysia

Registrant contacted U.S. Government officials, and advised the foreign principal in connection with potential federal and state food labeling requirements for tropical oils.

\$267,130.61 for the 12 month period ending December 7, 1989.

\$167,792.30 for the 12 month period ending December 7, 1990.

\$17,411.27 for the 12 month period ending December 7, 1991.

Registrant disseminated information discussing proposed legislation regarding tropical oils.

Malaysian Palm Oil Promotion Council

Registrant advised the foreign principal in connection with potential state and federal food labeling requirements and developments in related rulemaking proceedings of the Food and Drug Administration.

\$15,993.83 for the 12 month period ending December 1, 1991.

Political Propaganda: None Reported

Felda Marketing Corporation, #2628 (T89) c/o Graham & James One Maritime Plaza, 3rd Floor San Francisco, California 94111

Felda Marketing Corporation

Registrant monitored price movements of edible oil and rubber, and sold palm kernel oil, processed palm oil and standard Malaysian rubber through the services of U.S. brokers.

\$95,777.90 for the 12 month period ending November 11, 1988.

No receipts for the six month period ending May 11, 1989.

Political Propaganda: None Reported

Hill and Knowlton, Inc., #3301 Washington Harbour 901 31st Street, N.W. Washington, DC 20007

Palm Oil Registration & Licensing Authority (PORLA) (t89)

Registrant monitored activities of the Congress and contacted members of Congress and the staffs of NIH and FDA regarding legislation concerned with the labeling of tropical oils. \$141,937.45 for the 12 month period ending November 10, 1988. \$308,969.68 for the 12 month period ending November 10, 1989. \$316,423.78 for the six month period ending May 10, 1990. Political Propaganda: None Reported

Malaysia Tourist Information Center, #2510 818 West Seventh Street Los Angeles, California 90017-3432

> Tourist Development Corporation, Ministry of Culture & Tourism, Government of the Federation of Malaysia

Registrant promoted tourism to Malaysia by advertising, distributing brochures and pamphlets, and participating in expositions and media interviews.

\$1,721,517.32 for the 12 month period ending October 17, 1988.

\$875,556.86 for the 12 month period ending October 17, 1989.

\$1,175,169.10 for the 12 month period ending October 17, 1990.

\$1,033,715.01 for the 12 month period ending October 17, 1991.

Political Propaganda: None Reported

Malaysian Industrial Development Authority, #2331 875 North Michigan Avenue Suite 3350 Chicago, Illinois 60611

Malaysian Industrial Development Authority

Registrant communicated with U.S. corporations and individuals who were interested in establishing manufacturing operations in Malaysia.

\$324,909.23 for the 12 month period ending December 31, 1988.

\$359,147.00 for the 12 month period ending December 31, 1989.

\$354,776.00 for the 12 month period ending December 31, 1990.

\$378,326.00 for the 12 month period ending December 31, 1991.

Registrant disseminated economic literature to corporations describing the favorable investment climate in Malaysia.

Malaysian Palm Oil Promotion Council (U.S.), Inc., #4575 6004 Timber Hollow Lane Springfield, Virginia 22152

Malaysian Palm Oil Promotion Council

Registrant agreed to initiate and implement public relations programs and distribute information, promotional kits and films about Malaysian palm oil, as well as provide technical and general information to U.S. food industry and consumers.

Finances: None Reported

Political Propaganda: None Reported

North American Precis Syndicate, #2836 201 East 42nd Street New York, New York 10017

Malaysian Airline System (t89)

From 1988 through 1989 the registrant distributed news releases to newspapers on behalf of the foreign principal.

\$2,700.00 for the 12 month period ending October 12, 1988.

No receipts for the 12 month period ending October 12, 1989.

Political Propaganda: None Reported

Perry, Marilyn Edith, #2731 (T88) 211 East 70th Street New York, New York 10021

Tourist Development Corporation of Malaysia

Activities: None Reported

Finances: None Reported

Stern, Rachel, #4268 (T90)
 44 Paulin Boulevard
 Leonia, New Jersey 07605

Palm Oil Research Institute of Malaysia (t90)

Registrant wrote a letter to the United States Department of Agriculture and the editor of "The Journal of American Dietetic Association," and delivered a presentation to the nutrition monitoring service of USDA regarding allegations on health detriments of palm oil.

\$3,133.00 for services rendered prior to registration on July 5, 1989.

\$1,080.00 for the six month period ending January 31, 1990.

Registrant prepared and disseminated the letters described above.

Neill & Company, Inc., #3320 815 Connecticut Avenue, N.W. Suite 800 Washington, DC 20006

The Republic of Mali

Registrant agreed to provide public relations services in connection with the visit of the Prime Minister and his delegation to Washington, D.C.

Finances: None Reported

Political Propaganda: None Reported

van Kloberg & Associates, Ltd., #3466
1900 L Street, N.W.
Suite 500
Washington, DC 20036

Embassy of the Republic of Mali (t91)

Registrant coordinated all travel arrangements for President Traore's visit to San Francisco and Washington, DC. Registrant arranged meetings/lunches/dinners for President Traore with U.S. Government officials and with representatives of INTELSAT and COMSAT, and coordinated arrangements for an investors conference in San Francisco, hosted by the San Francisco Chamber of Commerce, with corporate sponsor BHP-Utah.

\$101,123.23 for the two month period ending November 9, 1990.

\$2,693.47 for the six month period ending May 9, 1991.

Political Propaganda: None Reported

MALI

MALTA

Berliner, Corcoran & Rowe, #3512 1101 Seventeenth Street, N.W., #1004 Washington, DC 20036

Ministry of Development of Tertiary Sector (t91)

Registrant advised the foreign principal on bilateral developments and opportunities impacting Malta's ship registry, and legal and related developments affecting tax, trade and investment in Malta and potential treaty arrangements.

No receipts for the 12 month period ending August 22, 1990.

\$5,455.36 for the 12 month period ending August 22, 1991.

In 1989, registrant disseminated the foreign principal's policy statement regarding its shipping registry.

Embassy of Malta

Registrant agreed to advise the foreign principal on bilateral developments and provide assistance and representation before the U.S. Trade Representative in a GSP petition proceeding.

Finances: None Reported

Political Propaganda: None Reported

Dechert, Price & Rhoads, #2777 1500 K Street, N.W. Suite 500 Washington, DC 20005

Malta Development Corporation

Registrant consulted with individuals and organizations in the private sector as well as U.S. Government officials in connection with the foreign principal's commercial and trade-related activities. Registrant prepared a booklet to inform private corporations in the United States about Malta's advantages as a manufacturing base for the European market.

\$145,803.11 for the 12 month period ending October 27, 1991.

Registrant disseminated the booklet described above.

Ernst Associates, Inc., #3946 (T89) Central Avenue Box 4735 Metuchen, New Jersey 08840

Government of Malta

Throughout 1988 on behalf of the foreign principal, the registrant attempted to attract potential investors for Malta.

No receipts for the 12 month period ending September 13,1988.

\$5,525.00 for the six month period ending March 13, 1989.

MARSHALL ISLANDS

Coudert Brothers, #3743 200 Park Avenue New York, New York 10166

Republic of the Marshall Islands (t91)

Registrant contacted the Department of State regarding international organizations and represented its principal at an International Civil Aviation Organization meeting in Montreal.

\$17,219.22 for the 12 month period ending October 2, 1989.

\$46,301.00 for the 12 month period ending October 2, 1990.

No receipts for the 12 month period ending October 2, 1991.

Political Propaganda: None Reported

International Registries, Inc., #4533 11800 Sunrise Valley Drive Reston, Virginia 22091

Republic of the Marshall Islands

Registrant, through its wholly-owned subsidiary, Marshall Islands Maritime & Corporate Administrators, Inc., agreed to promote the maritime and offshore corporate program of the foreign principal and to collect all fees and taxes associated therewith.

Finances: None Reported

Registrant agreed to disseminate pamphlets and other publications to shipowners, shipowner organizations and requesting individuals to promote the maritime/corporate program of the Republic of the Marshall Islands.

Marshall Islands Maritime & Corporate Administrators, Inc., #4428 (T91) 11800 Sunrise Valley Drive Reston, Virginia 22091

Republic of the Marshall Islands

The registrant administered the maritime and offshore corporate programs on behalf of the foreign principal.

\$173,992.39 for the six month period ending April 30, 1991.

Patton, Boggs & Blow, #2165 2550 M Street, N.W. Washington, DC 20037

Government of the Republic of the Marshall Islands (t91)

Registrant advised and assisted the principal with respect to various issues of concern, including the development of a housing project on Kwajalein, tax issues relating to a relocation project, Air Marshall Islands transportation of U.S. military cargo, and nuclear waste storage on Enenkio Island. Registrant consulted with congressional members and staff, and officials of executive branch agencies.

\$8,599.25 for the 12 month period ending December 30, 1988.

\$440.00 for the 12 month period ending December 30, 1989.

\$2,941.95 for the 12 month period ending December 30, 1990.

\$82,592.25 for the 12 month perod ending December 30, 1991.

Political Propaganda: None Reported

Rosenblatt, Peter R., Esquire, #3518 Heller, Rosenblatt & Scheman 1200 New Hampshire Ave., N.W. Washington, DC 20036-6802

Government of the Republic of the Marshall Islands (t91)

Registrant provided legal services involving advice and assistance in the expansion, consolidation, stabilization and enhancement of relations between the U.S. and the foreign principal, with particular emphasis on the establishment of patterns for the conduct of the unique free association relationship between the two nations established in 1986 and expansion of U.S. trade with, and investment in the Republic of the Marshall Islands.

\$34,739.70 for the 12 month period ending September 13, 1991.

Finances: None Reported

Political Propaganda: None Reported

Weiman, David M., #4316 517 Albany Avenue Takoma Park, Maryland 20912

Rongelap Atoll Local Government

The registrant provided political consulting services to the foreign principal in connection with implementation of certain provisions of the Compact of Free Association. Registrant consulted with federal executive and legislative officials and with scientific experts regarding the law.

\$98,000.00 prior to registration on November 15, 1989. No receipts for the 12 month period ending November 15, 1990. No receipts for the 12 month period ending November 15, 1991. Political Propaganda: None Reported

Wilmer, Cutler & Pickering, #3355 2445 M Street, N.W. Washington, DC 20037-1420

Enewetak/Ujelang Local Government Council (t89)

Registrant provided advice and assistance with regard to legislation providing grants-in-aid to Enewetak.

\$10,000.00 for the six month period ending October 8, 1988.

\$123,462.52 for the 12 month period ending October 8, 1989.

Political Propaganda: None Reported

814

MAURITIUS

Pierson, Semmes & Finley, #2988 1054 31st Street, N.W. Washington, DC 20007

Mauritius Chamber of Agriculture and Mauritius Sugar Syndicate

Registrant represented the foreign principal before U.S. officials with respect to the U.S. sugar quota program.

\$75,503.59 for the 12 month period ending July 17, 1988.

\$188,218.48 for the 12 month period ending July 17, 1989.

\$101,113.83 for the 12 month period ending July 17, 1990.

No receipts for the 12 month period ending July 17, 1991.

Registrant disseminated letters to U.S. Government officials regarding sugar imports from Mauritius.

MEXICO

Anaya, Toney, #4568 200 West DeVargas Suite 7 Santa Fe, New Mexico 87501

Secretaria de Comerico y Fomento Industrial Government of Mexico

Registrant will be seeking the furtherance of a Mexico/U.S Free Trade Agreement.

Finances: None Reported

Political Propaganda: None Reported

Arnold & Porter, #1750 1200 New Hampshire Ave., N.W. Washington, DC 20036

Consejo Empresarial Mexicano para Asuntos Internacionales, A.C. (t89)

The registrant provided advice on U.S. laws, regulations and policies and met with members and staff of Congress in connection with the proposed natural resources legislation.

\$72,400.00 for the 12 month period ending December 4, 1988.

\$31,600.00 for the four month period ending April 1, 1989.

Political Propaganda: None Reported

APCO Associates, #3597 Three Lafayette Centre 1155 21st Street, N.W. #1000 Washington, DC 20036

Consejo Empresarial Mexicano para Asuntos Internacionales, A.C. (t89)

The registrant assisted Arnold & Porter in representing the principal and rendering advice on U.S. laws, regulations and policies that would affect U.S./ Mexico trade relations, including proposed natural resource legislation.

\$49,323.59 for the 12 month period ending December 20, 1988.

\$16,519.54 for the four month period ending April 1, 1989.

Bogle & Gates, #4453 601 13th Street, N.W. Suite 370 South Washington, DC 20005 Camara Nacional de la Industria del Vestido Registrant supplied data and analysis to the foreign principal regarding textiles. \$51,616.00 for the 12 month period ending December 30, 1991. Political Propaganda: None Reported

The Brock Group, Ltd., #4310 1155 Connecticut Avenue, N.W. 10th Floor Washington, DC 20036

Ministry of Commerce & Industrial Relations Government of Mexico

The registrant provided strategic counselling on trade labor and political issues on an as needed basis.

\$240,000.00 for the six month period ending October 23, 1991.

Political Propaganda: None Reported

BZS/Capitol Strategies, L.P., #4252 (T89) 1401 New York Avenue, N.W. Suite 900 Washington, DC 20007

Vitrocrisa Cristaleria, S.A.

In 1989 the registrant met with congressional members and staff, and officials in the administration to generate support for the enactment of certain legislation to reduce/eliminate import duties on products exported by the foreign principal into the U.S.

\$10,500.00 for the six month period ending November 30, 1989.

Political Propaganda: None Reported

Brownstein, Zeidman & Schomer, #3744 1401 New York Avenue, N.W. Suite 900 Washington, DC 20005 Camara de la Industria de Transformacion de Nuevo Leon (CAINTRA) (t88) Registrant contacted U.S. officials regarding natural resource pricing legislation and other U.S. trade legislation concerning Mexico.

\$9,322.92 for the 12 month period ending October 3, 1988.

Registrant disseminated comment sheets describing the foreign principal's positions on various bilateral economic issues.

Crisa Corporation

Registrant contacted congressional members and/or staff regarding the U.S./Mexico/Canada Free Trade Agreement and presented information in support of the principal's positions.

\$55,001.30 total received from Vitro, S.A. for the 12 month period ending October 3, 1991.

Political Propaganda: None Reported

Vitro Cristaleria, S.A.

During the 12 month period the registrant contacted congressional members and/or staff regarding the U.S./Mexico/Canada Free Trade Agreement regarding the foreign principal's position on such agreement.

\$55,001.30 total received from Vitro, S.A. for the 12 month period ending October 3, 1991.

Political Propaganda: None Reported

Vitro, S.A.; Anchor Glass Container Corporation

During the 12 month period the registrant contacted congressional members and/or staff regarding the U.S./Mexico/Canada Free Trade Agreement regarding the foreign principal's position on such agreement.

\$55,001.30 total received from Vitro, S.A. for the 12 month period ending October 3, 1991.

Political Propaganda: None Reported

Chacma, Inc., #4020 111 Eight Avenue, Suite 1520 New York, New York 10011

Banco de Mexico

Registrant promoted the sale of gold and silver by placing advertisements in periodicals.

\$39,500.00 for the 12 month period ending August 3, 1989. \$140,072.00 for the 12 month period ending August 3, 1990. No receipts for the 12 month period ending August 3, 1991. Political Propaganda: None Reported

Secretaria de Relaciones Exteriores Directora Informacion International

Registrant promoted Mexico as an ideal investment site.

\$19,950.00 for the six month period ending August 2, 1990.

No receipts for the 12 month period ending August 3, 1991.

Political Propaganda: None Reported

Arancia, S.A. de C.V. (t91)

The registrant produced a videotape about the foreign principal and conducted a public relations campaign.

\$174,715.00 for the six month period ending August 3, 1991.

Political Propaganda: None Reported

Charls E. Walker Associates, Inc., #4446 1730 Pennsylvania Avenue, N.W. Washington, DC 20006

Ministry of Commerce and Industrial Development of Mexico

Registrant agreed to contact U.S. legislators and other public officials in connection with activities concerning the adoption of a Free Trade Agreement between the U.S. and Mexico.

No receipts for the 12 month period ending December 30, 1990.

\$219,882.90 for the 12 month period ending December 30, 1991.

Political Propaganda: None Reported

Cleary, Gottlieb, Steen & Hamilton, #508 1752 N Street, N.W. Washington, DC 20036 Ministry of Finance and Public Credit of Mexico

Registrant provided legal advice to the principal regarding matters relating to financial services issues in connection with the proposed North American Free Trade Agreement. Registrant also contacted various U.S. officials to gather and exchange information regarding financial services matters.

\$2,274,945.89 for the 12 month period ending December 31, 1991.

Political Propaganda: None Reported

Coll Davidson Carter Smith Salter & Barkett, #4234 (T90) 3200 Miami Center 100 Chopin Plaza Miami, Florida 33131-2312

Vitro, Sociedad Anonima

Registrant represented the foreign principal by apprising state, local and federal officials in the executive and legislative branches of the tender offer by Vitro, Sociedad Anonima, for Anchor Glass Container Corporation.

\$51,460.11 for the six month period ending April 30, 1990.

Political Propaganda: None Reported

Coordinadora de Organismos Empresariales - Comerciao Exterior, #4498 1025 Thomas Jefferson Street, N.W. East Lobby, 7th Floor Washington, DC 20007

Coordinadora de Organismos Empresariales de Comercio Exterior (The Organization through which COECE is funded.)

The registrant advised the foreign principal regarding expanded trade between Mexico and the U.S. Registrant contacted executive branch officials, congressional members and/or staff concerning the NAFTA and fast track negotiations.

\$220,881.15 for the six month period ending October 12, 1991.

The registrant disseminated material in connection with the activities referred to above.

Crowell & Moring International L.P., #3988 1001 Pennsylvania Avenue, N.W. Washington, DC 20004-2505

Mexican Electrical Consortium

The registrant assisted the foreign principal with the Generalized System of Preferences (GSP) Review at the GSP Subcommittee; with monitoring electric conductor trade activities in the U.S.; and with reporting on U.S.-Mexico bilateral trade consultations.

\$10,491.49 for the four month period ending November 28, 1990.

\$16,335.20 for the 12 month period ending November 28, 1991.

Political Propaganda: None Reported

Jose Luis Alberro, Inc.

Registrant provided the foreign principal with background on the North American Free Trade Agreement and advice in developing a negotiating strategy.

\$30,870.28 for the four month period ending November 28, 1991.

Political Propaganda: None Reported

Multilec, S.A. de C.V.

Registrant assisted the foreign principal in following the GSP review process. Registrant provided additional information to government officals during the review regarding the product in the petition (insulated electric conductors), monitored developments in GSP to promote inclusion of the product and countered attempts to remove the produt from GSP.

\$3,125.00 for the 12 month period ending November 28, 1991.

Political Propaganda: None Reported

Pliana, Inc.

Registrant represented the foreign principal before the U.S. Government to present the views and objectives of the foreign principal in FTA negotiations. Registrant agreed to assist the foreign principal in trying to obtain tariff reductions on four products at the earliest possible date following conclusion of the FTA negotiations.

\$30,523.51 for the 12 month period ending November 28, 1991.

Political Propaganda: None Reported

Pulsar Internacional, S.A. de C.V.

Registrant assisted Pusar research and analyzed financial services issues to be convered during the U.S./Mexico FTA negotiations. Registrant prepared a report describing expected financial services components of the negotiations and possible tactics for the foreign principal during the negotiations.

\$44,820.22 for the 12 month period ending November 28, 1991.

Political Propaganda: None Reported

Daniel J. Edelman, Inc., #3657 1500 Broadway 26th Floor New York, New York 10036

Mexican Investment Board

Registrant prepared and disseminated general information about investment in Mexico. Registrant also prepared media placements and press releases and organized round table discussions for the media regarding agriculture in Mexico.

\$251,250.37 for the five month period ending September 12, 1991.

Registrant prepared and disseminated the materials described above.

Dechert, Price & Rhoads, #2777 1500 K Street, N.W. Suite 500 Washington, DC 20005

Asociacion Mexicana de Casas de Bolsa, A.C. (t91)

Registrant monitored legislative developments, including hearings, and activities, filings and conferences of trade groups activities in the areas of interest to the foreign principal. Registrant made written and oral reports to the foreign principal on all such matters.

\$25,000.00 for the two month period ending April 27, 1991.

Political Propaganda: None Reported

Donald G. Lerch, Jr. & Company, #2089 (T90) 1030 15th Street, N.W. Suite 948 Washington, DC 20005 UNPH (Confederation of Mexican Fruit & Vegetable Growers Association) (t89)

Registrant monitored the activity of Congress and the government as well as farm and commodity organizations which had a bearing on the marketing of fresh produce in the U.S. Registrant contacted the California Department of Agriculture regarding residues on imported Mexican bell peppers and cucumbers, and collected public pesticide documents issued by the EPA and interpreted their significance to the Mexican exporters of fruits and vegetables to the U.S.

\$10,287.37 for the 12 month period ending October 22, 1989.

No receipts for the six month period ending April 22, 1990.

Political Propaganda: None Reported

Duncan, Allen & Talmage, #3503 (T89) 1575 I Street, N.W. Suite 300 Washington, DC 20005 Conacex Noreste, A.C. Registrant provided legal services to the foreign principal. \$128.00 for the four month period ending July 25, 1988. Political Propaganda: None Reported

Fleishman-Hillard, Inc., #3774 200 North Broadway St. Louis, Missouri 63102

Government of Mexico, Ministry of Commerce (t90)

The registrant engaged in miscellaneous public relations activities in order to promote foreign investment in Mexico.

\$16,000.00 for the three month period ending August 5, 1989.

\$1,907,475.31 for the 12 month period ending August 5, 1990.

The registrant disseminated media advisories in order to promote investment in Mexico.

Acapulco Tourist Promotion Mixed Fund

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

Secretaria de Turismo de Mexico

The registrant worked on promotional activities aimed at highlighting Mexico's opening economy and increasing foreign investment.

\$428,715.79 for the six month period ending February 5, 1991.

The registrant disseminated a newsletter, "Mexico: Economic Newsletter," highlighting activities of interest.

Gast, L.L., #3967 (T90) 9016 Edgewood Drive Gaithersburg, Maryland 20877

Mexican Department of Agriculture

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

GCI Group, The #3856 777 Third Avenue 23rd Floor New York, New York 10017

Mexico-Secretary of Tourism (t90)

From 1989 through 1990 the registrant provided public relations services on behalf of the foreign principal.

\$1,346,000.00 for the 12 month period ending July 11, 1990.

Political Propaganda: None Reported

Cancun Hotel Association (Cancun Trust)

In 1990 the registrant provided public relation services on behalf of the foreign principal.

\$80,000.00 for the four month period ending July 11, 1990.

No receipts for the 12 month period ending July 11, 1991.

Political Propaganda: None Reported

Fiesta Americana Hotels (t90)

In 1990 the registrant provided public relations services on behalf of the foreign principal.

\$30,000.00 for the four month period ending June 30, 1990.

Political Propaganda: None Reported

Holiday Inn

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

Sectur/Mexico a Work of Art

The registrant provided public relations services to the foreign principal, which included counseling, creating, planning and working on specific public relations projects.

\$1,272,996.00 for the 12 month period ending July 11, 1991.

Political Propaganda: None Reported

Geske, Alvin J., #4178 (T91) 1016 16th Street, N.W. Sixth Floor Washington, DC 20036

Grupo Industrial Alfa, S.A.

The registrant gave advice to the foreign principal about the effects of provisions in pending legislation upon the principal's exports of fabric, yarn and apparel in the U.S., and communicated with congressional members and officials of the Department of Treasury and IRS about this legislation.

\$17,266.20 for the 12 month period ending September 23, 1989. \$2,567.99 for the 12 month period ending September 23, 1990. \$726.81 for the 12 month period ending September 23, 1991. Gold & Liebengood, Inc., #3700 1455 Pennsylvania Avenue, N.W. Suite 950 Wasington, DC 20004

> SECOFI (Secretaria de Comercio y Fomento Industrial) c/o Mexican Embassy Free Trade Office

> The registrant was retained by the principal in order to support favorable congressional consideration of the U.S./Mexico FTA.

\$40,000.00 for the 12 month period ending July 9, 1991.

Political Propaganda: None Reported

Grey Advertising Inc., #4420 (T91) 777 Third Avenue New York, New York 10017

Puerto Vallarta Tourism Trust

The registrant provided advertising services to the foreign principal which included creating, planning and placing advertising.

\$478,000.00 for the 12 month period ending October 9, 1991.

Political Propaganda: None Reported

HTBB Affiliates, Ltd., #4245 (T90) 1920 L Street, N.W. Washington, DC 20036

Fundacion Miguel Aleman, A.C.

In 1989 the registrant provided the foreign principal with consulting services in connection with Academic Links of Foundation and its officers, assisted Foundation program directors in increasing U.S. investment and tourism in Mexico, and scheduled meetings and conferences for Foundation officers with political figures. In 1990 the registrant arranged business promotion meetings on behalf of the Foundation, scheduled press interviews, and prepared proposals for the principal.

\$133,996.00 for the six month period ending September 1, 1989. \$70,000.00 for the eight month period ending May 25, 1990.

Hidalgo, Edward, #4509 1828 L Street, N.W. Suite 1111 Washington, DC 20036-5104 Mexican Government, Ministry of Commerce and Industrial Development The registrant contacted members of Congress and Hispanic organizations to ascertain their views on the NAFTA. \$50,000.00 for the six month period ending November 30, 1991. Political Propaganda: None Reported

Hill and Knowlton, Inc., #3301 Washington Harbour 901 31st Street, N.W. Washington, DC 20007

Department of Economic Development State of Yucatan (Mexico) (t88)

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

FONATUR (t89)

Registrant wrote and issued press releases, organized and escorted press familiarization trips to the resorts of Bays of Huatulco and Los Cabos and supplied media representatives with editorial information and photographs of the resort.

\$464,998.39 for the 12 month period ending November 10, 1988.

Political Propaganda: None Reported

Mexican Government Tourism Office (Consejo Nacional de Turismo) (t89)

Registrant coordinated press familiarization trips to Mexico for journalists, monitored publications, provided clipping services, and prepared and disseminated press kits, feature articles, background information and press releases.

\$915,000.00 for the 12 month period ending November 10, 1988.

\$1,017,897.41 for the 12 month period ending November 10, 1989.

Political Propaganda: None Reported

Imported Publications, Inc., #2459 (T88)
 320 West Ohio Street
 Chicago, Illinois 60610
 Findo de Cultura Internacional, S.A. de C.F.
 Activities: None Reported
 Finances: None Reported
 Political Propaganda: None Reported

The Keating Group, Inc., #2478 425 Madison Avenue 14th Floor New York, New York 10017

Hotel Marquis Reforma

Registrant provided advertising services to the foreign principal.

\$24,576.00 for the six month period ending May 23, 1991.

Political Propaganda: None Reported

Lord, Dentsu & Partners, #4556 4751 Wilshire Boulevard Los Angeles, California 90010

Acapulco Board of Tourism

The registrant planned and created advertising campaigns on behalf of the foreign principal.

Finances: None Reported

Political Propaganda: None Reported

Baja Norte Board of Tourism (t91)

The registrant planned and created advertising campaigns on behalf of the foreign principal.

Finances: None Reported

Los Cabos Board of Tourism

The registrant planned and created advertising campaigns on behalf of the foreign principal.

Finances: None Reported

Political Propaganda: None Reported

Mexico City Board of Tourism

The registrant planned and created advertising campaigns on behalf of the foreign principal.

Finances: None Reported

Political Propaganda: None Reported

Manchester Associates, Ltd., #3046 1707 L Street, N.W. Suite 725 Washington, DC 20036

Asociacion Nacional del Fabricantes de Tableros de Madera, A.C. (ANAFATA) (t88)

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

Canacero (t88)

Registrant provided information to the foreign principal on U.S. steel import policy as it affects the Mexican steel industry, suggested strategy to attain trade policy objectives, and made representations to officials of the Office of the U.S. Trade Representative and the U.S. Department of Commerce concerning the treatment of Mexican steel under the bilateral agreement.

\$1,766.37 for the 12 month period ending August 9, 1988.

Political Propaganda: None Reported

DeAcero America (Wiresteel Corporation) (t88)

Registrant provided information to the foreign principal on U.S. steel import policy as it affects the Mexican steel industry, suggested strategy to attain trade policy objectives, and made representations to officials of the Office of the U.S. Trade Representative and the U.S. Department of Commerce concerning the treatment of Mexican steel under the bilateral agreement.

\$5,187.22 for the 12 month period ending August 9, 1988.

Political Propaganda: None Reported

Hylsa (t88)

Registrant provided information to the foreign principal on U.S. steel import policy as it affects the Mexican steel industry, suggested strategy to attain trade policy objectives, and made representations to officials of the Office of the U.S. Trade Representative and the U.S. Department of Commerce concerning the treatment of Mexican steel under the bilateral agreement.

\$9,997.23 for the 12 month period ending August 9, 1988.

Political Propaganda: None Reported

Sidermex International (t88)

Registrant provided information to the foreign principal on U.S. steel import policy as it affects the Mexican steel industry, suggested strategy to attain trade policy objectives, and made representations to officials of the Office of the U.S. Trade Representative and the U.S. Department of Commerce concerning the treatment of Mexican steel under the bilateral agreement.

\$12,324.33 for the 12 month period ending August 9, 1988.

Political Propaganda: None Reported

Tubos de Acero de Mexico, S.A. (TAMSA) (t88)

Registrant provided information to the foreign principal on U.S. steel import policy as it affects the Mexican steel industry, suggested strategy to attain trade policy objectives, and made representations to officials of the Office of the U.S. Trade Representative and the U.S. Department of Commerce concerning the treatment of Mexican steel under the bilateral agreement.

\$9,838.85 for the 12 month period ending August 9, 1988.

Manchester Trade, #4149 1155 15th Street, N.W. Suite 314 Washington, DC 20005

Alton Carbona (t91)

Registrant provided information on aspects of U.S. trade policy of interest to the foreign principal and contacted U.S. Government officials concerning the treatment of Mexican steel under the Voluntary Restraint Agreement program and the Generalized System of Preferences.

\$3,546.00 for the ten month period ending December 31, 1990.

\$4,814.00 for the 12 month period ending December 31, 1991.

Political Propaganda: None Reported

Camesa

Registrant provided information on aspects of U.S. trade policy of interest to the foreign principal and contacted U.S. Government officials concerning the treatment of Mexican steel under the Voluntary Restraint Agreement program and the Generalized System of Preferences.

\$3,623.00 for the ten month period ending December 31, 1990.

\$5,143.00 for the 12 month period ending December 31, 1991.

Political Propaganda: None Reported

Hylsa

Registrant provided information on aspects of U.S. trade policy of interest to the foreign principal and contacted U.S. Government officials concerning the treatment of Mexican steel under the Voluntary Restraint Agreement program and the Generalized System of Preferences.

\$4,051.00 for the six month period ending December 31, 1988. \$25,756.00 for the 12 month period ending December 31, 1989. \$17,049.00 for the 12 month period ending December 31, 1990. \$16,876.00 for the 12 month period ending December 31, 1991.

Mexinox S.A. De C.V. (t90)

Registrant provided information on aspects of U.S. trade policy of interest to the foreign principal and contacted U.S. Government officials concerning the treatment of Mexican steel under the Voluntary Restraint Agreement program and the Generalized System of Preferences.

\$6,558.00 for the two month period ending December 31, 1989.

\$332.00 for the 12 month period ending December 31, 1990.

Political Propaganda: None Reported

Sidermex International (t91)

Registrant provided information on aspects of U.S. trade policy of interest to the foreign principal and contacted U.S. Government officials concerning the treatment of Mexican steel under the Voluntary Restraint Agreement program and the Generalized System of Preferences.

\$6,952.00 for the six month period ending December 31, 1988.

\$36,546.00 for the 12 month period ending December 31, 1989.

\$24,150.00 for the 12 month period ending December 31, 1990.

\$10,731.00 for the 12 month period ending December 31, 1991.

Political Propaganda: None Reported

Tubos de Acero de Mexico, S.A. (TAMSA)

Registrant provided information on aspects of U.S. trade policy of interest to the foreign principal and contacted U.S. Government officials concerning the treatment of Mexican steel under the Voluntary Restraint Agreement program and the Generalized System of Preferences.

\$2,530.00 for the six month period ending December 31, 1988. \$16,429.00 for the 12 month period ending December 31, 1989. \$17,157.00 for the 12 month period ending December 31, 1990. \$17,281.00 for the 12 month period ending December 31, 1991.

Wiresteel (U.S. subsidiary of DeAcero)

Registrant provided information on aspects of U.S. trade policy of interest to the foreign principal and contacted U.S. Government officials concerning the treatment of Mexican steel under the Voluntary Restraint Agreement program and the Generalized System of Preferences.

\$2,474.00 for the six month period ending December 31, 1988.

\$12,643.00 for the 12 month period ending December 31, 1989.

\$4,320.00 for the 12 month period ending December 31, 1990.

\$4,594.00 for the 12 month period ending December 31, 1991.

Political Propaganda: None Reported

Altos Hornos, S.A.

Registrant made representations to U.S. Government officials concerning technical aspects of the administration of the VRA program. Registrant also provided information on U.S. trade policy particularly as it affected the Mexican steel industruies and suggested strategies and tactics to enable the principal to attain its objectives.

\$4,073.00 for the six month period ending December 31, 1991.

Political Propaganda: None Reported

Marsteller, Inc., #2469 1850 M Street, N.W. Suite 900 Washington, DC 20036

Camara Nacional del Cemento

The registrant prepared and disseminated press statements and fact sheets presenting the association's position on Department of Commerce cement rulings.

Finances: None Reported

The registrant helped draft, revise and complete press materials for the principal in response to the Commerce Department's preliminary decision regarding cement dumping.

CEMEX

The registrant provided a full range of public relations services to CEMEX which included representation before the U.S. Congress, representation before the executive branch, media consultation, and the preparation of written documents.

\$544,557.71 for the 12 month period ending October 23, 1990.

No receipts for the 12 month period ending Octover 23, 1991.

Political Propaganda: None Reported

Government of Mexico, Ministry of Commerce and Industrial Development

The registrant provided general public relations services to the foreign principal, such as maintaining media relations, monitoring publications, preparing and distributing press materials, providing information of interest to the principal, and contacting U.S. Government officials on behalf of the principal.

\$1,134,700.00 for the 12 month period ending October 23, 1990.

\$3,178,508.36 for the 12 month period ending October 23, 1991.

On behalf of the foreign principal, the registrant assisted in the development and implementation of an ad campaign concerning the war on drugs, including the production of a commercial and press kit.

Ministry of Fisheries (t91)

The registrant provided research, analysis, and counsel on issues related to international fishing.

No receipts for the 12 month period ending October 23, 1990.

\$520,304.78 for the 12 month period ending October 23, 1991.

Political Propaganda: None Reported

Government of Mexico

The registrant provided general media relations counseling including the editing of materials, the preparing of mailing lists, and the researching of information on U.S. organizations on behalf of the foreign principal.

\$135,600 for the 12 month period ending October 23, 1991.

Mexican Government Tourism Office, #2209 10100 Santa Monica Boulevard Suite 224 Los Angeles, California 90067

Mexican Ministry of Tourism

Registrant arranged and participated in travel shows, placed advertisements, distributed tourism literature and sponsored familiarization trips to Mexico on behalf of the foreign principal.

\$744,708.46 for the 12 month period ending December 30, 1988.

\$1,160,868.01 for the 12 month period ending December 30, 1989. \$1,478,219.34 for the 12 month period ending December 30, 1990. \$1,391,312.05 for the 12 month period ending December 30, 1991. Political Propaganda: None Reported

Mexican Government Tourism Office, #2448 70 East Lake Street Suite 1413 Chicago, Illinois 60601

Mexican National Tourist Office

Registrant promoted tourism to Mexico by participating in travel conferences and lectures and distributing travel literature.

\$283,302.00 for the 12 month period ending December 31, 1988. \$294,300.00 for the 12 month period ending December 31, 1989. \$318,599.86 for the 12 month period ending December 31, 1990. \$320,298.00 for the 12 month period ending December 31, 1991. Political Propaganda: None Reported

Mexican Government Tourist Office, #1754 405 Park Avenue Suite 1002 New York, New York 10022 Mexican Ministry of Tourism Registrant promoted tourism to Mexico by distributing travel literature, delivering lectures and participating in travel conferences. \$1,865,330.80 for the 12 month period ending December 31, 1988. \$1,388,872.76 for the 12 month period ending December 31, 1989. \$1,874,761.47 for the 12 month period ending December 31, 1990. \$1,241,728.64 for the 12 month period ending December 31, 1991. Political Propaganda: None Reported

Milbank, Tweed, Hadley & McCloy, #1839 One Chase Manhattan Plaza New York, New York 10005

Government of Mexico (t88)

The registrant performed legal services on behalf of the foreign principal.

\$65,382.00 for the six month period ending January 11, 1988.

Political Propaganda: None Reported

Banco Nacional de Mexico ("Banamex") (t91)

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

Moran, Mark E., #3945 (T89) 1129 20th Street, N.W. Suite 500 Washington, DC 20036

Government of Mexico

From 1988 through 1989 the registrant arranged trips to Mexico by U.S. journalists.

\$295,764.71 for the 12 month period ending September 9, 1988.

\$169,682.21 for the 12 month period ending September 9, 1989.

From 1988 through 1989 the registrant disseminated press releases and fact sheets to U.S. officials and media personnel.

Morgan, Lewis & Bockius, #3794 1800 M Street, N.W. Washington, DC 20036-5869

Government of Mexico

Registrant provided advice to the foreign principal on IRS policies and rules on U.S. tax law, and their effect on Mexico.

\$82,800.92 for the 12 month period ending September 12, 1990.

\$33,158.38 for the 12 month period ending September 12, 1991.

Registrant directed a letter to the IRS regarding the availability of a U.S. foreign tax credit for Mexico income tax liability.

Mudge, Rose, Guthrie, Alexander & Ferdon, #3200 2121 K Street, N.W. Suite 700 Washington, DC 20037

Mexinox, S.A. (t91)

The registrant represented and advised the foreign principal concerning Voluntary Restraint Agreements, and steel negotiations between the U.S. and Mexican governments. The registrant monitored legislative and administrative developments affecting the importation of steel into the U.S.

\$95,550.90 for the 12 month period ending August 18, 1990.

\$18,721.88 for the 12 month period ending August 18, 1991.

In 1990 the registrant disseminated letters on behalf of the foreign principal regarding the matters referred to above.

North American Precis Syndicate, #2836 201 East 42nd Street New York, New York 10017

GreyCom for the Mexican Government Tourist Office (t90)

In 1990 the registrant prepared and distributed news releases to newspapers, radio, and television stations on behalf of the foreign principal.

\$2,800.00 for the six month period ending April 12, 1990.

In 1990 the registrant disseminated news releases on behalf of the foreign principal.

The Autonomous University of Guadalajara (t90)

In 1990 the registrant prepared and distributed news releases to newspapers, radio, and television stations throughout the U.S. for the foreign principal.

\$5,600.00 for the six month period ending October 12, 1990.

In 1990 the registrant disseminated news releases on behalf of the foreign principal.

O'Connor & Hannan, #2972 1919 Pennsylvania Avenue, N.W. Suite 800 Washington, DC 20006

Mexican Cement Chamber of Commerce (t88)

Registrant contacted U.S. officials to express the foreign principal's views regarding the export of Mexican cement into the U.S.

\$451,850.44 for the 12 month period ending October 25, 1988.

Political Propaganda: None Reported

Olsson, Frank & Weeda, P.C., #4580 1400 - 16th Street, N.W. Suite 400 Washington, DC 20036-2220

Secretariat of Commerce and Industrial Development of Mexico (SECOFI)

The registrant will provide advice and legal representation on legal and government relations matters.

Finances: None Reported

Political Propaganda: None Reported

Porter, Wright, Morris & Arthur, #4412 1233 20th Street, N.W. Suite 400 Washington, DC 20036-2395 Industrias Trele, S.A. Activities: None Reported Finances: None Reported

Public Strategies Washington, Inc., #4486
1455 Pennsylvania Avenue, N.W.
Suite 1100
Washington, DC 20004
Government of Mexico
The registrant provided government relations expertise to the
foreign principal, and contacted government officials and

\$159,770.39 for the six month period ending September 30, 1991.

congressional members and/or staff regarding the FTA.

Political Propaganda: None Reported

Rogers & Wells, #3428 1737 H Street, N.W. Washington, DC 20006 Cementos Anahuac del Golfo, S.A. (t88) Activities: None Reported Finances: None Reported Political Propaganda: None Reported

Saatchi & Saatchi Advertising, Inc., #3605 Saatchi & Saatchi Building 375 Hudson Street, 10th Floor New York, New York 10014-3620

Fondo Nacional de Fomento al Turismo (FONATUR)

The registrant promoted tourism to Mexico by creating and placing print, radio and television advertisements.

\$1,127,182.00 for the 12 month period ending July 24, 1988.

\$3,526,960.00 for the 12 month period ending July 24, 1989.

\$10,545,800.00 for the 12 month period ending July 24, 1990.

\$7,830.25 for the 12 month period ending July 24, 1991.

Political Propaganda: None Reported

The Mexican Tourism Council (CONATUR)

The registrant provided advertising services to the foreign principal in connection with the development and promotion of tourism to Mexico.

\$7,267,500.00 for the 12 month period ending July 24, 1988. \$7,555,240.00 for the 12 month period ending July 24, 1989. \$405,701.00 for the 12 month period ending July 24, 1990. \$15,854,100.00 for the 12 month period ending July 24, 1991. Political Propaganda: None Reported

Banco Nacional de Mexico (Cancun Trust)

The registrant promoted tourism to Mexico by creating and placing print, radio and television advertisements.

No receipts for the six month period ending July 24, 1989.

\$10,464,700.00 for the 12 month period ending July 24, 1990.

\$3,995,758.00 for the 12 month period ending July 24, 1991.

Political Propaganda: None Reported

Cozumel Trust (t91)

The registrant provided advertising services to the foreign principal in connection with the development and promotion of tourism to Mexico.

\$612,000.00 for the 12 month period ending July 24, 1990.

\$100,000.00 for the 12 month period ending July 24, 1991.

Political Propaganda: None Reported

Ixtapa Trust (t91)

The registrant promoted tourism to Mexico by creating and placing print, radio, and television advertisements.

\$1,485,646.00 for the four month period ending July 24, 1990.

\$760,000.00 for the seven month period ending July 24, 1991.

840

Santucci, Tedeschi & Scott, #3291 (T88) 36 West 5th Street New York, New York 10019 Mexican National Tourist Council Activities: None Reported Finances: None Reported Political Propaganda: None Reported

Scanlon, Thomas, J., #3500 5002 Worthington Drive Bethesda, Maryland 20816

ALFA Industries, S.A.

Throughout the three year period the registrant contacted U.S. officials and kept the foreign principal informed of bilateral textile trade developments between the U.S. and Mexico.

\$55,639.11 for the 12 month period ending July 21, 1988.

\$72,256.71 for the 12 month period ending July 21, 1989.

\$60,810.78 for the 12 month period ending July 21, 1990.

\$54,219.22 for the 12 month period ending July 21, 1991.

Political Propaganda: None Reported

Shearman & Sterling, #4208 1001 30th Street, N.W. Washington, DC 20007

Grupo Industrial Camesa, S.A. de C.V.

The registrant provided advice and assistance regarding U.S. trade law and policy as it affects U.S./Mexico trade in steel products. \$17,983.20 for the six month period ending July 23, 1990. No receipts for the 12 month period ending July 23, 1991. In 1990 the registrant disseminated letters and telegrams to government officials and legislators regarding the matter referred to above.

Secretariat of Commerce & Industrial Development of Mexico (SECOFI)

The registrant gave advice and assistance to the Mexican government in the negotiation and passage of the FTA.

Finances: None Reported

Political Propaganda: None Reported

SJS Advanced Strategies, Inc., #4390 1330 Connecticut Avenue, N.W. Washington, DC 20036

Consejo Coordinator Empresarial, CCE

Registrant monitored congressional consideration of extension of fast track authority and prepared sector by sector trade advice for Mexican private sector.

Finances: None Reported

Political Propaganda: None Reported

La Cigarerra Moderna

Registrant monitored status of Free Trade Agreement negotiations and advised regarding possible impact on Mexican tobacco sector.

\$15,857.84 for the 12 month period ending December 31, 1991.

Political Propaganda: None Reported

Solter, Myron W., #1970 (T88) 16001 Partnership Road Poolesville, Maryland 20837 Mexican Shoe Producers Activities: None Reported Finances: None Reported

Steptoe & Johnson, #3975
1330 Connecticut Avenue, N.W.
Washington, DC 20036-1795
Coordinador de Organismos Empresariales de Comercio Exterior
(COECE); Consejo Coordinador Empresarial (CCE)
The registrant advised the client regarding the U.S./Mexico FTA.
Finances: None Reported
Political Propaganda: None Reported

TKC International, Inc., #3075 444 North Capitol Street, #711 Washington, DC 20001

Fideicomiso ProMexico (t89)

In 1989, the registrant monitored and prepared factual reports on congressional and executive activities in the U.S. Government which might affect or have impact on Mexico, and provided advice, analysis and subjective counseling regarding the general promotion of a better understanding between Mexico and the U.S.

\$5,988.00 for the 12 month period ending December 13, 1989.

Political Propaganda: None Reported

Universidad de Chapultepec (t91) Universidad del Centro de Mexico (t91) Universidad Mexico Americana de Norte (t91) Universidad Popular Autonoma del Estado de Puebla (t91) Universidad Regiomontana

On behalf of the Mexican universities, the registrant contacted education associations, U.S. Government agencies and members of Congress to gather information on student-teacher exchanges, university linkages, loans, and possible purchases of equipment and technology. The registrant invited a group of Americans to attend the FIMPES conference in Oaxaca, Mexico, and provided liaison and coordination in travel and logistics for Dr. Leonard Haynes, Assistant Secretary for Post Secondary Education and Congressman Craig Washington, who made speeches at the conference.

\$56,874.66 for the 12 month period ending December 13, 1990.

\$50,439.67 for the six month period ending June 13, 1991.

TradeNet, #4453 One Thomas Circle, N.W. Suite 900 Washington, DC 20005 Camara Nacional de la Industria del Vestido Registrant agreed to represent, assist, and advise the foreign principal in the field of textiles and apparel, specifically in the area of exports. Finances: None Reported Political Propaganda: None Reported Valdez, Abelardo L., #4567 1120 Connecticut Avenue, N.W. Suite 470 Washington, DC 20036 Secretaria de Comercio y Fomento Industrial de Mexico (SECOFI) Registrant will provide legal and strategic advice to the foreign principal in relation to the FTA negotiations and the congressional review process to assure its approval. Finances: None Reported Political Propaganda: None Reported Vinson & Elkins, #4277 (T90) 1455 Pennsylvania Avenue, N.W. Washington, DC 20004-1007 Vitro, Sociedad Anonima In 1990 the registrant provided legal services in connection with the principal's various business activities in the U.S. Registrant contacted congressional members and officials of executive branch agencies. \$100,343.96 prior to registration \$2,098,296.83 for the six month period ending March 28, 1990.

Political Propaganda: None Reported

Wilkinson, Barker, Knauer & Quinn, #4075 1735 New York Avenue, N.W. Washington, DC 20006

Asociacion Nacional de Fabricantes Acumuladores (t89)

In 1989 the registrant met with the U.S. Trade Representative in connection with the domestic industry petition to withdraw eligibility for duty-free GSP treatment for 12-volt automotive storage batteries from Mexico exceeding 6kg. in weight. Registrant gathered information and economic data regarding Mexico's position and conferred with representatives of Mexican exporting companies.

\$25,016.45 for the six month period ending December 31, 1989.

Political Propaganda: None Reported

World Trade Link, #4317 One Thomas Circle, N.W. Suite 900 Washington, DC 20005

Camara Nacional de la Industria del Vestido (t90)

Registrant supplied the foreign principal with data and analysis regarding textile and apparel imports.

\$19,985.00 for the 12 month period ending November 30, 1990.

Political Propaganda: None Reported

MICRONESIA

Stovall & Spradlin, #3940 2600 Virginia Avenue, N.W. Suite 820 Washington, DC 20037

Government of the Federated States of Micronesia

Registrant provided executive and legislative representation on behalf of the foreign principal relating to implementation and application of the Compact of Free Association and the Compact of Free Association Act of 1985 (public Law 99-239), and in support of the extension of additional grants of funds and technical assistance by the U.S.

\$203,196.87 for the 12 month period ending August 25, 1988. \$254,477.58 for the 12 month period ending August 25, 1989. \$198,349.66 for the 12 month period ending August 25, 1990. \$208,333.00 for the 12 month period ending August 25, 1991. Political Propaganda: None Reported

MONACO

Farella, Braun & Martell, #4443 (T90)
235 Montgomery Street
Suite 3000
San Francisco, California 94104
Rafael Hotels Limited
Activities: None Reported
Finances: None Reported
Political Propaganda: None Reported

GCI Group, The #3856 777 Third Avenue 23rd Floor New York, New York 10017

MC Shipping, Inc.

The registrant provided public relations services on behalf of the foreign principal.

\$84,000.00 for the 12 month period ending July 11, 1990.

\$87,895.00 for the 12 month period ending July 11, 1991.

Political Propaganda: None Reported

M. Silver Associates, Inc., #3131 1120 Avenue of the Americas Suite 1810 New York, New York 10036

Monaco Government Tourist and Convention Bureau (t91)

The registrant provided public relations services through press trips, press conferences and press releases.

\$12,596.11 for the one month period ending July 15, 1991.

Political Propaganda: None Reported

Monaco Government Tourist Office, #2327 845 Third Avenue New York, New York 10022

Direction du Tourisme et des Congres

In order to promote tourism to Monaco, the registrant participated in several travel shows and distributed travel literature. \$334,094.39 for the 12 month period ending September 21, 1988. \$278,643.33 for the 12 month period ending September 21, 1989. \$405,936.76 for the 12 month period ending September 21, 1990. \$284,759.24 for the 12 month period ending September 21, 1991. Political Propaganda: None Reported

Washington Resources & Strategy, Inc., #3989 (T91) 536 7th St., S.E. Washington, DC 20003

G.L. Holdings, Corporation

the second

Registrant agreed to track and monitor HR 1465, the Oil Pollution Act of 1989, for its principal, a shipping company registered in Liberia. The activities include the attendance at congressional committee hearings, researching appropriate articles and periodicals, and the summary report of findings with regard to pertinent legislation.

\$5,000 for the 12 month period ending December 8, 1990.

No receipts for the 12 month period ending December 8, 1991.

Political Propaganda: None Reported.

MONGOLIA

Burchinow, Djab Naminow, #4468 (T91) 291 Tilford Road Somerdale, New Jersey 08083

> The Mongolian People's Republic Ministry of Trade & Industry

Registrant agreed to communicate with U.S. companies and government organizations to promote interest in the Mongolian economy and export-import business. Registrant also agreed to publish periodic press releases and articles in professional magazines on the Mongolian economy and export-import topics.

\$3,000.00 received prior to registration.

No receipts for the six month period ending August 31, 1991.

Political Propaganda: None Reported

van Kloberg & Associates, Ltd., #3466
1900 L Street, N.W.
Suite 500
Washington, DC 20036

Embassy of the People's Republic of Mongolia (t89)

Registrant arranged for an interview of Gendengun Nyamdoo, Mongolia's first ambassador to the United States, which resulted in the publication of an article on October 1, 1989, entitled "Mongolia's 1st Ambassador to U.S. Makes Debut" in the <u>Los Angeles</u> <u>Times</u>.

Finances: None Reported

Political Propaganda: None Reported

MONTSERRAT

Immobiliaria Caribe Y Pacifico, S.A. and Joyner's Paralegal Services, #3993 (T90) 1014 East Hampton Street Tucson, Arizona 85719

The Regal Bank of Montserrat, Ltd.

Registrant provided general legal services to the foreign principal.

Finances: None Reported

Political Propaganda: None Reported

McNair Law Firm, P.A., #4534 1155 - 15th Street, N.W. Suite 400 Washington, DC 20005

American University of the Caribbean

Registrant will counsel and advise client of current legislation in the House and Senate relating to the re-authorization of the Higher Education Act and how it could affect the foreign principal.

\$10,000.00 received prior to registration.

Political Propaganda: None Reported

Pace Advertising, #4508 485 Fifth Avenue New York, New York 10017

Montserrat Department of Tourism

Registrant issued press releases on tourism matters to trade and consumer publications.

\$16,920.00 for the six month period ending November 3, 1991.

Political Propaganda: None Reported

Robinsons, Inc., #3110 2808 North Orange Avenue Orlando, Florida 32804 Vue Pointe Hotel, Old Town

Activities: None Reported

Finances: None Reported Political Propaganda: None Reported

Tromson Monroe Advertising, Inc., #2403 (T91)
110 East 59th Street
New York, New York 10022
Montserrat Department of Tourism (t90)
Registrant's promotional activities included writing and
distributing press releases, posters and brochures.
\$13,147.00 for the six month period ending July 9, 1988.
\$28,191.00 for the 12 month period ending July 9, 1989.
\$31,396.00 for the 12 month period ending July 9, 1990.
Political Propaganda: None Reported

MOROCCO

Ginsburg, Feldman & Bress, Chartered, #3106 (T88)
1250 Connecticut Avenue, N.W.
Suite 800
Washington, DC 20036
Government of Morocco
Activities: None Reported
Finances: None Reported
Political Propaganda: None Reported

Moroccan National Tourist Office, #1793 20 East 46th Street Suite 1201 New York, New York 10017

Moroccan National Tourist Office

Registrant promoted tourist travel to Morocco by distributing literature, advertising, and providing familiarization trips to travel agents, tour operators and travel writers.

\$219,487.47 disbursed for the 12 month period ending December 30, 1988.

\$241,341.66 disbursed for the 12 month period ending December 30, 1989.

\$450,179.36 disbursed for the 12 month period ending December 30, 1990.

\$103,009.23 disbursed for the six month period ending December 30, 1991.

Political Propaganda: None Reported

Neill & Company, Inc., #3320 815 Connecticut Avenue, N.W. Suite 800 Washington, DC 20006

Kingdom of Morocco

Registrant contacted U.S. Government officials in an effort to gain support for the FY 1989 and 1990 Foreign Assistance Authorization Bills and the Foreign Aid Appropriations Bills, and for regulations implementing the FMS debt reform package. \$300,000.00 for the 12 month period ending July 5, 1988. \$600,000.00 for the 12 month period ending July 5, 1989. \$300,000.00 for the 12 month period ending July 5, 1990. No receipts for the 12 month period ending July 5, 1991. Political Propaganda: None Reported

Powell, Goldstein, Frazer & Murphy, #3274 1001 Pennsylvania Avenue, N.W. 6th Floor Washington, DC 20004

> His Excellency M'Hamed Bargach Embassy of Morocco (t90)

Registrant assisted the Ambassador in promoting and maintaining a security assistance program for Morocco from the U.S. in the form of economic and military aid.

\$49,315.90 for the 12 month period ending September 10, 1988.

\$150,000.00 for the 12 month period ending September 10, 1989.

No receipts for the 12 month period ending September 10, 1990.

Political Propaganda: None Reported

Shearson Lehman Brothers, Inc., #4097 (T90) American Express Tower World Financial Center New York, New York 10285

The Government of the Kingdom of Morocco (t89)

Registrant advised the foreign principal as to opportunities to refinance its Foreign Military Sales (FMS) debt.

Finances: None Reported

In 1988, registrant disseminated comments on regulations implementing FMS Debt Reform Legislation.

White & Case, #2759 1155 Avenue of the Americas New York, New York 10036 The Kingdom of Morocco

Registrant provided general legal representation in connection with foreign borrowing and the rescheduling of certain foreign indebtedness of the Kingdom of Morocco.

\$101,490.23 for the 12 month period ending September 9, 1988. \$58,566.31 for the 12 month period ending September 9, 1989. \$110,420.01 for the 12 month period ending September 9, 1990. \$179,835.15 for the 12 month period ending September 9, 1991. Political Propaganda: None Reported

Wunder, Ryan, Cannon & Thelen, #3971
1615 L Street, N.W.
Suite 650
Washington, DC 20036
Kingdom Of Morocco (t88)
Registrant provided legal representation.
Finances: None Reported
Political Propaganda: None Reported

Cameron, Bruce P., #4043 1725 17th Street, N.W. Apartment 109 Washington, DC 20009

People's Republic of Mozambique

The registrant advised the foreign principal on economic, military, political and commercial issues as they affect the relationship between the People's Republic of Mozambique and the U.S. The registrant also contacted members of Congress concerning legislation of interest to the principal.

\$92,500.00 for the 12 month period ending September 28, 1988. \$85,000.00 for the 12 month period ending September 28, 1989. \$115,000.00 for the 12 month period ending September 28, 1990. \$55,000.00 for the 12 month period ending September 28, 1991.

The registrant disseminated material on behalf of the foreign principal in connection with foreign assistance legislation that may affect the interests of the principal.

Fein, Bruce, #4546 562 Innsbruck Avenue Great Falls, Virginia 22066

RENAMO

Registrant will advise the foreign principal regarding negotiation with the incumbent government of Mozambique.

\$145,000.00 received prior to registration.

Political Propaganda: None Reported

McKinney & McDowell Associates, #4516 1325 G Street, N.W. Suite LLA Washington, DC 20005

Embassy of Mozambique

Registrant coordinated press briefings and provided media advice on behalf of the foreign principal.

\$5,984.22 for the six month period ending November 30, 1991.

Mozambique Solidarity Office/ Prexy Nesbitt, #4271 343 S. Dearborn Room 601 Chicago, Illinois 60604 Mozambique Government The registrant taught and lectured on Southern African and Mozambique history and literature at universities and schools throughout the U.S. Registrant also provided interviews to newspapers and radio. \$85,000.00 prior to registration on July 7, 1989. \$25,000.00 for the six month period ending January 31, 1990. No receipts for the 12 month period ending July 31, 1991. The registrant disseminated material concerning Southern African and Mozambique history on behalf of the foreign principal. Schaaf, Thomas W., Jr., #3930 (T89) 1995 National Capital Station Washington, DC 20013 Resistencia Nacional Mocambicana (RENAMO) In 1988 the registrant expressed the political objectives of the foreign principal to U.S. officials and the American public. No receipts for the 12 month period ending July 21, 1988. \$6,106.80 for the 12 month period ending July 21, 1989. In 1988 the registrant disseminated press releases and letters on behalf of the foreign principal. Seffu, Julius B., #4330 1716 Glenside Drive Harrisburg, Pennsylvania 17109

Resistencia Nacional Mocambicana (RENAMO)

The registrant arranged interviews with the media, met with congressional members and staff, individuals from the private sector and foundations, and members of the Mozambican community in the U.S.

\$7,500.00 for the six month period ending July 31, 1990.

No receipts for the 12 month period ending July 31, 1991.

In 1990, the registrant granted interviews to the media concerning the foreign principal's cause.

Serapiao, Luis B., #3867 Post Office Box 1009 Adelphi, Maryland 20783-0009

Mozambique National Resistance (RENAMO)

The registrant gave speeches and radio and newspaper interviews expressing the views of the foreign principal.

\$1,000.00 for the 12 month period ending August 8, 1988.

\$925.00 for the 12 month period ending August 8, 1989.

No receipts for the 12 month period ending August 8, 1990.

No receipts for the 12 month period ending August 8, 1991.

The registrant prepared and disseminated press releases on behalf of the foreign principal. In 1989 the registrant disseminated the newsletter, "Mozambique Today".

Trade Management International, Inc., #3735 (T88)
 1000 Potomac Street, N.W.
 Suite 305
 Washington, DC 20007
 Government of Republic of Mozambique
 Activities: None Reported
 Finances: None Reported

Political Propaganda: None Reported

Washington International Associates, Inc., #3905 (T88)
1326 G Street, S.E.
Suite A
Washington, DC 20003
H.E. Armando Khembo dos Santos
Activities: None Reported

Finances: None Reported

NAMIBIA

Commonwealth Consulting Corporation, #4261 (T90) 9507 Beach Mill Road Great Falls, Virginia 22066

Foundation for Democracy in Namibia

From 1988 through 1989 the registrant informed political, media, and business leaders of the process of independence and formation of a new government in Namibia.

\$30,000.00 prior to registration on June 16, 1989.

\$102,056.43 for the six month period ending December 16, 1989.

\$16,457.00 for the four month period ending April 1, 1990.

In 1990 the registrant disseminated material on behalf of the foreign principal.

Drayton, Jennifer K., #4483 816 E Street, N.E. Suite 305 Washington, DC 20002

Embassy of the Republic of Namibia

The registrant will serve as administrator, public relations agent, publicity agent, information service employee or political consultant on behalf of the foreign principal's interest.

\$1,800.00 received prior to registration on March 7, 1991.

Political Propaganda: None Reported

Hijarunguru, Ellison K., #4192 (T90) 3403 Grace Avenue Apartment #1 Bronx, New York 10469

National Unity Democratic Organization

Activities: None Reported

Finances: None Reported

Interface Public Affairs, #4426 918 16th Street, N.W. Suite 701 Washington, DC 20006

Chamber of Commerce and Industries of Namibia

The registrant advised the client on how it might establish relationships with private sector organizations in the U.S., and of State Department and A.I.D. programs aimed at assisting the private sector in Namibia. Registrant met with government officials to discuss these issues.

Finances: None Reported

Political Propaganda: None Reported

Rossing Uranium, Ltd. (t91)

The registrant advised the foreign principal on how it might best raise public awareness in the U.S. of Namibia's new independent status, and kept the client informed of pending legislation and other government policy which might affect U.S.-Namibian trade. Registrant met with government officials to discuss these issues.

\$7,000.00 prior to registration on October 15, 1990.

\$45,000.00 for the 12 month period ending October 31, 1991.

Political Propaganda: None Reported

McKinney & McDowell Associates, #4516 1325 G Street, N.W. Suite LLA Washington, DC 20005 Embassy of Namibia (t91)

Activities: None Reported

\$4,250.00 for the six month period ending November 28, 1991.

Political Propaganda: None Reported

Namibia News Bureau, #4005 (T89) 910 17th Street, N.W. Suite 320 Washington, DC 20006

Transcontinental Consultancy (Pty), Ltd.

From 1988 through 1989 the registrant provided consulting services and distributed news releases and other informational materials on behalf of the foreign principal.

\$187,730.09 for the 12 month period ending December 30, 1988. \$17,833.11 for the three month period ending March 31, 1989.

Political Propaganda: None Reported

Neill and Company, Inc., #3320 815 Connecticut Avenue, N.W., Suite 800 Washington, DC 20006

Rossing Uranium, Ltd. (t90)

Registrant contacted U.S. Government officials in support of U.S. political and trade relations with Namibia and Rossing Uranium, Ltd.

\$72,000.00 for the six month period ending July 5, 1990.

\$102,000.00 for the five month period ending December 31, 1990.

Political Propaganda: None Reported

South West Africa People's Organization (SWAPO), #1949 (T90) c/o Theo-Ben Gurirab 801 Second Avenue, Room 1401 New York, New York 10017

South West Africa People's Organization (SWAPO)

Registrant gave speeches, radio and television interviews, and distributed literature encouraging American support for the causes of the foreign principal.

\$425,009.50 for the 12 month period ending December 30, 1988.

\$315,771.00 for the 12 month period ending December 30, 1989.

Registrant disseminated press releases and other publications to U.S. officials and private citizens encouraging support for political reforms in Namibia.

U.S. Namibia/South West Africa Trade & Cultural Council, #3146 (T89) 910 17th Street, N.W. Suite 320 Washington, DC 20006

Government of Namibia

Activities: None Reported

Finances: None Reported

and generation of the second second

NAURU

Davis, William Jackson, #3448 (T88) 2309 Empire Grade Santa Cruz, California 95060 Republic of Nauru Activities: None Reported Finances: None Reported Political Propaganda: None Reported

International Public Relations Company, Ltd., #1967
950 Third Avenue
16th Floor
New York, New York 10022
Republic of Nauru (t89)
Registrant publicized the destruction of Nauru by phosphate mining.
Finances: None Reported
Registrant disseminated news release caption "Commission of Inquiry
Finding on Britain, Australia, New Zealand, Rehabilitation,
Liability."

Preston, Thorgrimson, Shidler, Gates & Ellis, #3567 5400 Columbia Center 701 Fifth Avenue Seattle, Washington 98104-7011

Government of Nauru (t88)

Registrant contacted appropriate U.S. officials encouraging renewal of the foreign principal's air transportation certificate.

\$61,912.60 for the 12 month period ending September 9, 1988.

Political Propaganda: None Reported

Van Dyke, Jon M., #4056 (T90) 2515 Dole Street Honolulu, Hawaii 96822 Republic of Nauru Throughout the three year period the registrant provided legal services to the foreign principal. \$4,700.00 for the 12 month period ending November 12, 1988. No receipts for the 12 month period ending November 12,1989. No receipts for the six month period ending May 12, 1990. Political Propaganda: None Reported

NETHERLANDS

Adams & Reinhart, #4455 708 Third Avenue New York, New York 10017

Netherlands Foreign Investment Agency

The registrant provided research and writing services, created and placed print and radio advertisements and prepared visual exhibits for trade shows and meetings on behalf of the foreign principal.

\$964,791.00 prior to registration on December 28, 1990.

\$1,498,573.27 for the 12 month period ending December 31, 1991.

The registrant disseminated material to business executives, newspapers, civic groups and associates with regard to expanding or establishing commercial activities/investments in the Netherlands.

Baker, Worthington, Crossley, Stansberry & Woolf, #4397 1001 Pennsylvania Avenue, N.W. Suite 1201-South Washington, DC 20004

Lordum International, B.V. d/b/a Aviation Ventures International (AVI)

Registrant represented the foreign principal by facilitating amendments to the existing U.S.-Israel Bilateral Airworthiness Agreement. Registrant worked with the relevant government agencies to amend said agreement.

None reported prior to registration on July 12, 1990.

\$35,796.00 for the six month period ending July 31, 1991.

Political Propaganda: None Reported

Benner, Burnett & Coleman, #3654 (T89) 1401 New York Avenue, N.W. Washington, DC 20005

Nedlloyd Lijnen, B.V.

Registrant contacted the staffs of the Departments of State and Transportation regarding restrictive trade practices of foreign nations in U.S. maritime commerce. \$73,864.43 for the six month period ending September 7, 1988.

Political Propaganda: None Reported

Berry, Max N., #2216 3212 O Street, N.W. Washington, DC 20007

AVEBE America, Inc. (t90)

The registrant submitted written testimony to the Office of the U.S. Trade Representative in response to initiation of Section 302(b) investigation of accession of Spain and Portugal to the European Community on behalf of the foreign principal and kept the principal informed of the outcome of the hearing.

Finances: None Reported

Political Propaganda: None Reported

Cadwalader, Wickersham & Taft, #4083 1333 New Hampshire Ave., N.W. Suite 700 Washington, DC 20036

Loyens & Volkmaars (t88)

The registrant conducted legal research, and assisted in the preparation of letters and position papers in furtherance of the defeat of the Bryant Amendment to H.R. 3.

\$9,271.89 for the six month period ending July 21, 1988.

The registrant disseminated material regarding the matters referred to above.

Dow, Lohnes & Albertson, #3452 1255 - 23rd Street, N.W. Suite 500 Washington, DC 20037-1194

Smit-Lloyd, B.V. (t88)

The registrant monitored legislation and/or regulations that may have a commercial impact on the maritime operations of the foreign principal. The registrant also represented the principal on related matters before the U.S. Federal Maritime Commission and the U.S. Customs Service.

\$22,890.41 for the six month period ending March 30, 1988.

The registrant disseminated material regarding the matters referred to above.

Royal Boskalis Westminister N.V. (t91)

The registrant advised the foreign principal regarding the status of legislation and/or regulations related to H.R. 3921 and represented the principal in opposition to such legislation and/or regulations, and related matters.

\$25,904.29 for the three month period ending September 17, 1990.

\$22,742.52 for the six month period ending March 17, 1991.

Registrant disseminated material regarding the matter referred to above.

Ehrlich-Manes & Associates, Inc., #3103 4901 Fairmont Avenue Bethesda, Maryland 20814

Fokker-VFW International (t91)

The registrant created and produced advertising, brochures, and miscellaneous collateral material for the Fokker aircraft.

\$1,140,395.33 for the 12 month period ending October 30, 1988. \$2,218,945.36 for the 12 month period ending October 30, 1989. \$1,463,126.41 for the 12 month period ending October 30, 1990. \$1,201,749.56 for the 12 month period ending October 30, 1991. Political Propaganda: None Reported

FCB/Leber Katz Partners, #2415 767 Fifth Avenue New York, New York 10153

City of Rotterdaam

Registrant developed marketing communications programs, and was responsible for research, sales promotion and advertising activities in the U.S. on behalf of the foreign principal.

\$306,310.00 for the 12 month period ending August 28, 1989.

\$10,310.00 for the 12 month period ending August 12, 1990.

\$77,000.00 for the 12 month period ending August 12, 1991.

867

Political Propaganda: None Reported

The Amsterdam Diamond Center

Registrant prepared communications strategies on behalf of the foreign principal.

\$8,976.02 for the six month period ending August 28, 1991.

Political Propaganda: None Reported

FCB/InterMarketing, #3628 (T90) 400 Madison Avenue 18th Floor New York, New York 10017

City of Rotterdam

The registrant acted as U.S. representative and consultant for the foreign principal, and promoted trade and tourism to the Netherlands.

\$68,142.70 for the 12 month period ending November 6, 1988.

\$112,973.11 for the 12 month period ending November 6, 1989.

\$281,839.29 for the six month period ending May 6, 1990.

No receipts for the six month period ending May 6, 1991.

Political Propaganda: None Reported

The Netherlands Board of Tourism

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

Dutch American Soccer Foundation

The registrant conducted a trademark and copyright search on the foreign principal's name.

Finances: None Reported

Political Propaganda: None Reported

Amsterdam Diamond Center

The registrant developed and implemented a marketing communication program for the foreign principal in North America, and conducted a mailing survey regarding interest in "incentive program".

\$12,633.35 for the 12 month period ending November 6, 1989.

\$8,867.81 for the six month period ending May 6, 1990.

No receipts for the six month period ending May 6, 1991.

Political Propaganda: None Reported

Holland International Distribution

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

Foley & Lardner, #4010 (T88) 1775 Pennsylvania Avenue, N.W. Washington, DC 20006-4680

Holland Sweetener Company, VOF

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

Gavin Anderson Doremus & Company, #3378 11 West 42nd Street New York, New York 10036

Netherlands Industrial Commission (t90)

Throughout the three year period the registrant drafted speeches, created and placed a national advertising campaign, and prepared fact sheets and biographies. In addition, the registrant prepared issues of a newsletter which were disseminated by the foreign principal.

\$327,592.26 for the 12 month period ending December 15, 1988. \$412,974.67 for the 12 month period ending December 15, 1989. \$50,807.50 for the 12 month period ending December 15, 1990.

Throughout the three year period the registrant engaged in an advertising campaign, disseminated articles, issued press releases and conducted lectures and speeches on behalf of the foreign principal for the purpose of generating interest in investment in the Netherlands.

GCI Group, The #3856 777 Third Avenue 23rd Floor New York, New York 10017

Canon Europa (t91)

In 1989 the registrant provided public relation services on behalf of the foreign principal.

\$5,500.00 for the 12 month period ending July 11, 1989.

No receipts for the six month period ending January 11, 1990.

\$12,250.00 for the six month period ending January 11, 1991.

Political Propaganda: None Reported

Golin/Harris Communications, Inc., #3949 500 North Michigan Avenue Chicago, Illinois 60611

City of Rotterdam (t91)

In 1988 the registrant's activities included developing and distributing press releases, informational brochures and audio/visual presentations.

\$5,635.72 for the 12 month period ending September 18, 1988. No receipts for the 12 month period ending September 18, 1989. No receipts for the 12 month period ending September 18, 1990. Political Propaganda: None Reported

Heron, Burchette, Ruckert & Rothwell, #3488 1025 Thomas Jefferson Street, N.W. Suite 700 Washington, DC 20007 RSV Mining Equipment B.V. (t88)

Activities: None Reported

Finances: None Reported

Political Propaganda: None Reported

Hill and Knowlton, Inc., #3301 Washington Harbour 901 - 31st Street, N.W. Washington, DC 20007

Central Bureau of Fruit & Vegetable Auctions in Holland (t89)

Registrant monitored legislative and regulatory agency activities, including activities of Congress, USDA, FDA, and the EPA regarding the marketing of Dutch flower bulbs in the U.S., and the regulations regarding plant quarantine. In connection with the foregoing, the registrant contacted staff members of USDA and media representatives.

\$47,911.65 for the 12 month period ending November 10, 1988.

\$14,281.38 for the 12 month period ending November 10, 1989.

\$30.00 for the six month period ending May 10, 1990.

Political Propaganda: None Reported

The Commodity Board of Ornamental Horticulture (Formerly Flower Marketing Council of Holland) (t89)

Registrant monitored regulatory activities of Congress and USDA concerning legislation affecting the marketing of Dutch flower bulbs in the U.S. and the regulations regarding plant quarantine. Registrant contacted officials of USDA and media representatives regarding the foregoing issues.

\$130,135.22 for the 12 month period ending November 10, 1988. \$168,076.51 for the 12 month period ending November 10, 1989. \$50,040.27 for the 12 month period ending November 10, 1990. Political Propaganda: None Reported

The Intervest Agency, Ltd., #3186 71 West 23rd Street Suite 1511 New York, New York 10010 Dr. J.Th. Pronk, Economic Representative/N. Brabant/Netherlands

The registrant sought investors for North Brabant, met with U.S. corporate executives interested in industrial investment, and assisted investors in meeting the principal's requirements for investing.

\$11,800.00 for the 12 month period ending July 7, 1988. \$33,800.00 for the 12 month period ending July 7, 1989. \$30,800.00 for the 12 month period ending July 7, 1990 \$25,000.00 for the 12 month period ending July 7, 1991.

The registrant disseminated brochures and letters concerning industrial investment to business executives on behalf of the foreign principal.

IPAC, Inc., #4008 2101 Wilson Blvd. Suite 1000 Arlington, Virginia 22201

Duphar, B.V.

The registrant assisted the foreign principal in calling on potential U.S. Government customers, preparing bids and proposals, and responding to contract administration requirements on existing U.S. Government contracts. In addition, the registrant monitored the progress of developing legislation which impacted on the principal's competitive position and provided information to congressional committees and members on the impact of the proposed legislation.

\$220,361.00 for the 12 month period ending July 8, 1988. \$264,714.00 for the 12 month period ending July 8, 1989. \$195,479.61 for the 12 month period ending July 8, 1990. \$263,793.97 for the 12 month period ending July 8, 1991. Political Propaganda: None Reported

Modern Talking Picture Service, Inc., #1803 5000 Park Street, North St. Petersburg, Florida 33709

Royal Netherlands Embassy

The registrant promoted and distributed films on behalf of the foreign principal.

\$83,796.03 for the 12 month period ending October 19, 1988. \$26,395.29 for the 12 month period ending October 19, 1989. \$76,085.95 for the 12 month period ending October 19, 1990. \$29,848.32 for the 12 month period ending October 19, 1991. Political Propaganda: None Reported

Netherlands Board of Tourism, #619 355 Lexington Avenue 21st Floor New York, New York 10017

Nederlands Bureau voor Toerisme

The Board promoted tourism to the Netherlands by advertising, press releases, providing promotional travel, and attending conventions and meetings.

\$2,300,160.00 for the 12 month period ending December 31, 1988.

\$2,825,688.80 for the 12 month period ending December 31, 1989.

\$2,869,930.03 for the 12 month period ending December 31, 1990.

\$2,418,581.20 for the 12 month period ending December 31, 1991.

Political Propaganda: None Reported

Netherlands Chamber of Commerce in the U.S., Inc., #456 One Rockefeller Plaza New York, New York 10020

Department of Economic Affairs

In order to promote trade between the U.S. and the Netherlands, the registrant participated in trade shows, hosted several luncheons and provided information to manufacturers, exporters and importers from both countries.

\$618,500.00 for the 12 month period ending October 16, 1988. \$1,556,500.00 for the 12 month period ending October 16, 1989. \$1,612,600.00 for the 12 month period ending October 16, 1990. \$1,721,900.00 for the 12 month period ending October 16, 1991. Political Propaganda: None Reported

Powell, Goldstein, Frazer & Murphy, #3274 1001 Pennsylvania Avenue, N.W. Washington, DC 20004

Hoogovens Group BV

Registrant represented the foreign principal before the agencies of the U.S. Government administering the trade and customs laws.

\$10,518.00 for the three month period ending September 10, 1989.

\$20,978.85 for the 12 month period ending September 10, 1990.

\$8,703.01 for the 12 month period ending September 10, 1991.

Political Propaganda: None Reported

NVW (USA)

The registrant represented the foreign principal before the agencies of the U.S. Government administering the trade and customs laws.

Finances: None Reported

Anderson, Hibey, Nauheim & Blair, #3208 1708 New Hampshire Ave., N.W. Washington, DC 20009

Curacao International Trust Company, N.V. (CITC) (t91) Institute of Financial Fiscal Studies of Curacao (IFFSC) (t91)

Registrant advised the foreign principals regarding U.S./Netherlands Antilles fiscal relationships and contacted U.S. Government officials regarding issues pending in the treaty negotiations, U.S. tax issues impacting inbound U.S. investment through the Netherlands Antilles, and technical analysis.

\$217,096.65 received jointly from IFFSC and CITC for the 12 month period ending September 9, 1988.

\$127,710.05 received jointly from IFFSC and CITC for the 12 month period ending September 9, 1989.

\$64,399.97 received jointly from IFFSC and CITC for the 12 month period ending September 9, 1990.

\$6,860.74 received jointly from IFFSC and CITC for the 12 month period ending September 9, 1991.

In 1988, the registrant disseminated a position paper concerning 26 U.S.C. § 2036(c).

Capital Services, Inc., #4175 1802 T Street, N.W. Washington, DC 20009

Government of the Netherlands Antilles (t90)

In 1989 registrant provided public relations and media consulting services.

\$49,331.18 for the 12 month period ending September 13, 1989.

\$59,973.26 for the 12 month period ending September 13, 1990.

Political Propaganda: None Reported

Cole Corette & Abrutyn, P.C., #2968 1110 Vermont Avenue, N.W. Suite 900 Washington, DC 20005

Netherlands Antilles Government (t90)